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SMALL BUSINESS ADMINISTRATION

COMMERCIAL MARKET REPRESENTATIVES' LISTING

REGION	NAME	ADDRESS	CITY/STATE	FTS #	COMMERCIAL #
I	Ted Chicklis	55 Pleasant St.	Concord, NH 03301	834-1400	603-225-1400
	Janette Fasano	150 Causeway St.	Boston, MA 02114	223-7994	617-223-7994
	Robert Paccione	1 Hartford Sq. West	Hartford, CT 06106	244-3371	203-722-3371
II	John Ward	35 Pinelawn Rd.	Melville, NY 11747	None	516-454-0758
	Robert Eves	100 So. Clinton	Syracuse, NY 13260	950-5379	315-423-5379
	Andrew Zuber	60 Park Place	Newark, NJ 07102	341-3257	201-645-3257
III	William Fedyna	231 St. Asaphs Rd. Suite 640-West	Philadelphia, PA 19004	596-0172	215-596-0172
IV	Vacant	1375 Peachtree St., NE	Atlanta, GA 30367	257-4588	404-347-4588
	Mitchell Morand	1375 Peachtree St., NE	Atlanta, GA 30367	257-4588	404-347-4588
	Mary A. Fulford	1375 Peachtree St., NE	Atlanta, GA 30367	257-4588	404-347-4588
V	William Kokal	230 So. Dearborn St.	Chicago, IL 60604	353-4544	312-353-4544
	Michael Kowalesik	230 So. Dearborn St.	Chicago, IL 60604	353-4506	312-353-4506
	Patrick Louney	85 Marconi Blvd.	Columbus, OH 43215	943-5820	614-469-5820
	John Noeth	230 So. Dearborn St.	Chicago, IL 60604	353-0438	312-353-0438
	Nora Walsh	230 So. Dearborn St.	Chicago, IL 60604	353-0438	312-353-0438
	Robert Zelenik	230 So. Dearborn St.	Chicago, IL 60604	353-4504	312-353-4504
VI	Larry Lytle	8625 King George Dr.	Dallas, TX 75235-3391	729-7665	214-767-7665
	Edwin Nash	8625 King George Dr.	Dallas, TX 75235-3391	729-7671	214-767-7671
	Linda Neill	8625 King George Dr.	Dallas, TX 75235-3391	729-7646	214-767-7646
VII	Kenneth Bonar (1/2)	911 Walnut St.	Kansas City, MO 64106	758-5201	816-374-5201
	Joseph Decker	815 Olive St.	St. Louis, Mo 63101	279-6600	314-425-6600
	Karen Slater (1/2)	911 Walnut St.	Kansas City, MO 64106	758-5201	816-374-5201
VIII	Donald Davis	1405 Curtis St.	Denver, CO 80202-2395	564-5441	303-844-5441
IX	Raymond Mims	350 So. Figueroa St.	Los Angeles, CA 90071	798-5191	213-894-5191
	Henry Miyamoro	350 So. Figueroa St.	Los Angeles, CA 90071	798-6230	213-894-6230
	Lester Quitney	450 Golden Gate Ave.	San Francisco, CA 94102	556-4329	415-556-4329
	Jess Vialpando	350 So. Figueroa St.	Los Angeles, CA 90071	798-5793	213-894-5793
	Robert Burnside	880 Front St.	San Diego, CA 92188	895-7267	619-293-7267
	Gordon Wigman	2005 No. Central Ave.	Phoenix, AZ 85004	261-3732	602-241-3732
	Louise Guerrero	300 Ala Moana	Honolulu, HI 96850	None	808-546-8634
X	Mark Wixey	2615 4th Ave.	Seattle, WA 98121	399-0392	206-442-0392

REGION: 01

SMALL BUSINESS SUBCONTRACTING DIRECTORY

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COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
ALPHA INDUSTRIES INC ATD 20 SYLVAN RD WOBURN MA 01801	MR THOMAS J GLALLA CORPORATE PURCHASING MANAGER (617) 935-5150 EXT	MICROWAVE COMPONENTS
AUTOMATION INDUSTRIES SPERRY PRODUCTS DIVISION SHELTER ROCK ROAD DANBURY CT 06810	LARRY SCHUK PURCHASING MANAGER (203) 796-5116 EXT	NON DESTRUCTIVE TEST EQUIPMENT
AVCO EVERETT RESEARCH LABORATORY/TEXTRON 2385 REVERE BEACH PARKWAY EVERETT MA 02149	MR.HAROLD BLOOM DIRECTOR OF MATERIEL AND SBLO (617) 381-9999 EXT	RESEARCH AND DEVELOPMENT
AVCO LYCOMING TEXTRON 550 SOUTH MAIN STREET STRATFORD CT 06497	JOHN MCDONALD SMALL AND MINORITY BUSINESS OFFICER (203) 8502572 EXT	JET ENGINES FOR AIRCRAFT AND LAND TRANS-PORTATION
AVCO SPECIALTY MATERIALS/TEXTRON 2 INDUSTRIAL AVENUE LOWELL MA 01851	ALLEN N NAVARRO MANAGER CONTRACTS AND PURCHASING (617) 454-5537 EXT	PROTECTIVE HEATSHIELDS QUARTZ SELICA ANTENNA WINDOWS CARBON-PHENOLIC SKIRTS AND REINFORCED PRODUCTS
AVCO SYSTEMS DIVISION/TEXTRON 201 LOWELL STREET WILMINGTON MA 01887	MR.RICHARD B HOWLAND SMALL BUSINESS LIAISON OFFICER (617) 5703225 EXT	MISSILE SYSTEMS SPECIAL MATERIALS ARMAMENTS
BAIRD CORPORATION 125 MIDDLESEX TURNPIKE BEDFORD MA 01730	MR CHARLES J MCDONALD SENIOR BUYER AND SBLO (617) 276-6046 EXT	MANUFACTURER OF SCIENTIFIC INSTRUMENTAT-ION
BATH IRON WORKS CORPORATION 700 WASHINGTON STREET BATH ME 04530	ROLAND E BUTLER SMALL BUSINESS LIAISON OFFICER (207) 4303311 EXT 2717	SHIPBUILDING

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
BENDIX CORPORATION BENDIX CHESIRE CORP 250 KNOTTER DRIVE CHESHIRE CT 06410	WILLIAM ANDERSON PROCUREMENT MANAGER (203) 575-7741 EXT	GYROSCOPES
BIRD JOHNSON COMPANY 110 NORFOLK STREET WALPOLE MA 02081	MR CARLETON BYRANT III DIRECTOR OF OPERATIONS (617) 668-9610 EXT	PROPELLER BLADES MECHANICAL ASSEMBLIES
BOEHRINGER INGELHEIM PHARMACEUTICALS 90 EAST RIDGE RIDGEFIELD CT 06877	TIMOTHY HOWARD SMALL BUSINESS LIASON OFFICER (203) 438-0311 EXT	ETHICAL PHARMACEUTICALS OTC DRUGS
COLT INDUSTRIES CHANDLER EVANS INC CHARTER OAK BOULEVARD WEST HARTFORD CT 06101	CHARLES ZAMRESKI DIRECTOR OF PURCHASING (203) 236-0651 EXT	FUEL PUMPS FUEL CONTROLS AND AIRCRAFT EN ACCESSORIES
COLT INDUSTRIES FIRE ARMS DIVISION 150 HUYSHOPE AVENUE HARTFORD CT 06102	ROBERT SENECAL MILITARY PURCHASING SUPERVISOR (203) 236-6311 EXT 220	M 16 A1 RIFLE AND M16 A1 PARTS AND ACCES
COMBUSTION ENGINEERING INC POWER SYSTEM DIVISION 1000 PROSPECT HILL WINDSOR CT 06095	STEVEN KRICK FIELD SERVICES ADMINISTRATOR (203) 328-7639 EXT	BOILERS AND ASSOCIATED EQUIPMENT
COMPUTERVISION CORPORATION 201 BURLINGTON ROAD BEDFORD MA 01730	MR RICHARD BRODER MANAGER OF CENTRAL PROCUREMENT (617) 275-1800 EXT 3115	COMPUTER DEVICES MANUFACTURING EQUIPMENT
CONDEC CORPORATION CONDIESEL MOBILE EQUIPMENT DIVISION 80 PROGRESS LANE WATERBURY CT 06705	VINCENT GREENAN MANAGER CONTRACTS ADMINISTRATION (203) 575-0859 EXT	TRUCKS AND AMPHIBIOUS LANDING VEHICLES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
CRAIG SYSTEMS CORPORATION 10 INDUSTRIAL WAY AMESBURY MA 01913	BARRY BARKER PURCHASING MANAGER (617) 388-5662 EXT	ALUMINUM SHELTERS
DATA PRODUCTS OF NEW ENGLAND INC BARNES PARK NORTH WALLINGFORD CT 06492	SHERI MACRI PURCHASING AGENT (203) 650-7151 EXT	AEROSPACE HARDWARE TELECOMMUNICATIONS AN
DURACELL INC BERKSHIRE INDUSTRIAL PARK BLDG 9 BETHEL CT 06801	EDWARD A SZCZEPANSKI MANAGER GOVERNMENT CONTRACT ADMN (203) 796-4292 EXT	DRY BATTERIES
GENERAL DYNAMICS CORPORATION ELECTRIC BOAT DIVISION EASTERN PT RD GROTON CT 06340	DEBRA FAULK SMALL BUSINESS LIAISON OFFICER (203) 446-2715 EXT	CONSTRUCTION OF SUBMARINES
GENERAL ELECTRIC COMPANY AIRCRAFT INSTRUMENTS DEPARTMENT 50 FORDHAM ROAD WILMINGTON MA 01887	JAMES J FOLEY MANAGER OF PURCHASING (617) 937-4811 EXT	AIRCRAFT INSTRUMENTATION AND MISSILE PLATFORM COMPONENTS
GENERAL ELECTRIC COMPANY AIRCRAFT ENGINE BUSINESS GROUP 1000 WESTERN AVENUE WEST LYNN MA 01910	ANNE M CASEY SMALL BUSINESS LIAISON OFFICER (617) 9400100 EXT 99270	AIRCRAFT JET ENGINES
GENERAL ELECTRIC COMPANY ARMAMENT AND ELECTRICAL SYSTEMS DEPT LAKESIDE AVENUE BURLINGTON VT 05401	W A ARCHACKI MANAGER MATERIALS SUPPORT (802) 657-6914 EXT 6914	ARMAMENT MANUFACTURING
GENERAL ELECTRIC COMPANY G E ORDNANCE SYSTEMS 100 PLASTIC AVENUE PITTSFIELD MA 01201	ROBERT SMITH ADMINISTRATOR MATERIALS REGULATIONS (413) 494-3201 EXT	ORDNANCE AND MISSILE COMPUTER SYSTEMS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
GTE GOVERNMENT SYSTEMS CORPORATION STRATEGIC SYSTEMS DIVISION 1 RESEARCH DRIVE WESTBOROUGH MA 01581	MR.JON C ROSS SBLO (617) 870-5084 EXT	RESEARCH SYSTEMS
GTE PRODUCTS CORPORATION COMMUNICATIONS DIVISION 77 A STREET NEEDHAM HEIGHTS MA 02194	MR DAVID TAHAN SMALL BUSINESS LIAISON OFFICER (617) 449-2000 EXT 5023	ELECTRONIC COMMUNICATIONS
HONEYWELL INC. ELECTRO-OPTICS DIVISION 2 FORBES ROAD LEXINGTON MA 02173	MR.RAYMOND WESTON MATERIAL CONTROL MANAGER AND SBLO (617) 460-5515 EXT	INFRA RED ELECTRO-OPTICAL DEVICES AND COMPONENTS
ITEK CORPORATION OPTICAL SYSTEMS DIVISION 10 MAGUIRE RD LEXINGTON MA 02173	EDMUND LANDERS MANAGER PROCUREMENT (617) 276-2563 EXT	OPTICAL SYSTEMS AND PRODUCTS
KAMAN CORPORATION KAMAN AEROSPACE CORPORATION OLD WINDSOR ROAD BLOOMFIELD CT 06002	RALPH C FIORE SMALL BUSINESS LIAISON OFFICER (203) 243-7076 EXT	HELICOPTERS
KAMATICS CORPORATION 1335 BLUE HILLS AVENUE EXT BLOOMFIELD CT 06002	RALPH FIORE SBLO (203) 243-7076 EXT	SELF LUBRICATED BEARINGS KAFLEX DRIVE SHAFTS
KOLLMORGEN CORPORATION ELECTRO OPTICAL DIVISION 347 KING STREET NORTHAMPTON MA 01060	CONSTANCE E GOONIN SENIOR BUYER (413) 8602330 EXT	OPTICAL ALIGNMENT INSTRUMENTATION PERISC
KOLLSMAN INSTRUMENT COMPANY DIVISION OF SUN CHEMICAL CORP 220 DANIEL WEBSTER HIGHWAY MERRIMACK NH 03054	KAY JERARD SMALL BUSINESS LIAISON OFFICER (603) 886-2009 EXT	WEAPONS SYSTEMS

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COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
LFE CORPORATION FLUID CONTROLS DIVISION 100 SKIFF STREET HAMDEN CT 06514	JACK EVANS SBLO (203) 281-8099 EXT	ENVIRONMENTAL CONTROL SYSTEMS
MAREMONT CORPORATION SACO DEFENSE SYSTEMS 291 NORTH STREET SACO ME 04072	TOM FREDRICKS SMALL BUSINESS LIAISON OFFICER (207) 830 3611 EXT 301	MILITARY WEAPONS/MACHINE GUNS MANUFACTUR
NORTHROP CORPORATION PRECISION PRODUCTS DIVISION ELECTRONICS SYSTEMS GROUP 100 MORSE STREET NORWOOD, MA 02062	J M SHANNAHAN SMALL BUSINESS LIAISON OFFICER (617) 762-5300 EXT 2274	PRECISION PRODUCTS SUCH AS GYROS ACCELEROMETER AND INERTIAL PLATFORMS
PERKIN ELMER CORPORATION ELECTRO OPTICAL DIVISION MAIN AVENUE NORWALK CT 06856	RAYMOND J ORR SMALL BUSINESS LIAISON OFFICER (203) 762-4349 EXT	OPTICS AND TELESCOPES
PIONEER PARACHUTE CO INC HALE ROAD MANCHESTER CT 06040	JOHN R SCHUMANN PURCHASING MANAGER (203) 644-1581 EXT	PARACHUTES
PIONEER RECOVERY SYSTEMS INCORPORATED PIONEER INDUSTRIAL PARK MANCHESTER CT 06040	JOHN SCHUMANN PURCHASING MANAGER (203) 644-1581 EXT	PARACHUTES
RAYTHEON COMPANY MISSILE SYSTEMS DIVISION 350 LOWELL STREET WEST ANDOVER MA 01801	TIMOTHY J PEQUIGNOT MANAGER PROCUREMENT PLANNING (617) 475-5046 EXT 5828	SURFACE TO AIR MISSILE SYSTEMS
RAYTHEON COMPANY BEDFORD LABORATORIES HARTWELL ROAD BEDFORD MA 01730	GEORGE D FOX CPM SUB-CONTRACTING MANAGER (617) 663-7492 EXT 2274	LABORATORIES FOR MISSLE SYSTEMS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
RAYTHEON COMPANY LOWELL MISSILE SYSTEMS DIVISION WOBURN STREET SOUTH LOWELL MA 01853	LARRY G BENASSI SMALL BUSINESS LIAISON OFFICER (617) 458-5950 EXT 2206	AIR TO AIR MISSILE SYSTEMS
RAYTHEON COMPANY INDUSTRIAL COMPONENTS 465 CENTRE STREET QUINCY MA 02269	R.E. DOYLE PROCUREMENT MANAGER (617) 790 5300 EXT 56200	RTD MANUFACTURER OF ELECTRONIC COMPONENT
RAYTHEON COMPANY RAYTHEON SERVICE COMPANY 2 WAYSIDE AVENUE BURLINGTON MA 01801	DONALD JOHNSON PROCUREMENT MANAGER (617) 272-9300 EXT 2783	FIELD ENGINEERING INSTALLATION COMMUNICATIONS AIR TRAFFIC CONTROL SYSTEMS PUBLICATIONS
RAYTHEON COMPANY SUBMARINE SIGNAL DIVISION WEST MAIN ROAD PORTSMOUTH RI 02871	D.G. LONERGAN SMALL BUSINESS LIAISON OFFICER (401) 470 8000 EXT 22670	SONAR AND ACOUSTIC INSTRUMENTATION AND SHIPBOARD CONTROLS-OCEANOGRAPHIC SYSTEMS
RAYTHEON COMPANY EQUIPMENT DIVISION 20 SEYON STREET WALTHAM MA 02154	A AMBERS SMALL BUSINESS LIAISON OFFICER (617) 899-8400 EXT 3088	GROUND RADAR SYSTEMS
RAYTHEON COMPANY EQUIPMENT DIVISION BOSTON POST ROAD WAYLAND MA 01778	LAWRENCE RUBIN PURCHASING MANAGER (617) 358-2721 EXT 2423	GROUND RADAR LABORATORIES
RAYTHEON CORPORATION POWER TUBE DIVISION FOUNDRY AVENUE WALTHAM MA 02154	GERALD J GRADY MINORITY LIAISON OFFICER (617) 642-3818 EXT 2783	MICROWAVE DEVICES AND TUBES POWER SUPPLIES LASERS
RCA CORPORATION AEROSPACE AND DEFENSE AUTOMATED SYSTEMS DIVISION P O BOX 588 BURLINGTON MA 01801	ROBERT E. RANGE SBLO MANAGER OF GOVERNMENT PROCUREMENT PROGRA (617) 229-5100 EXT	ELECTRONIC EQUIPMENT AND SYSTEMS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
SANDERS ASSOCIATES DANIEL WEBSTER HIGHWAY SOUTH PO BOX 868 NASHUA NH 03060	THOMAS J. MACDONALD MANAGER, PURCHASING DEPARTMENT (603) -2153 EXT 2153	ELECTRONIC SYSTEMS AND COMPONENTS-LASERS ANTI-SUBMARINE SYSTEMS
SIMMONDS PRECISION PRODUCTS PAUTON ROAD VERGENNES VT 05491	FRANK G. WALSH SMALL BUSINESS LIAISON OFFICER (802) 7702911 EXT	AIRCRAFT INSTRUMENTATION
SOFTECH INC 460 TOTTEN POND ROAD WALTHAM MA 02254	MR DENNIS C MULLEN MANAGER CONTRACTS AND ADMINISTRATION (617) 329-6401 EXT	DESIGNS AND DEVELOPS CUSTOM SOFTWARE AND PROVIDES SYSTEMS ENGINEERING
THE CHARLES STARK DRAPER LABORATORY, INC. 555 TECHNOLOGY SQUARE CAMBRIDGE MA 02139	MR. GEORGE VLACHOS CONTRACTING PLAN ADMINISTRATOR AND SBLO (617) 258-4020 EXT	RESEARCH AND DEVELOPMENT IN INERTIAL GUIDANCE: ACCELEROMETERS, GYROSCOPES
THE KENDALL COMPANY 1 FEDERAL STREET BOSTON MA 02101	MR LEONARD A JASINSKI PURCHASING MANAGER AND SB ADMINISTRATOR (617) 423-2000 EXT 2623	PROTECTIVE PADS BED LINENS ORTHOPEDIC BANDAGES SURGICAL TAPE
THE MACHLETT LABS INC 1063 HOPE STREET STAMFORD CT 06907	JOHN F FLYNN PURCHASING MANAGER (203) 326-2742 EXT	XRAY TUBES VACUUM TUBES
THE MITRE CORPORATION BURLINGTON ROAD BEDFORD MA 01730	HENRY T SPIERS CONTRACTS MANAGER (617) 271-2471 EXT	ENGINEERING DESIGNS, TECHNICAL REPORTS AND STUDIES
THE VARIAN ASSOCIATES INC. BEVERLY MICROWAVE DIVISION 8 SALEM ROAD BEVERLY MA 01915	CHIRISTOPER DELORENZO PURCH/MGR & SMALL BUSINESS LIAISO OFFICE (617) 220 6000 EXT 647	ELECTRON TUBES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
TYCO LABORATORIES INCORPORATED SIMPLEX WIRE AND CABLE COMPANY PO BOX 479 PORTSMOUTH NH 03801	MAUREEN C. SULLIVAN ASSISTANT PURCHASING AGENT (603) 360 6100 EXT	COMMUNICATION WIRE AND CABLE MANUFACTURE
UNION CARBIDE CORPORATION LINDE DIVISION OLD RIDGEBURY ROAD DANBURY CT 06817	S BENNETT SMALL BUSINESS LIASON OFFICER (203) 794-5922 EXT	GAS PRODUCTS
UNITED TECHNOLOGIES CORPORATION UNITED TECHNOLOGIES DIESEL SYSTEMS 3668 MAIN STREET SPRINGFIELD MA 01107	MICHAEL V ROSTKOWSKI SMALL BUSINESS LIAISON OFFICER (413) 785-6615 EXT	DIESEL FUEL INJECTION SYSTEMS
UNITED TECHNOLOGIES CORPORATION HAMILTON STANDARD DIVISION BRADLEY FIELD RD WINDSOR LOCKS CT 06096	CHARLES MCMEAN SMALL BUSINESS LIAISON OFFICER (203) 623-1621 EXT 2496	AIRCRAFT ENVIRONMENTAL SYSTEMS, PROPELLERS, SPACE SUITS AND EQUIPMENT
UNITED TECHNOLOGIES CORPORATION NORDEN SYSTEMS HELEN STREET NORWALK CT 06852	HENRY BANACH PURCHASING DIRECTOR (203) 852-4940 EXT	RADAR AND COMMUNICATIONS EQUIPMENT
UNITED TECHNOLOGIES CORPORATION PRATT AND WHITNEY DIVISION 400 MAINE STREET MAIL STOP 181-16 EAST HARTFORD CT 06118	VINCENZO FALCETTA SMALL BUSINESS LIAISON OFFICER (203) 650 3382 EXT	JET AIRCRAFT ENGINES
UNITED TECHNOLOGIES CORPORATION SIKORSKY AIRCRAFT DIVISION NORTH MAIN STRATFORD CT 06497	RICHARD EVANS SMALL BUSINESS LIAISON OFFICER (203) 386-6607 EXT	MANUFACTURE OF HELICOPTERS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
ALLIED CORPORATION P O BOX 1057R MORRISTOWN NJ 07960	DAVID P SMITH MANAGER MINORITY DEVELOPMENT (201) 455-3677 EXT	AUTOMOTIVE AEROSPACE CHEMICALS & TECHNOLOGY
ALLIED CORPORATION AMPHENOL PRODUCTS COMPANY SHERMAN AVENUE SIDNEY NY 13838	PAUL D KOHLER PURCHASING MANAGER (607) 563-5749 EXT	ELECTRICAL CONNECTORS, CABLE ASSEMBLIES, IGNITION PRODUCTS EQUIPMENT
ALLIED CORPORATION BENDIX FLUID POWER DIVISION 211 SEWARD AVENUE UTICA NY 13503	JACK PETRIE SENIOR BUYER (315) 793-1200 EXT 318	AIRCRAFT STARTERS, POWER ACTUATORS, HYDRAULIC POWER PUMPS
ALLIED MAINTENANCE CORPORATION 2 PENNSYLVANIA PLAZA NEW YORK NY 10001	THOMAS KELLY VICE PRESIDENT GOVERNMENT SERVICES (212) 695-6180 EXT	OVERALL BUILDING MANAGEMENT AT VARIOUS FEDERAL LOCATIONS INCLUDING MECHANICAL MAINTENANCE CLEANING AND SECURITY
AMERADA HESS CORPORATION WOODBRIDGE FACILITY 1 HESS PLAZA WOODBRIDGE NJ 07095	B. J. O'BRYAN VICE-PRESIDENT PURCHASING (201) 360 3000 EXT	JET FUELS, FUEL OIL
AMERICAN COASTAL LINES 305 BROADWAY NEW YORK NY 10007	SALLIE ANN GATTUSO VICE PRESIDENT ADMINISTRATION (212) 060 4280 EXT	OCEAN TRANSPORTATION CONTAINERIZED CARGO
AMERICAN CYANAMID COMPANY CHEMICAL DIVISIONS ONE CYANAMID PLAZA WAYNE NJ 07470	FRANK LANDO MANAGER, INVESTMENT RECOVERY (201) 831-2523 EXT	CHEMICALS
AMERICAN CYANAMID COMPANY LEDERLE LABS MIDDLETOWN ROAD PEARL RIVER NY 10965	LEO HERZOG MANAGER PURCHASING (914) 735-5000 EXT	PHARMACEUTICALS

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AMERICAN CYANAMID COMPANY CYRO INDUSTRIES 155 TYCE BOULEVARD WOODCLIFF LAKE NJ 07675	KAREN ARONOWITZ PURCHASING AGENT (201) 930-0100 EXT	PLASTICS,ACYRLIC
AMERICAN CYANAMID COMPANY AGRICULTURAL DIVISION ONE CYANAMID PLAZA WAYNE NJ 07470	CHARLES SEEBURGER PURCHASING AGENT (201) 831-2311 EXT	AGRICULTURAL PRODUCTS
AMERICAN DREDGING COMPANY P O BOX 190 CAMDEN NJ 08101	ROBERT BERG VICE PRESIDENT OPERATIONS (609) 6300963 EXT	MARINE WORK DREDGING
AMERICAN HOECHST CORP. HOECHST-ROUSSEL PHARMACEUTICALS,INC. ROUTE 202-206 NORTH SOMERVILLE NJ 08876	J. R. DICKINSON MANAGER,CORPORATE PURCHASING (201) 231-3708 EXT	PHARMACEUTICALS
AMERICAN HOME PRODUCTS CORP. AYERST LABORATORIES 685 MAPLE STREET ROUSES POINT NY 12979	ROGER LANGUE MANAGER PURCHASING (518) 297-6611 EXT	OVER THE COUNTER DRUGS AND PRESCRIPTION DRUGS
AMPEREX ELECTRONIC CORP 230 DUFFY AVENUE HICKSVILLE NY 11802	MICHAEL TORRIO PURCHASING AGENT (516) 931-6200 EXT	MANUFACTURER OF ELECTRONIC TUBES
APPLIED DATA RESEARCH INC ROUTE 206 & ORCHARD ROAD PRINCETON NJ 08540	JOY GAETANO MANAGER OF OFFICE SERVICES (201) 874-9000 EXT	COMPUTER MAINFRAME SOFTWARE DEVELOPMENT
ARVIN COMPANY CALSPAN CORPORATION ADVANCED TECHNOLOGY CENTER 4455 GENESEE STREET BUFFALO NY 14225	JOHN EAGAN MANAGER PURCHASING AND SUBCONTRACTS (716) 631-6795 EXT 660	RESEARCH & DEVELOPMENT PROGRAMS ON ELECTRONIC & SPACE SYSTEMS, ORDNANCE, AERODYNAMICS, ENVIORN. & ENERGY

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
AT&T TECHNOLOGIES INC AT&T BELL LABS WHIPPANY WHIPPANY ROAD WHIPPANY NJ 07981	RAY CLAYTON RESIDENT PURCHASING MANAGER (201) 8604885 EXT	R&D COMMUNICATIONS
AUSTIN COMPANY ADVANCED TECHNOLOGY SYSTEMS DIVISION 17-01 POLLITT DRIVE FAIRLAWN NJ 07410	FRANK DONNOLLY PURCHASING MANAGER (201) 794-0200 EXT	SIMULATORS TRAINERS
BECTON DICKINSON & COMPANY BECTON DICKINSON DIVISION STANLEY STREET EAST RUTHERFORD NJ 07073	ROBERT J DALEY MANAGER, PURCHASING (201) 460-2466 EXT	HOSPITAL SUPPLIES
BENDIX CORPORATION ELECTRIC POWER DIVISION ROUTE 35 EATONTOWN NJ 07724	DENNIS FAHEY PURCHASING MANAGER (201) 420 2000 EXT	GENERATOR SETS, POWER SUPPLIES, DYNAMOTORS , INVERTERS
BENDIX CORPORATION GUIDANCE SYSTEMS DIVISION ROUTE 46 TETERBORO NJ 07608	WILLIAM SULLIVAN SENIOR PURCHASING ADMINISTRATOR (201) 393-2685 EXT	INERTIAL GUIDANCE EQUIPMENT, GYROSCOPIC DEVICES, STABILIZATION + CONTROL SYSTEMS FOR SPACE PROGRAMS
BENDIX CORPORATION TEST SYSTEMS DIVISION ROUTE 46 TETERBORO NJ 07608	MICHAEL DUNLEAVY MANAGER OF COMPONENT PURCHASING (201) 393-2331 EXT	TEST SYSTEMS FOR AIRBORNE, SHIP, AND GROUND EQUIPMENT
BOMBARDIER COMPPANY ALCO POWER INC 100 ORCHARD STREET AUBURN NY 13021	RICHARD SHORT SENIOR BUYER (716) 253-3241 EXT 330	DIESEL ENGINES
BULOVA WATCH COMPANY BULOVA SYSTEMS AND INSTRUMENT CORP GREEN ACRES RD WEST VALLEY STREAM NY 11582	CHARLES LACHMANSINCH PURCHASING MANAGER (516) 561-2600 EXT	FUZES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
BURNS & ROE INC 550 KINDERKAMACK ROAD ORADELL NJ 07649	ARISTOTLE MARAGOUDAKIS DATA BASE MANAGER (201) 650 2000 EXT 36040	ARCHITECT ENGINEERING & CONSTRUCTORS
C R BARD INC BARD UROLOGICAL DIVISION 111 SPRING STREET MURRAY HILL NJ 07974	DENIS P O CONNOR SBLO (201) 277-8004 EXT	CATHETRS AND OTHER UROLOGICAL DEVICES
C R BARD, INC BARD HOME HEALTH DIVISION 50 INDUSTRIAL ROAD BERKELEY HEIGHTS NJ 07922	MURRAY MAZOR SBLO (201) 277-8322 EXT	SKIN CARE, WOUND CARE & OSTOMY PRODUCTS
CECOS ENVIORNMENTAL INC. 2321 KENMORE AVE. BUFFALO NY 14207	RONALD NICHOLAS PURCHASING MANAGER (716) 873-9200 EXT 306	HAZARDOUS WASTE DISPOSAL, SOIL REMOVAL, SITE WORK
CIBA-GEIGY CORPORATION PHARMACEUTICAL DIVISION 556 MORRIS AVENUE SUMMIT NJ 07033	RICHARD OHL PURCHASING AGENT (201) 575-6510 EXT	PHARMACEUTICALS
COMBUSTION ENGINEERING INC. LUMMUS CREST INC. 1515 BROAD STREET BLOOMFIELD NJ 07003	R.D. DAWSON MANAGER, EMPLOYEE RELATIONS & EEO (201) 930 3046 EXT	DESIGNERS & ARCHITECTS OF CHEMICAL & PET RO-CHEMICAL PLANTS
COMPUTER CONSOLES INC. 97 HUMBOLT STREET ROCHESTER NY 14609	MICHAEL WERDEIN DIRECTOR OF PROCUREMENT (716) 482-5000 EXT	COMPUTER SYSTEMS
COMPUTER SCIENCES CORP DEFENSE SYSTEMS DIVISION 304 WEST ROUTE 38 MOORESTOWN NJ 08057	CALVIN BRUSMAN SUBCONTRACTS MANAGER (609) 234-1100 EXT 2598	COMPUTER SOFTWARE AND CONSULTING SERVICE

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
CONTEK RESEARCH INC BUFFALO TECHNOLOGY CAMPUS 110 BROADWAY BUFFALO Ny 14203	DONALD G. GLASER CORPORATE MANAGER CONTRACTS (716) 842-2700 EXT	SOFTWARE PROGRAMS, COMPUTER HARDWARE ELECTRONIC WARFARE EQUIPMENT
CORNING GLASS WORKS HOUGHTON DARK CORNING Ny 14830	BERNARD D. YEAGER MANAGER PLANT PURCHASING (607) 974-8300 EXT	CONSUMER GLASSWARE
CRITON TECHNOLOGIES REPUBLIC ELECTRONICS DIVISION 575 BROADHOLLOW ROAD MELVILLE Ny 11747	LOUIS LABIENT. DIRECTOR OF CONTRACTS (516) 249-1414 EXT	RAMP TEST SETS, RADAR TEST SETS, TACAN TEST SETS AND RADAR SIMULATORS
CURTISS-WRIGHT CORP CURTISS_WRIGHT FLIGHT SYSTEMS INC 300 FAIRFIELD ROAD FAIRFIELD NJ 07006	WILLIAM R HICKERSON PURCHASING MANAGER (201) 575-2271 EXT	AIRCRAFT ACTUATION SYSTEMS
DENNISON MONARCH SYSTEMS INC MAC ARTHUR STREET NEW WINDSOR Ny 12550	A KENT ROSSETTER VICE PRESIDENT FINANCE (914) 820 3100 EXT	MANUFACTURER OF COMPUTER OFFICE FURNITURE
DRESSER INDUSTRIES TURBODYNE DIVISION 37 COURT STREET WELLSVILLE NY 14895	PETER SHIELDS MANAGER OF PURCHASING (716) 593-1234 EXT	STEAM TURBINES
DRESSER INDUSTRIES INC WORTHINGTON DIVISION 901 WORTHINGTON AVENUE HARRISON NJ 07029	ROBERT GLENNON PURCHASING MANAGER (201) 484-1234 EXT 201	PUMPS
EASTMAN KODAK COMPANY KODAK APPARATUS DIVISION 901 ELMGROVE ROAD ROCHESTER Ny 14650	ELIOTT LAMB DIRECTOR OF MATERIAL PROCUREMENT (716) 726-2100 EXT	PHOTOGRAPHIC EQUIPMENT, OPTICAL SYSTEMS, CHEMICAL ITEMS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
EATON CORP ATL DIVISION COMAC ROAD DEER PARK NY 11729	LEONARD ADDISS DIRECTOR OF PROCUREMENT (516) 595-5807 EXT	COUNTER MEASURES
EBASCO SERVICES INC TWO WORLD TRADE CENTER NEW YORK NY 10048	CHRISTOPHER LUIS MANAGER CORPORATE EEO (212) 390 1928 EXT	ENGINEERING & CONSULTING SERVICES
EDMAC ASSOCIATES INC 7500 MAIN STREET FISHERS NY 14453	PATRICK R SPICCI PURCHASING MANAGER (716) 924-4000 EXT	SONOBUOY RECEIVERS TACAN TEST SETS ELECTRONIC ASSEMBLIES
EDO CORPORATION GOVERNMENT PRODUCTS DIVISION 13 10 111 TH ST COLLEGE POINT NY 11356	THOMAS R SCANDURRA SUBCONTRACT MANAGER (212) 445-6000 EXT	SONAR SYSTEMS MINE SWEEPING PLATFORMS
FAIRCHILD INDUSTRIES INC FAIRCHILD REPUBLIC CO CONKLIN ST FARMINGDALE NY 11735	JIM LIPSEY MATERIEL ADMINISTRATIVE RESOURCES MGR (516) 531-3415 EXT	MILITARY AIRCRAFT SPACE PRODUCTS
FAIRCHILD WESTON SYSTEMS INC FAIRCHILD SYSTEMS 300 ROBBINS LANE SYOSSET NY 11791	CARL J TUZZOLINO SUBCONTRACTS MANAGER (516) 931-4500 EXT	ANALOG TO DIGITAL CONVERTERS BOMB FUZES RF SYSTEMS AERIAL CAMERAS
FALCON JET CORPORATION TETERBORO AIRPORT TETERBORO NJ 07608	MATTHEW A BOYLE GENERAL COUNSEL & SECRETARY (201) 288-5300 EXT	JET POWERED EXECUTIVE AIRCRAFT SERVICE & MAINTENANCE OF AIRCRAFT
FARRELL LINES INC 1 WHITEHALL STREET NEW YORK NY 10004	KENNETH H OELKERS DIRECTOR ADMINISTRATION & FACILITIES (212) 400 4200 EXT	OCEAN TRANSPORTATION - 20/40 FT CONTAINERS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
FIGGIE INTERNATIONAL HARTMAN SYSTEMS 360 WOLF HILL ROAD HUNTINGTON STATION NY 11746	ALBERT FRITZ DIRECTOR OF PURCHASING (516) 427-7500 EXT 276	ENGINEERING & DESIGNING OF COMPUTER MILITARY DISPLAYS
FIGGIE INTERNATIONAL CO SCOTT AVIATION INC 225 ERIE STREET LANCASTER NY 14086	COLEN SWAIN PURCHASING MANAGER (716) 683-5100 EXT	EMERGENCY ESCAPE BREATHING DEVICES
FLIGHT SAFETY INTERNATIONAL LA GUARDIA AIRPORT FLUSHING NY 11371	KENNETH W MOTSCHWILLER CONTROLLER (718) 565-4100 EXT	TRAIN CORPORATE AND MILITARY JET PILOTS WITH SIMULATORS
FOSTER WHEELER ENERGY CORPORATION EQUIPMENT DIVISION 110 SOUTH ORANGE AVENUE LIVINGSTON NJ 07039	LESLIE A MATTIA DIRECTOR OF PROCUREMENT (201) 3302554 EXT	UTILITY GENERATORS & COMPONENTS
GENERAL ELECTRIC COMPANY AIRCRAFT EQUIPMENT DIVISION AEROSPACE CONTROL SYSTEM DEPARTMENT PO BOX 5000 BINGHAMTON NY 13902	DOROTHY TRIFFO SPEC. MTLS. ADMIN. & PURCHASING (607) 770-3153 EXT 1717	AEROSPACE FLIGHT CONTROLS, WEAPONS CONTROLS, ELECTRICAL CONTROL SYSTEMS ELECTRICAL CONTROLS SYSTEMS
GENERAL ELECTRIC COMPANY AIRCRAFT EQUIPMENT DIVISION AEROSPACE ELECTRONIC SYSTEMS DEPT. 821 BROAD STREET UTICA NY 13503	GEORGE C. CLARKE SUPERVISOR GENERAL PURCHASING (315) 793-5104 EXT 5104	ELECTRONIC, ELECTRO-OPTICAL & ELECTRO-MECHANICAL EQUIPMENT FOR AEROSPACE VEHICLES
GENERAL ELECTRIC COMPANY ELECTRONIC SYSTEMS DIV. MILITARY ELECTRONIC SYSTEM OPERATIONS FARREL ROAD SYRACUSE NY 13201	FOUAD A. FADIL MANAGER PURCHASING PROCEDURES (315) 456-7031 EXT	AIR, LAND, SEA RADAR & SONAR SYSTEMS
GENERAL ELECTRIC COMPANY KNOLLS ATOMIC POWER LABORATORY PO BOX 1072 SCHENECTADY NY 12301	JAMES GALLAGHER PURCHASING AGENT (518) 393-6611 EXT 4682	DEVELOPMENT & APPLICATION OF NUCLEAR POWER TO NAVAL VESSELS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
GENERAL INSTRUMENT CORP GOVERNMENT SYSTEMS DIVISION 600 WEST JOHN STREET HICKSVILLE NY 11802	ARTHUR E JACOBS DIRECTOR OF PROCUREMENT (516) 933-3447 EXT	AIRBORNE RADAR RECEIVERS,UNDERWATER COMMUNICATIONS EQUIPMENT,HYDROPHONES AND TRANSDUCERS
GENERAL RAILWAY SIGNAL CO GENECAST 801 WEST AVENUE ROCHESTER NY 14692	BERNARD H LOCKWOOD DIRECTOR OF PURCHASES (716) 436-2020 EXT	FORGINGS CASTINGS
GENERAL SIGNAL CONTROLS CARDION ELECTRONIC DIVISION LONG ISLAND EXPRESSWAY WOODBURY NY 11797	WILLIAM CAPUTO DIRECTOR OF MATERIAL (516) 921-7300 EXT	MANUFACTURER OF RADAR, AIR TRAFFIC CONTROL EQUIPMENT AND ELECTRONIC DISPLAYS
GIBBS & COX INC 119 WEST 31ST STREET NEW YORK NY 10001	WILLIAM K LYON ASSISTANT COMPTROLLER (212) 487-2819 EXT	NAVAL ARCHITECTS & MARINE ENGINEERING SE
GIBBS & HILL INC 11 PENN PLAZA NEW YORK NY 10001	THEODORE P YOUNG PURCHASING MANAGER (212) 6004200 EXT	ARCHITECTURAL ENGINEERS SPECIALIZING IN POWER SUPPLIES
GOULD INC. SYSTEMS & SIMULATION DIVISION 50 MARCUS DRIVE MELVILLE NY 11747	CALVIN R. AUSTIN MANAGER OF PURCHASING (516) 454-6300 EXT 5564	MANUFACTURER OF FLIGHT SIMULATORS, RADAR SIMULATORS AND OTHER TRAINING EQUIP. REQUIRING SIMULATION
GOULDS PUMPS INC ENGINEERED PRODUCTS DIV. 240 FALL STREET SENECA FALLS NY 13148	RUSSEL E. MCKNIGHT MANAGER OF PURCHASING (315) 568-2811 EXT	INDUSTRIAL, COMMERCIAL, AGRICULTURAL, FOOD & BEVERAGE PUMPS
GRIM CORPORATION TRIANGLE INDUSTRIAL CENTER MEDFORD NJ 08055	J A FATTORINI VICE PRESIDENT (609) 267-7950 EXT	COMMUNICATIONS EQUIPMENT

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
GRUMMAN CORPORATION GRUMMAN AEROSPACE CORPORATION STEWART AVENUE BETHPAGE NY 11714	FRANK SORRENTINO MGR ADMINISTRATIVE OPERATIONS (516) 575-2840 EXT	AIRCRAFT SPACECRAFT AND AEROSPACE RELATED PRODUCTS
GRUMMAN CORPORATION GRUMMAN DATA SYSTEMS CORP 20 CROSSWAYS PARK DRIVE WOODBURY NY 11797	AL POPE ASSISTANT DIRECTOR OF MATERIAL (516) 575-2770 EXT	DATA PROCESSING SERVICES COMPUTER SOFTWARE
GULL INC 395 OSER AVENUE SMITHTOWN NY 11787	EILEEN ENZ PURCHASING SUPERVISOR (516) 434-6900 EXT	MFG OF INSTRUMENTATION DEVICES, GAUGES AND OTHER EQUIPMENT FOR USE ON AIRCRAFT
HARRIS CORPORATION R.F. COMMUNICATIONS DIV. 1680 UNIVERSITY AVE ROCHESTER NY 14610	JOHN K. ELSENHART PURCHASING MANAGER (716) 244-5830 EXT 3764	LONG & SHORT RANGE TWO WAY RADIO EQUIPMENT SATTELITE TRACKING EQUIPMENT GROUND STATION EQUIPMENT
HARRIS CORPORATION GOVERNMENT SYSTEMS SUPPORT DIVISION 6801 JERICHO TURNPIKE SYOSSET NY 11791	JOHN PRESHLOCK MANAGER SMALL BUSINESS ADMINISTRATOR (516) 364-0400 EXT 4389	COMPUTER CONTROLLED SYSTEM FOR AUTOMATIC CHECKOUT OF ELECTRONIC EQUIPMENT ON AIRCRAFT
HAZELTINE CORPORATION CUBA HILL RD GREENLAWN NY 11740	STEVEN VIAGELIS PURCHASING MANAGER (516) 351-4232 EXT	ELECTRONIC SYSTEMS IFF SYSTEMS DISPLAYS ANTI SUBMARINE DEVICES
HOFFMAN-LAROCHE INC 340 KINGSLAND ROAD NUTLEY NJ 07110	KEVIN SMITH SMALL BUSINESS & MINORITY ADMINISTRATOR (201) 235-5260 EXT	RESEARCH & DEVELOPMENT, CHEMICALS & VITAMINS
IBM CORPORATION FEDERAL SYSTEMS DIV. BODLE HILL ROAD OWEGO NY 13827	KARL B. VAN BRUNT MANAGER COMMODITY PROCUREMENT (607) 751-2391 EXT 2391	COMPUTERS & GUIDANCE SYSTEMS FOR AIRCRAFT & SPACE VEHICLES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
IBM CORPORATION SYSTEMS PRODUCTS DIVISION 1701 NORTH STREET ENDICOTT NY 13760	JAMES V CLIFFORD PROCUREMENT MANAGER (607) 550 7861 EXT	DATA PROCESSING EQUIPMENT
INGERSOLL-RAND COMPANY ENGINE PROCESS DIVISION 924 MEMORIAL PARKWAY PHILLIPSBURG NY 08865	DAVID BEAULIEU PROJECT MANAGER (607) 937-3038 EXT	AIR COMPRESSORS
INSTRUMENT SYSTEMS TELEPHONICS DIVISION 770 PARK AVENUE HUNTINGTON NY 11743	KENNETH HOFFMANN PURCHASING SUPERVISOR (516) 549-6188 EXT	MANUFACTURER OF COMMUNICATION EQUIPMENT HEADSETS,EARPHONES AND MILITARY ELECTRONICS
INTERNATIONAL PAINT COMPANY EASTERN DIVISION 2270 MORRIS AVENUE UNION NJ 07083	JOHN MC CANN MARKETING & OPERATIONS ANALYSIS MANAGER (201) 686-1300 EXT 294	PAINTS
IRECO INC ROUTE 9W PORT EWEN NY 12466	JOAN GLYNN BUYER (914) 338-2144 EXT	MANUFACTURE EXPLOSIVE DEVISES BLASTING CAPS ETC
ITT CORPORATION AVIONICS DIVISION 100 KINGSLAND ROAD CLIFTON NJ 07014	FRANK NERKO MANAGER OF GENERAL PURCHASING (201) 284-3173 EXT	NAVIGATIONAL SYSTEMS FOR AIR, SEA AND LAND,COUNTERMEASURES EQUIPMENT
ITT CORPORATION DEFENSE COMMUNICATIONS DIVISION 100 KINGSLAND ROAD CLIFTON NJ 07014	HUGH B MERRITT JR SBCO (201) 284-2881 EXT	DEVELOPMENT AND MANUFACTURE OF RADAR SYSTEMS FOR LAND AND SEA AND OTHER COMMUNICATIONS SYSTEMS
ITT CORPORATION FEDERAL ELECTRIC CORPORATION 621 INDUSTRIAL AVENUE PARAMUS NJ 07652	JOHN J POWERS MANAGER PROCUREMENT ADMINISTRATION (201) 967-2272 EXT	TELECOMMUNICATION SYSTEMS-ENGINEER FURNISH & INSTALL,OPERATIONS MAINTENANCE SERVICES,VOCATIONAL INSTITUATION SUPPORT

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
JOHNSON & JOHNSON CORPORATION JOHNSON & JOHNSON DENTAL PRODUCTS CO 20 LAKE DRIVE EAST WINDSOR NJ 08520	MIKE AYLMORE MANAGER GOVERNMENT SALES (609) 443-3300 EXT	ORTHODONTIC PREVENTIVE & RESTORATIVE PRODUCTS
JOHNSON & JOHNSON CORPORATION JOHNSON & JOHNSON ULTRASOUND 60 SPRING STREET RAMSEY NJ 07446	MARC LAWRENCE MANAGER GOVERNMENT SALES (201) 327-5990 EXT	ULTRA-SOUND DIAGNOSTIC IMAGING EQUIPMENT
JOHNSON & JOHNSON CORPORATION ORTHO DIAGNOSTIC SYSTEMS INC US ROUTE 202 RARITAN NJ 08869	JAMES DEVINE MANAGER GOVERNMENT SALES (201) 524-2311 EXT	PRODUCTS TO ANALYZE COMPONENTS OF BLOOD & OTHER BODY FLUIDS
JOHNSON & JOHNSON CORPORATION JOHNSON & JOHNSON PRODUCTS INC. 501 GEORGE STREET NEW BRUNSWICK NJ 08903	GERALD KUTSOP MANAGER GOVERNMENT SALES (201) 524-4346 EXT	WOOND CARE ORAL CARE AND PRODUCTS TO THE ATHLETIC MARKET
JOHNSON & JOHNSON CORPORATION JANSSEN PHARMACEUTICA INC. 40 KINGSBRIDGE ROAD PISCATAWAY NJ 08854	WILLIAM VANDREE MANAGER GOVERNMENT SALES (201) 524-7910 EXT	PHARMACEUTICAL PRODUCTS
JOHNSON & JOHNSON CORPORATION ETHICON,INC ROUTE 22 SOMERVILLE NJ 08876	JOHN HARGROVE MANAGER GOVERNMENT SALES (201) 524-3314 EXT	WOUND CLOSURE PRODUCTS INCLUDING SUTURES LIGATURES MECHANICAL WOUND CLOSURE INSTRUMENTS
JOHNSON&JOHNSON CORPORATION ORTHO PHARMACEUTICAL CORPORATION US ROUTE 202 RARITAN NJ 08869	LARRY E LAMBELET MANAGER PURCHASING (201) 524-1097 EXT	PHARMACEUTICAL PRODUCTS
LEAR SIEGLER AVIONICS SYSTEMS DIVISION 7-11 VREELAND ROAD FLORHAM PARK NJ 07932	JEFFREY SCHROEDER PURCHASING MANAGER (201) 822-1300 EXT	AEROSPACE ENGINEERING & MFG ELECTRONIC COMPONENTS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
LESLIE COMPANY 399 JEFFERSON ROAD PARSIPPANY NJ 07054	WILLIAM C TRAEGER PURCHASING MANAGER (201) 870-3000 EXT	REGULATORS CONTROL VALVES CONTROL INSTRUMENTATION
LITTON INDUSTRIES LITTON POTENTIOMETENR 750 SOUTH FULTON AVENUE MOUNT VERNON NY 10552	EARL CUBBIN CONTRACTS MANAGER (914) 664-7733 EXT	MANUFACTURER OF PRECISION POTENTIOMETERS
LOCKHEED CORPORATION LOCKHEED ELECTRONICS COMPANY U.S.HIGHWAY 22 PLAINFIELD NJ 07061	THOMAS COUSINS SMALL & MINORITY BUSINESS OFFICER (201) 757-1600 EXT 2139	FIRE CONTROL,RADAR SYSTEMS,PROXIMITY FUZES,MISSILE CHECKOUT AND ADAPTER KITS
LORAL RIDGE HILL YONKERS NY 10710	ROBERT THOMSON DIRECTOR OF MATERIAL (914) 964-2582 EXT	COUNTERMEASURES EQUIPMENT DISPLAY SYSTEMS
LOUIS BERGER INTERNATIONAL INC 100 HALSTED STREET EAST ORANGE NJ 07019	STANLEY T PERLOWSKI CORPORATE COUNSEL (201) 780-1960 EXT	ENGINEERING SERVICES
LTV AEROSPACE AND DEFENSE CO. SIERRA RESEARCH DIV. 247 CAYUGA ROAD BUFFALO NY 14225	JOSEPH A.TOMASINO MANAGER OF PROCUREMENT (716) 631-6337 EXT 340	ADVANCED DATA COMMUNICATION SYSTEMS COMPUTER CONTROLLED OR LOGIC OPERATED ELECTRONIC SYSTEMS
LUCAS INDUSTRIES AEROSPACE DIVISION 155 ROUTE 46 WEST FAIRFIELD NJ 07006	CHRIS MAZZEI SBLO (201) 227-8000 EXT 318	FUEL CONTROL DEVICES
M ROSENBLATT & SON INC 350 BROADWAY NEW YORK NY 10013	STUART SANDERS - TEMPORARY CONTROLLER (212) 310-6900 EXT	NAVAL ARCHITECTS AND MARINE ENGINEERS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
MAGNAVOX INC GOVERNMENT & INDUSTRIAL ELECTRONICS ELECTRO-OPTICAL SYSTEMS UNIT 96 INDUSTRIAL AVENUE MAHWAH NJ 07430	JOSEPH M SWEENEY PURCHASING MANAGER (201) 529-1700 EXT 226	ELECTRO-OPTICAL ORDANCE SYSTEMS,INFRARED IMAGING SYSTEMS,INFRARED RADIOMETRIC SYSTEMS AND THERMAL IMAGING SYSTEMS
MARCAL PAPER MILLS INC 1 MARKET STREET ELMWOOD PARK NJ 07407	ROBERT MARCALUS JR EXECUTIVE VICE-PRESIDENT (201) 9604000 EXT	HOUSEHOLD PAPER PRODUCTS
MATHEMATICA INC MATHEMATICA POLICY RESEARCH INC P O BOX 2393 PRINCETON NJ 08540	DON LARA DIRECTOR, PROFESSIONAL SERVICE CONTRACTS (609) 9902600 EXT	PUBLIC POLICY RESEARCH
MATSUSHITA ELECTRIC CORP OF AMERICA 1 PANASONIC WAY SECAUCUS NJ 07094	PATRICIA A MAHON MANAGER EQUAL EMPLOYMENT OPPORTUNITY (201) 392-4780 EXT	CONSUMER ELECTRONIC PRODUCTS HOME APPLIANCES INDUSTRIAL ELECTRONICS
MECHANICAL TECHNOLOGY INC RESEARCH & DEVELOPMENT DIV 968 ALBANY-SHAKER ROAD LATHAM NY 12110	RONALD ROHLOFF PURCHASING MANAGER (518) 785-2211 EXT	RESEARCH & DEVELOPMENT EXTERNAL COMBUSTION PRECISION MACHINING AIR BEARINGS AND BEARING ANALYSIS
MECHANICAL TECHNOLOGY INC RESEARCH & DEVELOPMENT DIV. 968 ALBANY SHAKER ROAD LATHAM NY 12110	RONALD ROHLOFF PURCHASING MANAGER (518) 785-2479 EXT	RED EXTERNAL COMBUSTION PRECISION MACHINING AIR BEARING &BEARING ANALYSIS
MOOG INCORPORATED CONTROLS DIVISION SENECA AND JAMISON ROADS E. AURORA NY 14052	GEORGE FAYETT MANAGER PURCHASING COST ESTIMATING (716) 652-2000 EXT 596	CONNECTORS & AIRCRAFT HARDWARE ELECTRO-HYDRAULIC CONTROLS
MORETRENCH AMERICAN CORPORATION P O BOX 316 ROCKAWAY NJ 07866	H ROBERT SEYBOLD VICE PRESIDENT OPERATIONS (201) 627-2100 EXT	DEWATERING S

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
NORTH AMERICAN PHILIPS CORP PHILIPS LABRATORIES 345 SCARBOROUGH ROAD BRIARCLIFF MANOR NY 10510	FRED MEISTER PURCHASING MANAGER (914) 945-6170 EXT	RESEARCH & DEVELOPMENT FOR DEVELOPING CRYOGENIC REFRIGERATORS
ONEIDA LIMITED SILVERSMITHS SHERRILL ROAD ONEIDA NY 13421	MARC WILSON MANAGER OF PURCHASING (315) 361-3352 EXT	STAINLESS STEEL FLATWARE SILVER PLATED FLATWARE, SILVER PLATED HOLLOWARE
PAGE AVJET CORP ENGINEERING DIVISION 1265 SCOTTSVILLE ROAD ROCHESTER NY 14624	THOMAS SEAMAN MGR. GOVERNMENT & INDUSTRIAL SALES (716) 328-2720 EXT	AIRCRAFT GROUND SUPPORT EQUIPMENT JET ENGINE TEST STANDS AIRCRAFT TOW TRACTORS
PARSONS BRINCKERHOFF QUADE & DOUGLAS INC ONE PENN PLAZA NEW YORK NY 10119	BARBARA L CULMER ASST VICE PRES DIRECTOR OF PERSONNEL (212) 1305060 EXT	CONSULTING PLANNING & DESIGNING ENGINEERS
PFIZER INC HOSPITAL PRODUCTS DIVISION DEKNATEL 110 JERICHO TURNPIKE FLORAL PARK NY 11002	NICK VITARELLI PURCHASING MANAGER (516) 488-5400 EXT	HOSPITAL OPERATING ROOM SUPPLIES
PFIZER INC HOWMEDICA INC 359 VETERANS BOOLEVARD RUTHERFORD NJ 07070	TONY CRESCI PURCHASING MANAGER (201) 935-2100 EXT	ORTHOPEDIC IMPLANTS
PFIZER INC. 235 EAST 42ND ST. NEW YORK NY 10017	FRANK T BUSCHECK COORDINATOR SUPPLIER DEVELOPMENT (212) 7302323 EXT	MANUFACTURER OF DRUGS AND ANTIBIOTICS
PLESSEY DYNAMICS CORPORATION 1914 CHESTNUT AVENUE HILLSIDE NJ 07205	JOSEPH J BETTA PURCHASING MANAGER (201) 688-0250 EXT	ELECTRO-MECHANICAL ACTUATORS FOR AIRCRAF T

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
PRINCETON UNIVERSITY PLASMA PHYSICS LABORATORY JAMES FORRESTAL CAMPUS PRINCETON NJ 08544	ROGER J GOULD DIRECTOR OF PROCUREMENT (609) 683-2443 EXT	TOKAMAK FUSION TEST REACTOR
PRUDENTIAL LINES INC 1 WORLD TRADE CENTER SUITE 3701 NEW YORK NY 10048	DANIEL MILLER PURCHASING MANAGER (212) 7500550 EXT	COMMERCIAL SHIPPING LINE IN FOREIGN COMMERCE
PUBLIC SERVICE ELECTRIC & GAS COMPANY 80 PARK PLAZA NEWARK NJ 07102	GEORGE OAKS SBLO (201) 3006906 EXT	ELECTRICITY & GAS
RAYTHEON CORP SEDCO SYSTEMS DIVISION 65 MARCUS DRIVE MELVILLE NY 11747	JOHN SULLIVAN PROGRAM MANAGER MATERIALS (516) 694-7440 EXT 2707	PHASED ARRAY ANTENNA SYSTEMS AND RF FERRITE SWITCH ASSEMBLIES
RCA CORPORATION ASTRO ELECTRONICS GOVERNMENT SYSTEMS DIVISION PO BOX 800 PRINCETON NJ 08540	JAMES R STEVENSON PUBLIC LAW AND PURCHASING ADMINISTRATOR (609) 426-3300 EXT	SPACE SATELLITE SYSTEMS
RCA CORPORATION GOVERNMENT COMMUNICATIONS SYSTEMS GOVERNMENT SYSTEMS DIVISION FRONT & COOPER STREET CAMDEN NJ 08102	RICHARD LENART ADMINISTRATOR PUBLIC LAW IMPLEMENTATION (609) 338-2809 EXT	ELECTRONIC COMMUNICATIONS EQUIPMENT
RCA CORPORATION MISSILE & SURFACE RADAR GOVERNMENT SYSTEMS DIVISION BORTON LANDING ROAD MOORESTOWN NJ 08057	DAVID SPAETH MANAGER OF PURCHASING (609) 778-2485 EXT	RADAR CONTROL EQUIPMENT
RCA CORPORATION RCA SERVICE COMPANY ROUTE 38 & HADDONFIELD ROAD CHERRY HILL NJ 08358	ED WHITE SMALL AND MINORITY BUSINESS COORDINATOR (609) 338-6518 EXT	SERVICE ELECTRONIC EQUIPMENT

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
RCA CORPORATION GOVERNMENT SYSTEMS DIVISION GOVERNMENT VOLUME PRODUCTION FRONT & COOPER STREET CAMDEN NJ 08102	DREW M. GROFF MANAGER ADMINISTRATION & GOVT. LIAISON (609) 338-4760 EXT	ELECTRONIC COMMUNICATIONS SYSTEMS & EQUIPMENT
RESEARCH-COTTRELL COTTRELL ENVIRONMENTAL SCIENCES P O BOX 1500 SOMERVILLE NJ 08876	MIKE SMITH MANAGER HUMAN RESOURCES DEVELOPMENT (201) 685-4530 EXT	ENVIRONMENTAL ENGINEERING
ROANWELL CORPORATION 180 VARICK STREET NEW YORK NY 10014	HARRY SUIMECA PURCHASING AGENT (212) 890 1090 EXT	TRANSDUCERS HEADSETS AND HANDSETS
S. S. PIERCE CO. SENECA FOODS CORPORATION 3637 S MAIN STREET MARION NY 14505	ROGER HUBRIGHT PURCHASING MANAGER (315) 926-4284 EXT	CANNED FOODS, FRUITS & VEGETABLES FROZEN VEGETABLES FRUIT JUICES
SANDOZ INC PHARMACEUTICAL DIVISION EAST HANOVER OPERATION ROUTE 10 EAST HANOVER NJ 07936	E F MIGLARESE JR PURCHASING MANAGER (201) 386-7781 EXT	PHARMACEUTICALS
SCHERING CORPORATION GALLOPING HILL ROAD KENILWORTH NJ 07033	LEE WATKINS SBLO (201) 558-4468 EXT	PHARMACEUTICAL PRODUCTS
SEA-LAND CORPORATION SEA-LAND SERVICE INC 10 PARSONAGE ROAD MENLO PARK NJ 08837	PAUL M MCGUIRE DIRECTOR EQUAL OPPORTUNITY AFFAIRS (201) 320 2021 EXT	SHIPPING SERVICES
SERVIDONE CONSTRUCTION CORP. 1366 ROUTE 9 CASTLE ON THE HUDSON NY 12033	PAUL D. KOLLACK PURCHASING MANAGER (201) 351-9300 EXT	FLOOD CONTROL & HIGHWAY CONSTRUCTION

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
SIMMONDS PRECISION ENGINEERING SYSTEMS P.O. BOX 310 NORWICH NY 13815	JOHN MEIKLE PURCHASING MANAGER (607) 335-5435 EXT	AIRCRAFT IGNITIONS, CABLES, ALTENATORS
SIMMONDS PRECISION PRODUCTS MOTION CONTROLS DIVISION 197 RIDGEDALE AVENUE CEDAR KNOLLS NJ 07927	ANTHONY CHIEPPA PURCHASING MANAGER (201) 267-8500 EXT	ELECTRO-MECHANICAL ACTUATORS
SIMMONDS PRECISION PRODUCTS COOPERATIVE INDUSTRIES 100 OAKDALE ROAD CHESTER NJ 07930	EDWARD SUSCO PURCHASING MANAGER (201) 790 5150 EXT	HOSE AND CABLE ASSEMBLIES FOR AIRCRAFT
SINGER EDUCATION DIVISION 80 COMMERCE DR ROCHESTER NY 14623	DANIEL J SCURLOCK MANAGER ADMINISTRATION SERVICES (716) 334-8080 EXT 203	CAREER SYSTEMS TRAINING PROGRAMS
SINGER COMPANY KEARFOTT DIVISION 1150 MCBRIDE AVENUE LITTLE FALLS NJ 07424	JACK TACKELS MANAGER OF PURCHASING SYSTEMS (201) 785-2803 EXT	DIGITAL NAVIGATION COMPUTERS, GYROSCOPES, STABILIZING PLATFORMS, SERVOS
SINGER COMPANY LINK FLIGHT SIMULATION DIV KIRKWOOD INDUSTRIAL PARK BINGHAMTON NY 13902	ROBERT L SHERRY PROCUREMENT ANALYST (607) 772-3210 EXT	AIRCRAFT SIMULATORS AND VISUAL SYSTEMS
SPERRY CORPORATION SPERRY DEFENSE SYSTEMS MARCUS AVENUE GREAT NECK NY 11020	ROBERT ADAMS PROCUREMENT MANAGER (516) 574-2160 EXT	RADAR TRACKING AND GUIDANCE SYSTEMS
SPERRY CORPORATION SPERRY ELECTRONICS SYSTEMS MARCUS AVE GREAT NECK NY 11020	CHARLES K VILLOTA CHIEF BUYER MAJOR SUBCONTRACTS (516) 574 3262 EXT	NAVIGATION SYSTEMS FOR SUBMARINES ELECTRONIC TRAFFIC CONTROL SYSTEMS FOR LAND AND SEA

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
SQUIBB CORPORATION ER SQUIBB & SONS P O BOX 191 NEW BRUNSWICK NJ 08903	JAMES A CURRY PURCHASING MANAGER (201) 545-1300 EXT	HEALTH CARE PRODUCTS
STERLING DRUG INC WINTHROP BREON 90 PARK AVE NEW YORK NY 10016	EVAN KALENIK GROUP MANAGING BUYER CHEMICALS & RAW MTL (212) 070 2080 EXT	SUPPLY PHARMACUTICALS TO THE VETERANS ADMINISTRATION
SUPPORT SYSTEMS ASSOCIATES, INC 6 BAYVIEW AVENUE NORTHPORT NY 11768	FRANK BRADY DIRECTOR OF CONTRACTS ADMINISTRATION (516) 261-8998 EXT	GENERAL ENGINEERING SERVICES
SYBRON CORPORATION MEDICAL PRODUCTS DIVISION P.O. BOX 23077 ROCHESTER NY 14692	DONALD HYSEL PURCHASING MANAGER (716) 475-1400 EXT	MEDICAL PRODUCTS
SYRACUSE RESEARCH CORP MERRILL LANE SYRACUSE NY 13210	JOHN ECKMAIR JR CONTRACTS OFFICER (315) 425-5100 EXT 390	RADAR IDENTIFICATION SYSTEMS FLEXIBLE ADAPTIVE SPATIAL SIGNAL PROCESS SIMULATION & EVAL OF SPATIAL FILTERS
TA ADLER-ROYAL ADLER-ROYAL BUSINESS MACHINES INC 1600 ROUTE 22 UNION NJ 07083	FRANK J DEFINO V/P GOVERNMENT & MAJOR ACCOUNT SALES (201) 640 3200 EXT	BUSINESS MACHINES
TED BATES ADVERTISING / NEW YORK 1515 BROADWAY NEW YORK NY 10036	AL DIORIO SUPERVISOR OF BUDGETS AND CONTRACTS (212) 6903131 EXT	ADVERTISING AGENCY
TELEDYNE HYDRA-POWER 10-12 PINE COURT NEW ROCHELLE NY 10801	THOMAS PHILLIPS PURCHASING MANAGER (914) 632-2200 EXT	MANUFACTURER OF HYDRAULIC VALVES AND HYDRAULIC ACTUATORS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
TEXTRON INC. BELL AEROSPACE TEXTRON INC. P.O. BOX 1 BUFFALO NY 14240	JAMES R. BURKARD MANAGER OF PROCUREMENT (716) 696-6722 EXT 7050	ROCKET ENGINES & COMPONENTS AUTOMATIC LANDING SYSTEMS AIR CUSHIONED VEHICLES
THEURER ATLANTIC INC 225 PARKHURST STREET NEWARK NJ 07114	MARIA FAVETTA PURCHASING MANAGER (201) 482 0211 EXT	TRUCK FLATBEDS CONTAINERS CHASSIS
THOMAS J LIPTON INC 800 SYLVAN AVENUE ENGLEWOOD CLIFFS NJ 07632	ROBERT MARSHALL MANAGER OF OPERATIONS ANALYSIS (201) 894 7312 EXT	GROCERY PRODUCTS
THOMSON-CSF CORP DUMONT DIVISION 550 MT PLEASANT AVE DOVER NJ 07801	GEORGE PETRO CONTRACTS MANAGER (201) 328-1400 EXT 236	ELECTRON TUBES
TRANSAMERICA DELAVAL INC CONDENSER & FILTER DIVISION FRONT STREET FLORENCE NJ 08518	R G SILVER MATERIALS MANAGER (609) 499-3000 EXT	STEAM CONDENSERS
TRW INCORPORATED BEARING DIVISION 402 CHANDLER STREET JAMESTOWN NY 14701	DAVID MATTHAIDESS MANAGER OF PURCHASING (716) 661-2276 EXT	AIRCRAFT BEARINGS
TUCK INDUSTRIES, INC. 1 LEFEVRE LANE NEW ROCHELLE NY 10801	MARTIN ROTH DIRECTOR OF PURCHASING (914) 235-1000 EXT	MANUFACURER OF PRESSURE SENSITIVE, MASKING AND OTHER TYPES OF TAPES
UNION CARBIDE CORP. LINDE DIVISION 175 EAST PARK DRIVE TONAWANDA NY 14150	RAYMOND POFI PURCHASING AGENT (716) 879-2373 EXT	GAS PRODUCING FACILITIES COLD BOXES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
UNITED RESEARCH COMPANY 25 AIRPORT ROAD MORRISTOWN NJ 07960	NICHOLAS J ZACCARIA CONTROLLER (201) 8509015 EXT	MANAGEMENT CONSULTING SERVICES
UNITED STATES LINES INC 27 COMMERCE DRIVE CRANFORD NJ 07016	JAMES CONWAY DIRECTOR GOVERNMENT SERVICES (201) 7209600 EXT	CONTAINERIZED TRANSPORTATION
UNITED TECHNOLOGIES CORP. CARRIER TRANSICOLD CORP. CARRIER PARKWAY SYRACUSE NY 13201	MICHAEL HAYS MANAGER OF PURCHASING (315) 432-6367 EXT	AIR CONDITIONING EQUIP. HEAT EXCHANGERS REFRIGERATION EQUIPMENT
UTILITY SYSTEMS CORP 135 HAVEN AVENUE PORT WASHINGTON NY 11050	RUTH TOLEP ASSISTANT TO THE PRESIDENT (516) 944-3400 EXT	OPERATE & MAINTAIN POWER PLANTS
VELAN VALVE CORPORATION 220 BEEKMAN TOWN ROAD PLATTSBURGH NY 12901	RONALD MORIN PURCHASING MANAGER (518) 561-3630 EXT	INDUSTRIAL/COMMERCIAL/MILITARY/NUCLEAR GATE, GLOBE & CHECK VALVES
VENUS SCIENTIFIC, INC. 399 SMITH STREET FARMINGDALE NY 11735	PETER JAZWINSKI CONTRACT ADMINISTRATOR (516) 293-1400 EXT	MANUFACTURER OF LOW VOLTAGE AND HIGH VOLTAGE POWER SUPPLIES
W. R. GRACE & COMPANY INC. BAKER & TAYLOR COMPANY 50 KIRBY AVENUE SOMERVILLE NJ 08876	DAVID HOGUE SALES MANAGER (201) 2608000 EXT 31500	BOOK DISTRIBUTOR
WARNER-LAMBERT COMPANY PARKE-DAVIS GROUP 201 TABOR ROAD MORRIS PLAINS NJ 07950	BRIAN P LABAR DIRECTOR OF PURCHASING (201) 540-2006 EXT	PHARMACEUTICAL PRODUCTS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
WESTINGHOUSE ELECTRIC CORP. INDUSTRIAL & GOVERNMENT TUBE DIV. WESTINGHOUSE CIRCLE HORSEHEADS NY 14845	JOHN NIVISON PURCHASING MANAGER (607) 796-3336 EXT	VACUMN TUBES, MONITERING TUBES INDUSTRIAL & MILITARY CRTS
XEROX CORPORATION REPROGRAPHIC MANUFACTURING OPERATIONS 800 PHILLIPS ROAD BLDG. 205 P WEBSTER NY 14580	RAYMOND SAUNDERS MANAGER MINORITY & FEMALE DEVELOPMENT (716) 422-9134 EXT	COPIERS & OFFICE EQUIPMENT

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
A H ROBINS CO 1407 CUMMINGS DRIVE RICHMOND VA 23261	WILLIAM E KING SMALL BUSINESS ADMINISTRATOR (804) 257-2365 EXT	RAW MATERIAL & PACKAGING (CAPS,BOTTLES, CARTONS,LABELS,BOXES)
AAI CORP YORK RD & INDUSTRY LANE COCKEYSVILLE MD 21030	WADE N MEYERS DIRECTOR OF PURCHASING (301) 628-3309 EXT	MIL-SPEC ELECTRONIC COMPONENTS,HIGH TECH ELECTRONIC DEVICES,MACHINING
AAI ENGINEERING SUPPORT INC P.O BOX 10525 BALTIMORE MD 21204	ARTHUR W PUTZEL BUSINESS MANAGER (301) 826-6946 EXT	ELECTRONIC COMPONENTS,COMPONENT REPAIR, OFFICE SUPPLIES, BLDG MAINTENANCE SVCS
ACADEMY FOR EDUCATIONAL DEVELOPMENT 1255 23RD STREET, N W WASHINGTON DC 20037	ALEXANDER J D GREELEY, JR VP FOR CONTRACT MGMT & BUDGETS (202) 862-1900 EXT	AUDIO VISUAL SERVICES AND TECHNICAL ASSISTANCE
ADAMS RUSSELL MICRO-TEL DIV 10713 GILROY ROAD HUNT VALLEY MD 21030	GEORGE J LOUIS III CONTROLLER (301) 667-0077 EXT	ELECTRON COMPONENTS;CIRCUIT BOARDS; STEEL/ALUMINUM;DIP BRAZING;SILK SCREENING
ADVANCED TECHNOLOGY INC 12005 SUNRISE VALLEY DRIVE RESTON VA 22091	MARGHERITA D FAIRCHILD SMALL BUSINESS ADMINISTRATOR (703) 620-8523 EXT	LOGISTICS ENGINEERING & COMPUTER SCIENCES
ALL AMERICAN ENGINEERING Co. 725 DAWSON DRIVE NEWARK DE 19711	JAMES E CANNON PURCHASING MANAGER (302) 453-8100 EXT	ELECTRONICS, PNEUMATIC / HYDRAULIC FASTENERS
ALLIED CCD POWER SYSTEMS 3083 WALTON ROAD PLYMOUTH MEETING PA 19462	S T ROE PURCHASING MANAGER (215) 828-9000 EXT	LEAD, PLASTIC PARTS, ELECTRONICS FASTENERS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
ALLIED CORP BENDIX COMMUNICATIONS DIV 1300 EAST JOPPA ROAD TOWSON MD 21204	J R ROSENBERGER PURCHASING MANAGER (301) 583-4412 EXT	TRANSFORMERS, CONNECTORS, PC BOARDS, RESISTORS, IC'S& TRANSISTORS, CABLES
ALLIED CORP BENDIX ENVIROMENT SYS. DIV. 1400 TAYLOR AVENUE BALTIMORE MD 21204	C T COARD PURCHASING MANAGER (301) 321-5208 EXT	MACHINING, SHEET METAL, CASTINGS, MOLDED PLASTIC PARTS, P CE CABLE BD ASSEMBLIES
ALLIED MARINE INDUSTRIES INC PO BOX 717 NORFOLK VA 23501	GREGORY H LAW VICE PRESIDENT TRAFFIC/OPERATIONS (804) 545-7301 EXT	FUEL SHIPYARD SERVICES MARINE SUPPLIES FOR VESSELS
ALLIS CHALMERS HYDRO, INC HYDRO TURBINE GENERATOR DIVISION EAST BERLIN ROAD YORK PA 17405	ROYCE F NESS SMALL BUSINESS ADMINISTRATOR (717) 792-3511 EXT	CASTING, FORGINGS, STEEL PLATE, HOT ROLLED PRODUCTS
ALUMINUM COMPANY OF AMERICA ALCOA BUILDING PITTSBURG PA 15219	C E RHODES MANAGER-MINORITY BUSINESS DEV. (412) 553-4303 EXT	BROAD RANGE OF INDUSTRIAL PRODUCTS AND SERVICES
AMERICAN ELECTRONIC LABORATORIES, INC 305 RICHARDSON ROAD LANSDALE PA 19446	BEVERLY R OPILLA SR. SUBCONTRACT ADMINISTRATOR (215) 822-2929 EXT	ELECTRONIC COMPONENTS & HARDWARE MADE TO MILITARY SPECIFICATIONS MICROWAVE SYSTEMS AND DEVICES
AMERICAN MANAGEMENT SYSTEMS, INC. 1777 NORTH KENT STREET ARLINGTON VA 22209	JANENE BRANDENBURG MGR CONTRACT ADMINISTRATION (703) 841-6847 EXT	COMPUTER SOFTWARE
AMERICAN STERLIZER CO. 2424 W 23RD STREET ERIE PA 16512	ALLAN R GLASGOW MANAGER, CONTRACT ADM (814) 452-3100 EXT	STAINLESS STEEL: COLD ROLL BAR, SHEET & TUBING: COPPER: CASTINGS; MACHINED PTS.

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
ANSER ANALYTIC SERVICES,INC SUITE 800 1215 JEFFERSON DAVIS HIGHWAY ARLINGTON, VA 22202	JOY R MURTAUGH TREASURER (703) 685-1000 EXT	OFFICE EQUIPMENT,FURNITURE,EXPENDABLE SUPPLIES AND CONSULTING SERVICES
APPLIED COMMUNICATIONS 5300 SPECTRUM DRIVE FREDERICK MD 21701	EDWARD REYNOLDS MANAGER, CONTRACTS ADMIN (301) 694-5300 EXT	ELECTRONIC COMPONENTS
APPLIED MANAGEMENT SCIENCES, INC. 962 WAYNE AVENUE SUITE 701 SILVER SPRING MD 20910	JOAN L WOLFE CONTRACT ADMINISTRATOR (301) 585-8181 EXT	SURVEY RELATED OUTSIDE LABOR, OFFICE SUPPLIES, ADP EQUIP., MARKET RESEARCH
ARINC RESEARCH CORP 2551 RIVA ROAD ANNAPOLIS MD 21401	KAREN A JONES-ANDRADE CONTRACT/SMALL BVS SPECIALIST (301) 266-4697 EXT	COMPUTER SOFTWARE, ENGINEERING SUPPORT, OFFICE SUPPLIES
ARTHUR ANDERSEN & CO 1666 K STREET, N W WASHINGTON DC 20006	STEVEN H GOODMAN SMALL BUSINESS ADMINISTRATOR (202) 862-3319 EXT	SPECIALIZED SYSTEMS WORK/COMMERCIAL SOFTWARE/PERSONAL COMPUTERS
ASPEN SYSTEMS CORP 1600 RESEARCH BOULEVARD ROCKVILLE MD 20850	DAVID C SHINTON MANAGER, CONTRACT SERVICES (301) 251-5135 EXT	OFFICE & COMPUTER SUPPLIES, EQUIPMENT, FURNITURE, CONSULTANT SERVICES
AVCO CORPORATION AVCO LYCOMING DIVISION 652 OLIVER STREET WILLIAMSPORT PA 17701	F S DIETRICK PURCHASING MANAGER (717) 323-6181 EXT	PRODUCING AND OVERHAULING AIRCRAFT ENGINES AND COMPONENTS
BALDT 6TH AND BUTLER STREET CHESTER PA 19013	R E COX PURCHASING AGENT (215) 447-5205 EXT	STEEL BARS, HEAT-TESTED PAINT

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
BATA SHOE CO. INC. ROUTE 40 BELCAMP MD 21017	DAVID GREENBAUM MILITARY SALES MANAGER (301) 272-2000 EXT	FABRICS, CHEMICAL, RUBBER
BDM INTERNATIONAL, INC. 7915 JONES BRANCH DRIVE MCLEAN VA 22102	BAILEY G WALSH CONTRACTS ADMINISTRATION (703) 821-4205 EXT	INSTRUMENTATION, ADPE, ELECTRONIC HDWE, SOFTWARE, FURNITURE, OFFICE SUPPLIES
BENDIX CORPORATION ENVIRONMENTAL SCIENCE DIVISION 1400 TAYLOR AVENUE BALTIMORE MD 21204	CHARLES T COARD PURCHASING MANAGER (301) 321-5200 EXT	ENVIRONMENTAL MONITORS DETECTORS ALARMS ANALYZERS SENSORING DEVICES AND EQUIPMENT
BENDIX FIELD ENGINEERING CORP BENDIX FIELD ENGINEERING CORP ONE BENDIX ROAD COLUMBIA MD 21045	STEVE D MORTON C P M MANAGER-PURCHASING (301) 964-7228 EXT	CONSTRUCTION, ELECTRONIC & ELECTRICAL SYSTEMS & COMPONENTS
BMY A DIVISION OF HARSCO CORP PO BOX 1512 YORK PA 17405	BERNADETTE M BLACKMAR SENIOR SUBCONTRACT ADMIN (717) 225-4781 EXT	CASTING FORGINGS MACHINED PARTS ALUMINUM AND STEEL
BOOZ-ALLEN & HAMILTON INC 4330 EAST WEST HIGHWAY BETHESDA MD 20814	ROBERT G LODER MANAGER OF CONTRACTS (301) 951-2825 EXT	PROFESSIONAL SERVICES
BORG-WARNER CORP YORK DIVISION GRANTLEY ROAD YORK PA 17405	H E HAMILTON MATERIALS MANAGER (717) 771-7260 EXT 3488	COPPER TUBES, STEEL PLATE, MOTORS, STARTERS AND MISCCELLANEOUS COMPONENTS
BURROUGHS CORPORATION FEDERAL AND SPECIAL SYSTEMS GROUP P O BOX 517 PAOLI PA 19301	MERLE S DARRAGH MANAGER PURCHASING ADMINISTRATION (215) 648-7483 EXT	COMMUNICATION SYSTEMS TRAINING CONSOLES COMPUTERS AND RELATED COMPONENTS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
CACI INC FEDERAL 1815 N FORT MYER DRIVE ARLINGTON VA 22209	HARRY J RODAS SMALL BUSINESS ADMINISTRATOR (703) 841-7800 EXT	MICROFILMING SERVICES
CALCULON OPERATING SERVICES CORP 121 N BROAD STREET PHILADELPHIA PA 19107	JOSEPH M WAKS VP-DIRECTOR OF CONTRACTS (215) 525-6293 EXT	TELECOMMUNICATION EQUIPMENTS, ADP SERV.
CATALYTIC INC CENTRE SQUARE WEST 1500 MARKET STREET PHILADELPHIA PA 19102	A DONALD CARTER CORP ADM GVT SADBUS PROGRAM (215) 864-8516 EXT	ENGINEERING MANAGEMENT SERVICES; CONSTRUCTION MAINTENANCE
CHAMBERLAIN MANUFACTURING CORPORATION SCRANTON ARMY AMMUNITION PLANT 156 CEDAR AVENUE SCRANTON PA 18502	JOHN JONES MATERIAL CONTROL MANAGER (717) 342-7801 EXT 294	AMMUNITION
CHECCHI AND COMPANY 1730 RHODE ISLAND AVENUE, N W WASHINGTON DC 20036	JOAN ANSHELES SMALL BUSINESS ADMINISTRATOR (202) 452-9700 EXT	EXPERT CONSULTING SERVICES
CLEARFIELD CHEESE CO COOPER ROAD CURWENSVILLE PA 16833	J A SHAW MATERIAL REQUIREMENT MANAGER (814) 236-2220 EXT	PARAKOTE POUCHES, CARDBOARD CONTAINERS, GLUE, PHOSPHATES, SALT, FOOD COLORING
COMPUTER DATA SYSTEMS, INC ONE CURIE COURT ROCKVILLE MD 20850	MARY ANN MATHEW DIRECTOR OF CONTRACTS (301) 921-7051 EXT	COMPUTER SOFTWARE & HARDWARE PACKAGES
COMPUTER SCIENCES CORP APPLIED TECH DIV EASTERN RGN 6521 ARLINGTON BOULEVARD FALLS CHURCH VA 22046	PAUL LEVI SMALL BUSINESS ADMINISTRATOR (703) 237-1333 EXT	COMPUTER SOFTWARE SERVICES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
COMPUTER SCIENCES CORP SYSTEMS SCIENCES DIVISION 8728 COLESVILLE ROAD SILVER SPRING MD 20910	IRENE MANFORD CONTRACTS ADMINISTRATOR (301) 589-1595 EXT	SOFTWARE CONSULTING SERVICES; COMPUTER HARDWARE & PERIPHERALS & OFFICE SUPPLIES
COMPUTER SCIENCES CORPORATION SYSTEMS DIVISION 6565 ARLINGTON BOULEVARD FALLS CHURCH VA 22046	ROY G ELLIS PURCHASING MANAGER (703) 237-2000 EXT 164	COMPUTER MAINFRAMES AND PERIPHERALS AND LOW VOLUME ELECTRONIC COMPONENTS USE
CONTRAVES-GOERZ CORPORATION 610 EPSILON DRIVE PITTSBURGH PA 15230	S A LYNCH MATERIALS MANAGER (412) 833-9329 EXT	MOTORS, CASTINGS, SLIP RINGS, ELECTRICAL AND ELECTRONIC PARTS TRUMENTATION
CROTHALL AMERICAN, INC 200 STOCKTON BLDG 261 CHAPMAN ROAD NEWARK DE 19702	GARY KIRK DIRECTOR OF PURCHASING (302) 738-9500 EXT	JANITORIAL SUPPLIES & EQUIPMENT, WINDOW AND MOP WASHING
DEVAL CORP 7341 TULIP ST PHILADELPHIA PA 19136	JOSEPH CAPOZZOLI SMALL BUSINESS ADMINISTRATOR (215) 332-1200 EXT	HOWE PARTS, MACHINING ASSEMBLIES, STEEL FORGINGS & CASTING, RUBBER HOSE PRODUCTS
DEVELOPMENT ALTERNATIVES, INC 624 NINTH ST., N W SIXTH FLOOR WASHINGTON DC 20001	SANDY R MCKENZIE DIRECTOR CONTRACT ADMINISTRATION (202) 783-9110 EXT	HEAVY DUTY EQUIPMENT, OFFICE & COMPUTER EQUIPMENT, AGRICULTURAL MATERIALS
DIAMOND PETROLEUM CO P O BOX 629 WILMINGTON DE 19899	ROBERT T WRIGHT VICE PRESIDENT (302) 658-3591 EXT	FUEL OIL & PETROLEUM PRODUCTS
DRAVO CORP ONE OLIVER PLAZA PITTSBURG PA 15222	R A SCHOYER ASSISTANT PURCHASING AGENT (412) 566-3748 EXT	ENGINEERING AND CONSTRUCTION, PROCESS CONTROL, MAIN FRAME COMPUTERS & SOFTWARE

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
DYNAMAC INTERNATIONAL 11140 ROCKVILLE PIKE ROCKVILLE MD 20852	PATRICIA W MUMMAUGH CONTRACTS ADMINISTRATION (301) 468-2590 EXT	COMPUTER & HAZARDOUS MATERIALS RELATED EQUIPMENT & SERVICES
E I DUPONT DE NEMOURS & CO INC BRANDYWINE BLDG - ROOM 8268 WILMINGTON DE 19898	D E MCCORMICK MANAGER (302) 774-9108 EXT	ORES, CHEMICALS, GASES, CONSTRUCTION AND MECHANICAL EQUIPMENT; MISC SERVICES
E-SYSTEMS, INCORPORATED MELPAR DIVISION 7700 ARLINGTON BOULEVARD FALLS CHURCH, VA 22046	LESLIE A NICKMAN MATERIAL BUSINESS ADMIN (703) 352-1824 EXT	ELECTRONIC COMPONENTS MATERIAL HANDLING SYSTEMS
EG&G WASHINGTON ANALYTICAL SERVICES CENT 396 PICCARD DRIVE ROCKVILLE MD 20850	GEORGE L BILL DIRECTOR, CONTRACT MANAGER (301) 840-3296 EXT	MATERIALS, EQUIPMENT, OFFICE SUPPLIES, ADVERTISING, PRINTING, PUBLICATIONS
ELECTRONIC DATA SYSTEMS FEDERAL CORP FEDERAL CORPORATION 6430 ROCKLEDGE DRIVE BETHESDA MD 20817	ALLAN E SCHMIDT MANAGER CONTRACT POLICY (301) 564-5277 EXT	COMPUTER SOFTWARE, SERVICE AND COMPONENT TELECOMMUNICATION NETWORK COMPONENTS
EQUITABLE GAS COMPANY 420 BOULEVARD OF THE ALLIES PITTSBURGH PA 15219	JOHN C GONGAS, JR DIR OF PURCHASES & ADMIN SERV (412) 553-5827 EXT	PIPE, VALVES, TUBING, CASTING, METAL FITTINGS, PAPER PRODUCTS, TOOLS, FURNITURE
EXIDE CORPORATION 101 GIBRALTAR ROAD HORSHAM PA 19044	ROBERT B THOMAS PURCHASING MANAGER (215) 441-7318 EXT	LEAD, PLASTIC
FAIRCHILD INDUSTRIES INC FAIRCHILD COMM & ELECTRONIC CO 20301 CENTURY BOULEVARD GERMANTOWN MD 20874	DONALD L LEWIS SMALL BUSINESS ADMINISTRATOR (301) 428-6441 EXT	MICROELECTRONIC PARTS, ELECTRICAL PARTS, SHEET METAL PARTS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
FAIRCHILD WESTON INC WESTON COMPONENTS AND CONTROLS WESTON DRIVE ARCHBALD PA 18403	D G BRADY SENIOR PURCHASING AGENT (717) 876-1500 EXT	ELECTRONIC COMPONENTS, INDUSTRIAL GAGING EQUIPMENT, NUCLEAR REACTOR INSTUMENTATION AND CONTROL EQUIPMENT
FLINCHBAUGH PRODUCTS INC P O BOX 127 RED LION PA 17356	M E SHUE PURCHASING AGENT (717) 244-4551 EXT	GENERAL PURPOSE MACHINING PLASTIC MOLD BASES GRANULATORS AND COMPACTION EQUIPMENT
FRUEHAUF CORPORATION MARYLAND SHIPBUILDING AND DRYDOCK CO. P O BOX 537 BALTIMORE MD 21203	E D NORTHAM PURCHASING AGENT (301) 355-0500 EXT	SHIPBUILDING REPAIRS AND OVERHAUL
GENERAL BATTERY CORPORATION P.O BOX 1262 READING PA 19603	KENNETH A SUTTON PURCHASING AGENT (215) 378-0553 EXT	LEAD, BATTERY SEPARATORS, CONTAINERS AND COVERS; CORRUGATED CONTAINERS
GENERAL ELECTRIC CO SPACE SYSTEMS DIVISION VALLEY FORGE SPACE CENTER PHILADELPHIA PA 19101	HARVEY T HECKMAN SPECIALIST, MATERIALS ADM (215) 354-5794 EXT	ELECTRONICS, MECHANICAL ASSEMBLIES SPACE SCIENCES
GENERAL ELECTRIC COMPANY, RESD RE-ENTRY SYS OPERTIONS SPACE SYS DIV 3198 CHESTNUT STREET PHILADELPHIA PA 19101	ARNOLD H SMITH SPECIALIST S&OB DEV PROGRAM (2151 823-3388 EXT	HI-REL & STD ELECTRIC/ELECTRONIC PARTS CASTING, FORGINGS, MACHINED PTS, CHEMICALS
GENERAL INDICATOR CORPORATION VEGA PRECISION LABORATORIES INCORPORATED 800 FOLLIN LANE VIENNA VA 22180	ROBERT L ROLAND VICE PRESIDENT ADMINISTRATION (703) 938-6300 EXT 216	RADAR TRANSPONDERS PORTABLE RADAR TRACKI SYSTEMS RADAR SIMULATORS ANTENNAS MICROW -NAVIGATION SYSTEMS TRANSMISSION/RECEPT
GENERAL PHYSICS CORP 10650 HICKORY RIDGE ROAD COLUMBIA MD 21044	OLIVER W JOHNSON MGR COMMERCIAL ANALYSIS & EVAL (301) 964-6000 EXT	ENGINEERING & CONSULTING SERVICES; SECURITY SERVICES; COMPUTER SUPPLIES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
GENTEX CORPORATION P.O BOX 315 CARBONDALE PA 18407	JAMES SIMPSON PURCHASING MANAGER (717) 282-3550 EXT	YARNS, PLASTIC RESINS
GHA 4301 CONNECTICUT AVENUE, N W WASHINGTON DC 20008	LEE JOHNSON DIRECTOR MATERIAL MANAGEMENT (202) 364-2062 EXT	MEDICAL SUPPLIES AND EQUIPMENT
GICHNER MOBILE SYSTEMS P.O BOX B DALLASTOWN PA 17313	GLENN KOCH SMALL BUSINESS ADMINISTRATOR (717) 244-7611 EXT	ALUMINUM, FABRICATED PARTS AND ELECTRICAL PARTS
GILBERT COMMONWEALTH, INC P.O BOX 1498 READING PA 19603	DONALD G PREIS MANAGER OF DATA MANAGEMENT (215) 775-2600 EXT	DATA PROCESS TRANSMISSION EQUIPMENT PHOTOGRAPHIC & ARTISTIC SVC
GOULD INC DEFENSE ELECTRONICS DIVISION 6711 BAYMEADOW DRIVE GLEN BURNIE MD 21061	BARBARA H KAZIERCZAK SMALL BUSINESS LIAISON OFFICER (301) 787-3885 EXT	ELECTRONIC COMPONENTS, MACHINED PARTS, ELECTRONIC & MECHANICAL SUBASSELBLIES
GREENHORNE & O:MARA, INC 9001 EDMONSTON ROAD GREENBELT MD 20770	ROBERT B BISSELL, P E SENIOR VICE PRESIDENT (301) 982-2804 EXT	ENGINEERING SUPPLIES& ARCHITECTURAL AND ENGINEERING SERVICES
GROVE MANUFACTURING COMPANY P.O.BOX 21 SHADY GROVE PA 17256	ROBERT HAMMER SMALL BUSINESS COORDINATOR (717) 597-8121 EXT	ENGINES, AXELS, TRANSMISSIONS, MACHINE SHOP WORK
GULF & WESTERN INDUSTRIES INC ADV DEV & ENG CENTER 101 CHESTER ROAD SWARTHMORE PA 19081	HARRY T COLLINSON PURCHASING MANAGER (215) 534-3880 EXT	MECHANICAL PARTS AND ASSEMBLIES AND WELDMENTS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
H K PORTER COMPANY INC 601 GRANT STREET PITTSBURGH PA 15219	JOHN FIZZ MANAGER ADMINISTRATION (412) 391-3133 EXT	TRANSFORMERS, CONDUCTORS, HOSES, RUBBER PRODUCTS
HALIFAX ENGINEERING INC P O BOX 11904 ALEXANDRIA VA 22312	JAMES L SHERWOOD VICE PRESIDENT, CONTRACTS (703) 750-2202 EXT	CUSTODIAL, BUILDING, ELECTRONIC, OFFICE, GUARD-SERVICE SUPPLIES; TEST EQUIPMENT
HAMILTON STANDARD ELECTRONICS SYSTEM INC TELE- DYNAMICS DIVISION 525 VIRGINIA DRIVE FT WASHINGTON PA 19034	WILLIAM KOEHLER PURCHASING AGENT (215) 643-3900 EXT	ELECTRICAL AND ELECTRONIC SUBASSEMBLIES
HARSCO INC BOWEN-MCLAUGHLIN YORK CO P O BOX 1512 YORK PA 17405	HARLEY WARREN SUBCONTRACTS ADMINISTRATOR (717) 225-4781 EXT	COMBAT AND RECOVERY VEHICLES WINCHES
HERCULES INCORPORATED ALLEGANY BALLISTICS LABORATORY P CUMBERLAND MD 21502	ROBERT SPIES SUPERINTENDENT OF PURCHASING (304) 726-5161 EXT	ROCKET MOTORS R AND D WORK IN MISSILE FIELD
HERCULES, INCORPORATED RADFORD ARMY AMMUNITION PLANT RADFORD HIGHWAY RADFORD VA 24141	JOHN F DOWNIE SB & SDB LIAISON OFFICER (703) 639-8392 EXT	METALS, FABRICATED MCHY, GASES, HDWE, PLBG, SUPPLIES, BLACK POWDER, IGNITERS
HERRE BROS., INC 3501 N SIXTH ST HARRISBURG PA 17105	DONNA M WEIBLEY PERSONNEL DIRECTOR (717) 232-4211 EXT	PLUMBING, HEATING, AIR CONDITIONING AND ELECTRICAL MATERIALS
HONEYWELL 2ND STREET EXTENDED GREENWOOD ACRES ANNAPOLIS MD 21401	LAWRENCE J STEVENS MATERIALS SUPERVISOR (301) 266-1711 EXT	ELECTRONIC COMPONENTS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
HRB-SINGER, INC SCIENCE PARK STATE COLLEGE PA 16804	E E MATHEW DIRECTOR OF PURCHASING (814) 238-4311 EXT	COMPUTERS/PERIPHERALS, RECEIVERS, CABINETS, ELECTRONIC COMPONENTS
I L C DOVER P.O BOX 266 FREDERICA DE 19946	HENRY TUCK MANAGER CONTRACT ADMIN (302) 335-3911 EXT	COATED FABRICS, MACHINED ALUMINUM PARTS, FITTINGS & FASTENERS AND PKG MATERIALS
IBM CORPORATION FEDERAL SYSTEMS DIVISION 9500 GODWIN DRIVE BUILDING 873-1 MANASSAS VA 22110	CAROL PAVELKO SMALL BUSINESS ADMINISTRATOR (703) 367-7374 EXT	DATA PROCESSING EQUIP & SUPPLIES ELECTRICAL /ELECTRONIC EQUIP & SUPPLIES
ICI AMERICAS INC ATLAS AEROSPACE DIVISION P O BOX 819 VALLEY FORGE PA 19482	JOHN LALLI PURCHASING AGENT (215) 666-8650 EXT	ELECTRONIC AND MACHINE PARTS AL SEALS
INFORMATICS GENERAL CORP 6011 EXECUTIVE BOULEVARD ROCKVILLE MD 20852	KRISTEN E KNEUSSL ADMINISTRATION MANAGER (301) 770-3000 EXT	DATA PROCESSING EQUIPMENT SUPPLIES AND SERVICES
INTERNATIONAL TELEPHONE & TELEGRAPH CORP ITT ELECTRO-OPTICAL PRODUCTS DIVISION 7635 PLANTATION ROAD ROANOKE VA 24019	M A RUSSIN DIRECTOR OF PURCHASING (703) 362-7318 EXT	ELECTRONICS, OPTICS, MAINTENANCE SUPPLIES, CHEMICALS IONS SYSTEMS
ITT ELECTRON TECHNOLOGY DIVISION 3100 CHARLOTTE AVENUE EASTON PA 18044	STEVEN RUDICH SMALL BUSINESS LIAISON (215) 252-7331 EXT	ELECTRONIC COMPONENTS, CERAMICS, GLASS, NICKEL, MACHINE PARTS, STAMPINGS
J E MORGAN KNITTING MILLS, INC R D 2 P.O BOX 390 TAMAQUA PA 18252	JAN VYAS FINANCIAL ANALYST (717) 668-3330 EXT	YARN, THREAD, LABELS, ELASTIC, BAGS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
JOHNS HOPKINS UNIVERSITY WHITEHEAD HALL ROOM 102 34TH AND CHARLES STREETS BALTIMORE MD 21218	KIM ANDRULONIS SMALL BUSINESS COORDINATOR (301) 338-8383 EXT	OFFICE & SCIENTIFIC SUPPLIES& COMPUTERS AND COMPUTER SUPPLIES
JOHNSON CONTROLS INC 10220 SOUTH DOLFIELD ROAD OWINGS MILLS MD 21117	JOSEPH C KLEIN BLDG SERVICES OPERATIONS SUP (301) 363-6700 EXT	HTG & AIR CONDITIONING EQUIP., PARTS & SVCS SUCH AS WATER TREATMENT, FILTERS
KELSEY-HAYES CO 11000 ROOSEVELT BOULEVARD PHILADELPHIA PA 19116	TONY TRUMFIL PURCHASING MANAGER (215) 276-5208 EXT	FORGINGS, CASTINGS, SHEETMETAL AND MACHINE SERVICES
KELSEY-HAYES COMPANY HEINTZ DIVISION FRONT STREET AND OLNEY AVENUE PHILADELPHIA PA 19120	FRANK MCMAHON PURCHASING MANAGER (215) 548-1000 EXT	AUTOMOTIVE WHEELS HUBS DRUMS AND BRAKES HAND TOOLS STEEL EXTRUSIONS METAL CABINETS SHEET METAL STAMPINGS
KOPPERS COMPANY INC PISTON RING & SEAL DIVISION BUSH & HAMBURG STREETS BALTIMORE MD 21203	PETER H DENNING MANAGER OF PURCHASES (301) 547-7556 EXT	CARBON SEAL RINGS, SPRINGS, PACKAGING, MISC SUPPLIES & SERVICES
LITTON BIONETICS INC 5516 NICHOLSON LANE KENSINGTON MD 20895	ROBERT V UTTERBACK MANAGER, PURCHASING & LOGISTICS (301) 881-5600 EXT	LABORATORY SUPPLIES & EQUIPMENT
LITTON INDUSTRIES INC AMECOM DIVISION 5115 CALVERT ROAD COLLEGE PARK MD 20740	L L BATA SMALL BUSINESS ADMINISTRATOR (301) 864-5600 EXT 2493	ELECTRONIC COMPONENTS, METAL FABRICATION HARDWARE, TOOLS & CONTRACT LABOR
LITTON INDUSTRIES INC ELECTRON TUBE DIVISION 1035 WESTMINISTER DRIVE WILLIAMSPORT PA 17701	J L NIEZGODA PURCHASING MATERIALS MANAGER (717) 326-3561 EXT	MACHINING OF METALS: CERAMICS, GLASS & HARDWARE

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
LITTON SYSTEMS INC CLIFTON PRECISION SPECIAL DEV 5100 STATE ROAD DREXEL HILL PA 19026	MYRON J CURTIS SENIOR CONTRACT ADMINISTRATOR (215) 622-1718 EXT	MACHINED AND ELECTRONIC PARTS, BEARINGS AND CONNECTORS
LORD CORPORATION 1635 WEST 12TH STREET ERIE PA 16514	JAMES L KLEMM SMALL BUSINESS ADMINISTRATOR (814) 456-8511 EXT	RAW METALS, CASTING, FORGINGS, RAW RUBBER
LUKENS STEEL CO ARC BLDG MODENA ROAD COATESVILLE PA 19320	DONALD P MARKWARD PURCHASING MANAGER (215) 383-2236 EXT	TOTAL RANGE OF GOODS & SERVICES
M G INDUSTRIES 2960 BOULEVARD OF THE GENERALS VALLEY FORGE PA 19482	DAVID L PFISTER PURCHASES MANAGER (215) 630-5417 EXT	GAS, PROCESSING & WELDING EQUIPMENT, VEHICLES & OFFICE SUPPLIES
M M M DESIGN GROUP 229 W BUTE STREET NORFOLK VA 23501	PAUL R GATES, P E VICE PRESIDENT (804) 623-1641 EXT	ARCHITECT AND ENGINEERING SUPPLIES
M/A-COM DCC, INC TELECOMMUNICATIONS DIV 11717 EXPLORATION LANE GERMANTOWN MD 20874	ROBERT C DAVIS DIRECTOR OF PROCUREMENT (301) 428-5749 EXT	ELECTRONICS, ELECTRO MECHANICAL PWB'S, OEM PRODUCTS & MRO MATERIAL
MARTIN MARIETTA CORP 103 CHESAPEAKE PARK PLAZA BALTIMORE MD 21220	WENDELL HALL M/S 167 SMALL BUSINESS ADMINISTRATOR (301) 682-1531 EXT	CASTINGS, FORGINGS, MIL-SPEC METALLIC & COMPOSITE MATERIALS, ELECTRONIC SYSTEMS
MARTIN MARIETTA CORPORATION BALTIMORE DIVISION 103 CHESAPEAKE PARK PLAZA BALTIMORE MD 21203	WENDELL HALL SMALL BUSINESS ADMINISTRATOR (301) 338-5000 EXT 2587	MISSILE AND AIRCRAFT COMPONENTS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
MARTIN MARIETTA DATA SYSTEMS 6303 IVY LANE GREENBELT MD 20770	FREDERICK D LEHMANN DIRECTOR ADMINISTRATION (301) 982-6775 EXT	DATA SYSTEMS
MERCHANTS TERMINAL CORPORATION 1811 CABIN BRANCH DRIVE LANDOVER MD 20785	ROY L JOHNSON VICE PRESIDENT (301) 773-7200 EXT	ELECTRICITY, WATER, FREON, PALLETS
MERCK SHARP & DOHME DIVISION OF MERCK & CO INC SUMNEY TOWN PIKE WEST POINT PA 19486	EDWARD A KONARSKI DIRECTOR PURCHASING & MATERIAL (215) 661-6009 EXT	RAW MATERIALS (CHEMICALS) LABORATORY & PACKAGING SUPPLIES
MINE SAFETY APPLIANCES CO 3880 MEADOWBROOK ROAD MURRYSVILLE PA 15668	ANNA MAE JONES SMALL BUSINESS ADMINISTRATOR (412) 325-1313 EXT	STAMPINGS, CASTINGS, SCREW MACHINE PARTS PACKAGING, CHEMICALS, METALS
MITRE CORP 1820 DOLLY MADISON BOULEVARD MCLEAN VA 22102	WILLIAM D CLARK SMALL BUSINESS ADMINISTRATOR (703) 883-6000 EXT	CONSULTING
NUS CORPORATION 910 CLOPPER ROAD GAITHERSBURG MD 20878	LOWELL R EDMONSON SECRETARY & ASSISTANT TREAS (301) 258-1223 EXT	TECHNICAL SUPPORT IN THE ABOVE AREAS
POTOMAC EDISON COMPANY DOWNSVILLE PIKE HAGERTOWN MD 21740	DENNIS C MILLER MANAGER CUSTOMER PROGRAMS (301) 790-3400 EXT	GENERATION, TRANSMISSION & DISTRIBUTION FACILITIES & SERVICES
PPG INDUSTRIES INC ONE PPG PLACE (11E) PITTSBURGH PA 15272	D R CLYMER MANAGER, FIELD PURCHASING (412) 434-2557 EXT 2997	ORGANIC & INORGANIC RAW MATERIALS, PROCESS MATERIALS MATERIALS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
PRC KENTRON INC AEROSPACE TECHNOLOGIES DIV 3221 NORTH ARMISTEAD AVE HAMPTON VA 23666	J D CLAYTON SMALL BUSINESS ADMINISTRATION (804) 865-1010 EXT	COMPUTER RELATED EQUIPMENT,CONSULTANT SERVICES OFFICE SUPPLIES
PRECISION COMPONENTS CORP P.O BOX M101 YORK PA 17405	R B WEIKERT SBA AND SED LIAISON OFFICER (717) 848-1126 EXT	FORGINGS, FASTENERS, BAR MATERIAL
QED SYSTEMS INC 4646 HITCHDUCK ROAD VIRGINIA BEACH VA 23455	JOHN J GIBSON SMALL BUSINESS ADMINISTRATOR (804) 490-5000 EXT	REPORTS, BOOKS TECHNICAL SERVICES
RACAL COMMUNICATIONS INC 5 RESEARCH PLACE ROCKVILLE MD 20850	ANDREW BENJAMIN DIRECTOR OF MATERIALS (301) 948-4420 EXT	ELECTRONIC PARTS, MANUFACTURING SERVICE, BUILDING SUPPLIES AND SERVICES
RAYTHEON COMPANY 2341 JEFFERSON DAVIS HIGHWAY SUITE 1200 ARLINGTON VA 22202	SILVANA M GIARRANA SMALL BUSINESS ADMINISTRATOR (703) 685-2210 EXT	SPECIALIZED ENGINEERING SERVICES
REYNOLDS METALS CO ADMINISTRATION & SERVICES P.O BOX 27003 RICHMOND VA 23261	DAVID J WHITING PURCHASING DIRECTOR (804) 281-4857 EXT	RAW MATRLS (PAPER, CHEMS, METAL HARD) ENG/CONS.SVCS; MAINT & OPER SUPPLIES
RISHEL 1201 WEST THIRD STREET WILLIAMSPORT PA 17701	JACK E SARGENT MATERIALS MANAGER (717) 326-4178 EXT	LUMBER COMPONENTS, HDWE, TUBULAR HDWE, FASTENERS, PACKAGING MATERIAL
ROY F WESTON INC WESTON WAY WEST CHESTER PA 19380	JACK C NEWELL P E VICE PRESIDENT MARKETING (215) 692-3030 EXT	LABORATORY; DRILLING; SURVEYING; AGRICULTURAL; SITE CLEANUP AND REMOVAL

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
SINGER COMPANY HRB-SINGER INC BOX 60 SCIENCE PARK STATE COLLEGE PA 16801	E E MAYHEW DIRECTOR OF PURCHASING (814) 238-4311 EXT	RECONNAISANCE SYSTEMS ELECTRONIC COMPONENTS AND SUB-ASSEMBLIES
SINGER COMPANY LINK DIVISION 11800 TECH ROAD SILVER SPRING, MD 20904	BRUCE ALESHIRE DIRECTOR OF PROCUREMENT (301) 622-8802 EXT 312	COMPUTERS, ELECTRONIC COMPONENTS, POWER SUPPLIES, WIRE, CABLE, PRTD CIRCUIT BDS
SKF INDUSTRIES INC 5400 TULIP STREET PHILADELPHIA PA 19124	WILLIAM C TERRY PURCHASING MANAGER (215) 533-5800 EXT	SPECIALITY METALS, GRINDING WHEELS, PACKAGING
SMC INFORMATION SYSTEMS 8300 PROFESSIONAL PLACE SUITE 300 LANDOVER MD 20785	PHYLLIS B KRAMER CONTRACTS MANAGER (301) 459-3100 EXT	ADP EQUIPMENT & SERVICES, ADP AND TECHNICAL SUPPORT SERVICES
SPACECOM 1300 QUINCE ORCHARD BOULEVARD GAITHERSBURG MD 20878	L M GOODRICH SMALL BUSINESS ADMINISTRATOR (301) 258-6878 EXT	COMPUTERS, PRINTING, GRAPHICS, OFFICE SUPPLIES, RENTAL OF TEST EQUIPMENT
SPERRY CORP INFORMATION SYSTEMS GROUP 8008 WESTPARK DRIVE MCLEAN VA 22102	MURRAY J SCHOONER DIRECTOR FEDERAL SYSTEMS DIV (703) 556-5000 EXT	DATA PROCESSING EQUIPMENT
SPERRY CORPORATION AEROSPACE & MARINE GROUP ROUTE 29 NORTH CHARLOTTESVILLE VA 22906	ROBERT M HAMMER CHIEF PURCHASING AGENT (804) 973-0367 EXT	MACHINING, SHEET METAL, CASTINGS AND PLASTIC FABRICATION,ELECTRONIC PARTS
SSVEK/DMJM 1709 NEW YORK AVENUE N W WASHINGTON DC 20006	M PAUL BRETT PROJECT MANAGER L C C (202) 783-8778 EXT	REPRODUCTION, OFFICE SUPPLIES, TRAVEL SERVICES, R&D CONSULTING SERVICES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
STEUART PETROLEUM CO 4646 40TH STREET N W WASHINGTON DC 20016	SUZANNE D GORDON MANAGER, MARKETING LOGISTICS (202) 537-8900 EXT	PETROLEUM PRODUCTS
SUN COMPANY INC 100 MATSONFORD ROAD RADNOR PA 19087	RICHARD W HALENA DIRECTOR OF PROCUREMENT (215) 293-6110 EXT	CRUDE OIL, STEEL AND OTHER PRODUCTS & SERVICES FOR OIL PRODUCTION & DIST
SYSCON CORPORATION 1000 THOMAS JEFFERSON ST N W WASHINGTON DC 20007	L JAMES D'AGOSTINO SMALL BUSINESS ADMINISTRATOR (202) 342-4810 EXT	OFFICE SUPPLIES, CONSULTING, GRAPHICS, LEASING
SYSTEM DEVELOPMENT CORP A BURROUGHS COMPANY CUSTOM PRODS GROUP PO BOX 517 PAOLI PA 19301	T C PAYNE CPM MANAGER PROCUREMENT PRACTICES (215) 363-4716 EXT	MECHANICAL PRODUCTS ELECTRICAL AND ELECTRONIC PARTS
TAYLOR-WHARTON PO BOX 2365 HARRISBURG PA 17105	CHARLES E VEROTSKY MGR GOVT & INT'L SALES (717) 234-8021 EXT	STEEL VALVES NECK RINGS CYLINDER CAPS PALLETS TAGS & LOGMAR-BAR CODING
TCOM CORPORATION RIDGELY BLDG 5575 STERRETT PLACE COLUMBIA MD 21044	GEORGE CONNOR MANAGER OF PURCHASING (301) 992-3256 EXT	LAMINATED FABRIC; WINCHES; METAL FABRICATING; STEEL/ALUM. MOTORS & CONNECTORS
TELEDYNE ENERGY SYSTEMS 110 W TIMONIUM ROAD TIMONIUM MD 21093	RONALD YOUNG SMALL BUSINESS ADMINISTRATOR (301) 252-8220 EXT	MISC RAW MATERIALS; ELECTRON/ELECTRO MECHAN; PNEUMATIC & HYDR COMPONENT/ SUB-ASSEMBLIES
TELEDYNE HASTINGS-RAYDIST P.O BOX 1275 HAMPTON VA 23661	KELLY BUYER (804) 723-6531 EXT	ELECTRONIC COMPONENTS; METAL INDUSTRIAL SUPPLIES; MANUFACTURING SUPPLIES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
TENNECO INC NEWPORT NEWS SHIPBUILDING AND DRYDOCK CO 4101 WASHINGTON AVENUE NEWPORT NEWS VA 23607	MYRTLE BROWN SMALL BUSINESS ADMINISTRATOR (804) 380-2961 EXT	SHIPBUILDING REPAIRS AND OVERHAUL
THE BOEING CO BOEING VERTOL CO P.O. BOX 16858 PHILADELPHIA PA 19142	CLIFF F SWEZEY SMALL BUSINESS ADMINISTRATOR (215) 499-9255 EXT	LANDING GEAS-ELECTRICAL & HYDRAVLIC PARTS
TRW, INC DEFENSE SPACE SYSTEMS GROUP 7600 COLESHIRE DRIVE MCLEAN VA 22101	E FRED BELL MANAGER, SUBCONTRATS (703) 876-8266 EXT	ENGINEERING SERVICES, HARDWARE SYSTEMS, ELECTRICAL COMPONENTS
UNIVERSITY OF MARYLAND BALTIMORE BLVD COLLEGE PARK MD 20742	RONALD C JONES DIRECTOR, PROCUREMENT & SUPPLY (301) 454-2205 EXT	GOODS AND SERVICES FOR CONSTRUCTION AND MAINTENANCE
UNIVERSITY OF PENNSYLVANIA OFFICE OF RESEARCH ADM 409 FRANKLIN BUILDING PHILADELPHIA PA 19104	SANDRA HOUCK-MCLAUGHLIN 5820 (215) 898-7293 EXT	SCIENTIFIC EQUIPMENT, RESEARCH SUPPLIES TRAVEL ARRANGEMENTS
UNIVERSITY RESEARCH CORP 5530 WISCONSIN AVENUE CHEVY CHASE MD 20815	J PAUL RICKETT DIR OF FINANCE & CONTRACT ADMIN (301) 654-8338 EXT	PROFESSIONAL SERVICES; TRAINING/WRITING MATERIALS; PERFORMANCE TRAINING CONF
UNIVERSITY RESEARCH CORP 5530 WISCONSIN AVENUE CHEVY CHASE MD 20815	J PAUL RICKETT DIR OF FINANCE & CONTRACT ADMIN (301) 654-8338 EXT	PROFESSIONAL SERVICES; TRAINING/WRITING MATERIALS; PERFORMANCE TRAINING CONF
VEGA PRECISION LABORATORIES INC 800 FOLLIN LANE VIENNA VA 22180	ROBERT L ROLAND VICE PRESIDENT ADMINISTRATION (703) 938-6300 EXT	ELECTRONIC COMPONENTS PLOTTERS, RADOMES COMPUTERS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
VIERECK CO 10220 OLD COLUMBIA ROAD COLUMBIA MD 21046	DIANE RUBENFELD CONTRACT ADMINISTRATOR (301) 621-5343 EXT	MACHINE TOOLS
VIRGINIA POWER PROCUREMENT MGT SVC DEPT 7TH & CAREY STREET NORFOLK VA 23261	JEANNE E V CHAPMAN COORD SMALL BUS PROGRAM (804) 771-3439 EXT	ELECTRICAL & OFFICE EQUIPMENT; MAINTAIN TRANSMISSIONS & POWER STATIONS AND LINES
VITRO CORPORATION MAIL STOP 1-2401 14000 GEORGIA AVENUE SILVER SPRING MD 20910	ELLIOTT SCHREIDER SMALL BUSINESS ADMINISTRATOR (301) 231-3120 EXT	COMPUTERS & SUPPLIES, SOFTWARE, GRAPHIC EQUIPMENT, PAPER PRODUCTS
VSE CORPORATION 2550 HUNTINGTON AVENUE ALEXANDRIA VA 22303	A G HAYES SMALL BUSINESS LIAISON OFFICER (703) 960-4600 EXT	MATERIALS FOR PROTOTYPE ENGINEERING FOR MILITARY & WATERCRAFT VEHICLES
WASHINGTON SUBURBAN SANITARY COMMISSION 4017 HAMILTON STREET 203 HYATTSVILLE MD 20781	SALLY BARKLEY MBE OFFICER (301) 699-4841 EXT	PIPE FITTING & PLUMBING SERVICES; OFFICE SUPPLIES; TRUCKS, CARS; REFRIG. EQUIP.
WASHINGTON SUBURBAN SANITARY COMMISSION 4017 HAMILTON STREET #203 HYATTSVILLE MD 20781	SALLY BARKLEY MBE OFFICER (301) 699-4841 EXT	PIPE FITTING & PLUMBING SERVICES; OFFICE SUPPLIES; TRUCKS, CARS; REFRIG. EQUIP.
WESTAT INC 1650 RESEARCH BOULEVARD ROCKVILLE MD 20850	W MICHAEL BECK VICE PRESIDENT (301) 251-1500 EXT	INTERVIEWING, STATISTICAL DESIGN, WORD PROCESSING, PRINTING
WESTINGHOUSE ELECTRIC CORP ADVANCED ENERGY SYSTEMS DIV P O BOX 10864 PITTSBURGH PA 15236	A L GRANT MANAGER OF PURCHASES (412) 675-5196 EXT	FASTENERS, VALVES, FITTINGS, BRACES; JANITORIAL SERVICES; COMPUTER SUPPLIES PROGRAMS RELATIVE TO NUCLEAR ENERGY

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COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
WESTINGHOUSE ELECTRIC CORP ELECTRO-MECHANICAL DIVISION CHESWICK AVENUE CHESWICK PA 15024	D W FITZGERALD MANAGER, MATERIAL SERVICES (412) 963-5140 EXT	CASTINGS, FORGINGS, ELECTRICALS FASTENERS
WESTINGHOUSE ELECTRIC CORPORATION BETTIS ATOMIC POWER LABORATORY P O BOX 79 WEST MIFFLIN PA 15122	S J RODGERS MANAGER, PURCHASING (412) 721-6222 EXT 412	CONSTRUCTION, MACHINING AND FABRICATION PROGRAMS
WESTINGHOUSE ELECTRIC CORPORATION DEFENSE AND SPACE CENTER MAIL STOP 5330 BALTIMORE MD 21203	ROSLYN SMITH MGR SOCIO-ECONOMIC PROGRAMS (301) 765-8269 EXT	ELECTRONIC SUBSYSTEMS & COMPONENTS & ASSEMBLIES: ELECTRICAL/MECHANICAL PARTS
WESTINGHOUSE ELECTRIC CORPORATION PLANT APPARATUS DIVISION (WPAD) P.O BOX 425 MONROEVILLE PA 15146	L E TREMPER MANAGER, PROC OPERATIONS (412) 829-8705 EXT	PRECISION MACHINES PARTS, COMPONENTS & ASSEMBLIES: ELECTRICAL/MECHANICAL PARTS
WESTON COMPONENTS AND CONTROL A DIVISION OF FAIRCHILD WESTON KENNEDY DRIVE ARCHBALD PA 18403	D G BRADY SENIOR PURCHASING AGENT (717) 876-1517 EXT	CABLES, WIRE, CONNECTORS, CAPACITORS, MACHINED PTS, STAMPINGS, PLASTIC PTS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
AEROJET ORDNANCE COMPANY HEAVY METALS POST OFFICE BOX 399 JONESBORO TN 37659	JANE GILLIAM SMALL BUSINESS SPECIALIST (615) 753-4688 EXT	PENETRATORS PROJECTILES
ALGERNON BLAIR INC PO BOX 749 MONTGOMERY AL 36192	ILA H WOOD ADMINISTRATOR PERSONNEL EEO OFFICER (205) 279-7300 EXT	CONSTRUCTION GENERAL CONTRACTOR
ALLIED BENDIX CORPORATION ENGINE PRODUCTS DIVISION 7575 BAYMEADOWS WAY JACKSONVILLE FL 32216	HARRY J SCHOFIELD MANAGER OF PROCUREMENT (904) 739-4454 EXT	IGNITION SYSTEMS, FUEL SYSTEMS
AMER TEL AND TELEGRAPH TECHNOLOGIES INC GOVERNMENT SYSTEMS GUILFORD CENTER GREENSBORO NC 27420	J C STRASSEL JR MGR DIV STAFF PURCHASING AND TRANS (919) 697-2000 EXT	DEFENSE ACTIVITIES ELECTRONICS ENGINEERING
AUTOMATION INDUSTRIES INC VITRO SERVICES INDUSTRIAL PARK FT WALTON BEACH FL 32548	O B LITTLEFIELD ADMINISTRATIVE MANAGER (904) 837-2053 EXT	MODIFY NIKE HERCULES RADAR AND CONTROL V
AVCO CORPORATION AVCO AEROSTRUCTURES DIVISION P O BOX 210 NASHVILLE TN 37202	DAVID F VANDERWOOD DIRECTOR MATERIAL PROCUREMENT (615) 361-2558 EXT	SERVICES SUPPLY AIRFRAME COMPONENTS
BEECH AEROSPACE SERVICES, INC 615 STONEWALL STREET JACKSON MS 39213	RODNEY E CROSBY SBLO (601) 362-0710 EXT	AIRCRAFT ENGINE CONVERSION & MODIFCATION
BENDIX CORP AVIONICS 2100 NW 62 ST PO BOX 9414 FT LAUDERDALE FL 33310	JACK BUCKNER GENERAL MANAGER (305) 776-4300 EXT	WEATHER RADAR

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
BENDIX CORPORATION ENGINE PRODUCTS DIVISION 7575 BAY MEADOW WAY P O BOX 17880 JACKSONVILLE FL 32245	GLEN E STAPLES SBLO (904) 739-4451 EXT	IGNITION & FUEL SYSTEMS
BLOSAM CONTRACTORS INC POST OFFICE BOX 4146 BAY PINES FL 33504	JOE POTTER PROJECT MANAGER (813) 398-5537 EXT	CONSTRUCTION
BLOUNT BROTHERS CORPORATION PO BOX 949 MONTGOMERY AL 36116	WILMA SLATON SUBCONTRACT ADMINISTRATOR (205) 272-8000 EXT	CONSTRUCTION GENERAL CONTRACTOR
BRUNSWICK CORP 2000 BRUNSWICK BLVD DELAND FL 32720	H R HUGO SBLO (904) 736-1700 EXT	CAMOUFLAGE NET
BURLINGTON INDUSTRIES INC KLOPMAN BLENDED FABRICS 3330 W FRIENDLY AVENUE GREENSBORO NC 27402	RAY L MYRICK STATISTICAL DEPARTMENT MANAGER (919) 379-2919 EXT	TEXTILES
BURROUGHS WELLCOME COMPANY 3030 CORNWALLIS ROAD RESEARCH TRIANGLE PARK NC 27709	ALAN NOVAK PURCHASING MANAGER (919) 541-9090 EXT	DRUGS CHEMICALS PHARMACEUTICALS
CAGLES INC 1155 HAMMOND DRIVE SUITE 3000 ATLANTA GA 30328	WINSTON HAY VICE PRESIDENT SALES (404) 394-8233 EXT	CHICKENS
CASTLE CONSTRUCTION COMPANY INC PO BOX 4927 2821 EASTERN BYPASS MONTGOMERY AL 36197	NELGA J MCKENZIE ADMINISTRATOR PERSONNEL AND OFFICE SERS (205) 271-1700 EXT	CONSTRUCTION GENERAL CONTRACTOR

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
CD MEDICAL INC 19600 NW 60 AVENUE MIAMI LAKES FL 33014	DIANE HUEBNER SBLO (305) 823-5240 EXT	MEDICAL SUPPLIES
CDI MARINE COMPANY 9951 ATLANTIC BOULEVARD JACKSONVILLE FL 32211	ROGER PILARD SMALL BUSINESS LIAISON OFFICER (904) 724-9700 EXT	DESIGN ENGINEERING SERVICES
CITY INVESTING CORPORATION HAYES INTERNATIONAL CORPORATION 1943 NORTH 50TH STREET BIRMINGHAM AL 35201	R F ARCHER SMALL BUSINESS LIAISON OFFICER (205) 592-0011 EXT	AIRCRAFT MODIFICATION AND REPAIR ELECTRONIC DEVICES C 97 ANTENNA
COMPUSTION ENGINEERING INC CE POWER SYSTEMS 911 W MAIN STREET CHATTANOOGA TN 37402	JOHN TUCKER SENIOR BUYER (615) 265-4631 EXT 2529	POWER SYSTEMS HEAT TREATING TORSION BARS
CORDIS DOW CORPORATION 19600 NW 60 AVENUE HIALEAH FL 33014	DIANE HUEBNER PURCHASING MANAGER (305) 823-5240 EXT	HEMODIALYSIS SUPPLIES
CRITIKON, INC 4110 GEORGE ROAD TAMPA FL 33614	ROBERT KELLEY PROCUREMENT MANAGER (813) 887-2000 EXT	MEDICAL EQUIPMENT + SUPPLIES
DOSTER CONSTRUCTION COMPANY INC 2619 COMMERCE BOULEVARD BIRMINGHAM AL 35210	HARRY E HAWKINS PROJECT MANAGER (205) 956-5902 EXT	CONSTRUCTION GENERAL CONTRACTOR
E I DUPONT DE NEMOURS COMPANY SAVANNAH RIVER PLANT SAVANNAH RIVER OPERATIONS AIKEN SC 29801	R A MCFEELY SMALL BUSINESS LIAISON OFFICER (803) 649-6211 EXT 3098	NUCLEAR RESEARCH DOE

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COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
E R K MANFACTURING INC P O DRAWER 747 STUART FL 33494	CLIFFORD W HARTNACK SBLO (305) 287-7770 EXT	AIRCRAFT ENGINE COMPONENT
E-SYSTEMS INC MEMCOR DIVISION 5426 W CRENSHAW ST TAMPA FL 33623	WALT ROENIG JR SBLO (813) 885-7000 EXT	ARMY BACKPACK RADIOS HELICOPTER AM AND FM RADIOS ARMY VEHICLE RADIOS
E-SYSTEMS, INC COMMUNICATIONS MANUFACTURING (CMD) 2501 72 STREET N ST PETERSBURG FL 33733	GLEN EGGLESTON SBLO (813) 381-1155 EXT	MILITARY (SHIPBOARD) RADIOS
E-SYSTEMS, INC ECI DIVISION ECI 1501 72ST NORTH ST PETERSBURG FL 33733	DONNA ZIEGLER SMALL BUSINESS OFFICER (813) 381-2000 EXT	RELAY + COMMUNICATIONS SYSTEM TOOLING TEST EQUIPMENT-CONVERTER TERMINA
E.G.&G. OF FLORIDA, INC P O BOX 21267 KENNEDY SPACE CENTER FL 32815	SHIRLEY WILDERMUTH PROCUREMENT MANAGER (305) 867-7879 EXT	BASE OPERATIONS MANAGEMENT
EASTERN AIR LINES, INC MIAMI INTERNATIONAL AIRPORT MIAMI FL 33148	CHARLES R HORTON SMALL BUSINESS OFFICER (305) 873-2593 EXT	AIR TRANSPORTATION
EASTMAN KODAK COMPANY HOLSTON DEFENSE CORPORATION GOCO HOLSTON ARMY AMMUNITION PLANT KINGSPORT TN 37662	G P GAGE SMALL BUSINESS LIAISON OFFICER (716) 726-2100 EXT	MANUFACTURING HIGH EXPLOSIVES
EDWARD WECK AND COMPANY INC WECK DRIVE RESEARCH TRIANGLE PARK NC 27709	EDWARD J MCCARTHY DIRECTOR GOVERNMENT SALES (919) 549-8000 EXT	SURGICAL INSTRUMENTS SKIN AND VESSEL CLOSURES SPECIALTY SPONGES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
EMERSON ELECTRIC CO 900 PLUMOSA AVENUE CASSELBERRY FL 32707	J R O'NEIL ASSISTANT VICE PRESIDENT - CONTRACTS (305) 831-2800 EXT	MULTIPLEXERS AND BATTERY ASSEMBLIES
EMORY UNIVERSITY 1397 OXFORD ROAD ATLANTA GA 30322	WALTER G BEASLEY DIRECTOR OF PURCHASES (404) 329-4310 EXT	CANCER RESEARCH
ENVIRONMENTAL SCIENCE AND ENGINEERING IN P O BOX ESE GAINSVILLE FL 32602	KATHERINE PIERCE SBLO (904) 332-3318 EXT	CONSULTING AND STUDIES
F N MANUFACTURING INC NORTHEAST INDUSTRIAL PARK US HWY 1 NORTH COLUMBIA SC 29202	EUNICE B BEARD BUYER (803) 736-0522 EXT	WEAPONS MANUFACTURER
FAIRCHILD WESTON INC P O BOX 3041 MAIL STOP 5 SARASOTA FL 33578	GARY BOWERS SBLO (813) 377-5567 EXT	TELEMETRY TAPE RECORDER & INDUSTRIAL CON
FRANK J ROONEY INC 2861 EAST OAKLAND PARK BLVD FT LAUDERDALE FL 33339	DON FOXWORTHY ADMINISTRATIVE CONTRACTING OFFICER (305) 374-5348 EXT	NEW CONSTRUCTION
GENERAL DYNAMICS P O BOX 999 COCOA BEACH FL 32931	A J BOYD SBLO (305) 853-6011 EXT	CENTAUR SHUTTLE DEVELOPMENT & PRODUCTION LAUNCH OPERATIONS
GENERAL ELECTRIC COMPANY GROUND SYSTEMS DEPT. A DEPT OF SPACE DIV OF PHILA PA PO BOX 2500 DAYTONA BEACH FL 32014	KYLE SORRELL PURCHASING AGENT + SBLO (904) 258-2421 EXT	AEROSPACE ELECTRONIC SYSTEMS SIMULATORS NICKLE CADMIUM BATTERIES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
GENERAL ELECTRIC COMPANY MICROWAVE PRODUCTS 316 EAST NINTH STREET OWENSBORO KY 42301	J C TYLER MANAGER PURCHASING AND OFFICE SERVICES (502) 685-6351 EXT	MICROWAVE DEVICES ELECTRON TUBES
GENERAL ELECTRIC CORPORATION DOE PINELLAS PLANT NEUTRON DEVICES P O BOX 11508 ST PETERSBURG FL 33733	BIRICE PACKER SBLO (813) 360-8116 EXT	ELECTRONIC COMPONENTS NEUTRON GENERATORS
GOULD INC S E L COMPUTER SYSTEMS DIVISION P O BOX 9148 FT LAUDERDALE FL 33310	T D WHITMAN SBLO (305) 587-2900 EXT	COMPUTER SYSTEMS
HARRIS CORP INC SEMICONDUCTOR DIVISION P O BOX 883 ROUTE 3 MELBOURNE FL 32901	GARY W BOBLETER SBLO (305) 729-5269 EXT	COMMUNICATION & INFORMATION PROCESSING
HARRIS CORPORATION ELECTRONICS DIVISION BOX 37 MELBOURNE FL 32901	WM.L DELORIA DIRECTOR-PROCUREMENT (305) 727-4000 EXT	ELECTRONICS DIGITAL DATA COMMUNICATIONS SETS,ETC. ANTENNA FEED ASSY CIRCUIT
HAYES INTERNATIONAL CORPORATION TARGETS DIVISION POST OFFICE BOX 707 LEEDS AL 35094	MJ BRANAMAN CONTRACT ADMINISTRATION (205) 699-6151 EXT	AIRBORNE ELECTRONIC EQUIPMENT MULTIPLEX HARDWARE
HONEYWELL INC AVIONICS DIVISION 13350 US HWY 19 ST PETERSBURG FL 33733	JEFF BOLL SMALL BUSINESS OFFICER (813) 351-4611 EXT 1135	AIRBOURNE ELECTRONIC EQUIPMENT SERVICES STUDY DESIGN
HONEYWELL, INC. TAMPA MULTI PLANT 10901 MALCOMB-MCKINLEY DRIVE TAMPA FL 33684	PAULA LASSWELL SBLO (813) 977-8511 EXT	ELECTRONIC EQUIPMENT MULTIPLEX HARDWARE

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
HOPKINSVILLE STONE COMPANY INC POST OFFICE BOX 41 HOPKINSVILLE KY 42240	JOHN COTTHOFF PURCHASING MANAGER (502) 886-3344 EXT	CRUSHED STONE CONCRETE SAND
ICI AMERICAS INC VOLUNTEER ARMY AMMUNITION PLANT POST OFFICE BOX 6008 HICKORY VALLEY BONNER TYNER TN 37343	CARTER D FRANKS PURCHASING AGENT (615) 892-0115 EXT	AMMUNITION
ICI GOVERNMENT ENERGY PRODUCTS 6755 GARDEN RD RIVIERA BEACH FL 33404	CLIFF WALLACE DIVISION EXECUTIVE (000) 000-0000 EXT	WEAPONS SYSTEM
INTERNATIONAL LASER SYSTEMS INC 3004 N ORANGE BLOSSOM TRAIL ORLANDO FL 32804	ROBERT LAWRENCE SBLO (305) 295-4010 EXT	LASERS AND SE DATA
INVENEY LABORATORIES 5885 LAKEHURST DRIVE ORLANDO FL 32809	JOSEPH L FLOOD CONTRACT AND GOVERNMENT SALES MANAGER (305) 351-1400 EXT	PHARMACEUTICALS
ITT FEDERAL ELECTRIC CORP P O BOX 880 KINGSLAND GA 31547	KEN LESARD SBLO (912) 729-5694 EXT	BASE OPERATIONS & MAINTENANCE
ITT FEDERAL ELECTRIC CORPORATION P O BOX 880 KINGSLAND GA 31547	ED WAY SBLO (912) 673-8675 EXT	MAINTENANCE AND OPERATIONS
JACKSONVILL SHIPYARDS, INC 750 E. BAY STREET P O BOX 2347 JACKSONVILLE FL 32203	PHILLIP COOK SBLO (904) 355-1711 EXT	SHIPBUILDING

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
KELTEC FLORIDA A DIVISION OF AMSTAR TECHNICAL PRODUCTS P O BOX 2917 FT WALTON BEACH FL 32549	S B GARRETT CONTRACT MANAGER (904) 651-1210 EXT	MFG POWER SUPPLIES FOR MILITARY AIRCRAFT
LITTON SYSTEMS INC INGALLS SHIPBUILDING DIVISION WEST BANK FACILITY PASCAGOULA MS 39567	D C ROTH SMALL BUSINESS LIAISON OFFICER (601) 769-3584 EXT	SHIPBUILDING NAVAL VESSELS SUBMARINE NAVAL VESSELS OVERHAUL NAVAL VESSELS
LOCKHEED CORPORATION LOCKHEED GA COMPANY GELAC 86 SOUTH COBB DRIVE MARIETTA GA 30063	ROBERT LASSETTER SB MINORITY ENTERPRISE COORDINATOR (404) 424-3687 EXT	MANUFACTURING AIRCRAFT AIRCRAFT PARTS
LOCKHEED SPACE OPERATIONS LOCKHEED SPACE OPERATIONS COMPANY 3880 S WASHINGTON AVENUE SUITE 250 TITUSVILLE FL 32780	RUSS KING PROCUREMENT SPECIALIST (305) 867-7137 EXT	OPERATIONS OF SPACE SHUTTLE PROCESSING
MANAGEMENT AND TRAINING CORPORATION ATLANTA JOB CORP 239 WEST LAKE AVENUE NW ATLANTA GA 30314	SHIRLEY HARLEY BUYER AND SMALL BUSINESS ADMINISTRATOR (404) 794-9512 EXT 291	CAREER TRAINING PROGRAMS
MARCONI AVIOICS INC AVIONICS SYSTEMS DIVISION 4500 SHALLOWFORD ROAD ATLANTA GA 30338	NORM NOVAK SMALL BUS AND SDB ADMINISTRATOR (404) 394-7800 EXT	PILOT DISPLAY UNIT SPARES F-15 ARBS RETROFIT
MARTIN ELECTRONICS ROUTE 1, BOX 700 PERRY FL 32347	R B YORK PRESIDENT (904) 584-2634 EXT	FIRING DEVICES HAND GRANADES CARTRIDEES
MARTIN MARIETTA AEROSPACE MARTIN MARIETTA AEROSPACE ORLANDO DIVISION P O BOX 5837 ORLANDO FL 32855	DESMOND JACKSON SBLO (305) 366-4682 EXT 3805	SYSTEMS RESEARCH & DEVELOPMENT SPRINT MOD KITS FAB WORK

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
MARTIN MARIETTA CORPORATION MARTIN MARIETTA SALES MAAP MILAN ARMY AMM UNITION PLANT MILAN TN 38358	CARL BRYANT SMALL BUSINESS LIAISON OFFICER (901) 686-1531 EXT 5170	AMMUNITION PLANT LOADING AMMO GOCO
MARTIN MARIETTA ENERGY SYSTEMS INC JACKSON PARKWAY OAK RIDGE TN 37831	W D JOYNER MANAGER SMALL BUSINESS PROGRAMS (615) 576-2090 EXT	NUCLEAR ENERGY AND NUCLEAR RESEARCH DOE
MCDONNEL DOUGLAS CORPORATION ASTRONAUTICS CO ASTRONAUTICS DIV DRAWER 600 TICO AIRPORT TITUSVILLE FL 32780	D R SORENSEN SMALL BUSINESS COORDINATOR (305) 269-4100 EXT 7587	DRAGON WEAPON SYSTEM HARPOON (NAVY)
MODULAR COMPUTER SYSTEM 1650 MCNAB ROAD FT LAUDERDALE FL 33310	BRUCE TAYLOR ACO (305) 974-1380 EXT	MINICOMPUTERS
NORTHERN TELECOM INC 259 CUMBERLAND BEND METROCENTER NASHVILLE TN 37228	KIM BAKKUM MANAGER MINORITY AND SMALL BUSINESS PROG (615) 256-5900 EXT	TELECOMMUNICATION TELEPHONE SYSTEM
NORTON COMPANY SIEBE NORTH, INC P O BOX 79729 CHARLESTON SC 29405	DARRYL G JOHNSON SBLO (803) 554-0660 EXT	SAFETY PRODUCTS RUBBER GLOVES
OAK RIDGE ASSOCIATED UNIVERSITY 230 WAREHOUSE RD OAK RIDGE TN 37830	CLIFFORD W FLEGAL JR PURCHASING AGENT (615) 576-3049 EXT	ENERGY HEALTH AND EVIRONMENT RESEARCH
OLIN CORPORATION WINCHESTER WESTERN DIVISION SMOKELESS POWDER OPERATIONS P O BOX 222 ST MARKS FL 32355	DICK HESS CONTRACT ADMINISTRATOR (904) 925-6111 EXT	PROPELLANT-SMOKELESS BALL TYPE GUN POWDE

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
P P G INDUSTRIES 1719 HIGHWAY 72 EAST HUNTSVILLE AL 35804	R H BRUHN PURCHASING AGENT (205) 859-2500 EXT	GLASS FIBERGLASS CHEMICALS COATINGS AND RESINS
P R C KENTRON INC TECHNICAL SERVICES 7911 CHARLOTTE DRIVE HUNTSVILLE AL 35802	PHYLLIS M GILL SMALL BUSINESS ADMINISTRATOR (205) 881-2260 EXT	TELECOMMUNICATION TECHNICAL SERVICES
PAN AM WORLD SERVICES EASTERN TEST RANGE PROJECT P O BOX 4608 PATRICK AFB FL 32925	S J BOURGEOIS SUBCONTRACT ADMINISTRATOR (305) 494-5641 EXT	BASE OPERATIONS & MAINTENANCE LOGISTICAL SUPPORT
PAN AM WORLD SERVICES INC P O BOX 7506 FORT GORDON GA 30905	BOBBY R SMITH MANAGER CONTRACT ADMINISTRATION (404) 791-3992 EXT	BASE SUPPORT SERVICES
PAN AM WORLD SERVICES, INC NATIONAL SPACE TECH LABORATORIES AEROSPACE SERVICES NATIONAL SPACE TECHNOLOGY LABORATORIES NSTL BAY ST LOUIS MS 39529	WAYNE WOODALL SBLO (601) 688-2010 EXT	MAINTENANCE OPERATIONS SERVICES NASA
PLANNING RESEARCH CORP SYSTEM SERVICE CO POST OFFICE BOX 21266 KENNEDY SPACE CENTER FL 22101	WES GREEN CHIEF BUYER (305) 784-2680 EXT	ENGINEERING SERVICES
PRATT & WHITNEY GOVERNMENT PRODUCTS DIVISION P. O. BOX 2691 WEST PALM BEACH FL 33402	J P MCQUAID SMALL BUSINESS OFFICER (305) 840-2000 EXT	DESIGN, DEV & TEST JET ENGINES
R J REYNOLDS TOBACCO COMPANY 4TH AND MAIN STREETS WINSTON-SALEM NC 27102	CHARLES R PIERCE DIRECTOR PERSONNEL DEVELOPMENT (919) 777-6850 EXT	TOBACCO

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
RAYTHEON COMPANY MISSILE SYSTEMS DIV VANCE TANK ROAD BRISTOL TN 37621	PETER J WEDEL MANAGER OF PROCUREMENT (615) 764-1122 EXT 218	MISSILE SYSTEMS ELECTRONIC COMPONENTS FUSES
RCA CORP RCA SERVICE AUTEC PROJ AUTEC 3800 SOUTHERN BLVD W PALM BEACH FL 33402	HARRY DICCO DIVISION ADMINISTRATOR (305) 683-8002 EXT	PARTS EQUIPMENT SUPPORT AUTEC
RESEARCH TRIANGLE INSTITUTE POST OFFICE BOX 12194 RESEARCH TRIANGLE PARK NC 27709	W J THOMAS SMALL BUSINESS OFFICER (919) 541-6000 EXT	RESEARCH
ROCKWELL INTERNATIONAL CORPORATION ENERGY SYSTEMS GROUP 1800 SATELLITE BLVD DULUTH GA 30136	EUGENE SAMS SMALL BUSINESS ADVISOR (404) 476-4191 EXT	AIRBORNE LASER TRACKER MISSILE RTD MISSILE PRODUCTION
S C I ELECTRONICS INC 8620 SOUTH MEMORIAL PARKWAY HUNTSVILLE AL 35801	DONALD BEDDINGFIELD SMALL BUSINESS LIAISON OFFICER (205) 881-1611 EXT 239	ELECTRONIC SYSTEMS PRINTED CIRCUIT BOARDS
SAFT AMERICA INC 711 INDUSTRIAL BLVD PO BOX 1886 VALDOSTA GA 31601	STANLEY ALLEN DIRECTOR OF MANUFACTURING SERVICES (912) 247-2331 EXT	BATTERY STORAGE
SIEBE NORTH, INC SAFETY PRODUCTS DIVISION P O BOX 70729 CHARLESTON SC 29405	DARRYL G JOHNSON SBLO (803) 554-0660 EXT	HAND PROTECTION- GLOVES
SPERRY CORPORATION ELECTRONIC SYSTEMS 13133 34 STREET N CLEARWATER FL 33518	VINCE LANGERE PROCUREMENT MANAGER (813) 577-1900 EXT	AUTOMATIC TEST EQUIPMENT AIR TRAFFIC RADAR MONITORS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
SPERRY SUPPORT SERVICES HUNTSVILLE ENGINEERING OPERATIONS 1112 CHURCH STREET HUNTSVILLE AL 35801	JOHN LEOPARD PURCHASING MANAGER (205) 533-3700 EXT	ENGINEERING ANALYSIS FOR LASER OPERATION TRAINING DEVICES ENGINEERING DEVELOPMENT TARGET SYSTEMS
STONE AND WEBSTER ENGINEERING CORPORATIO POST OFFICE BOX 811 OAK RIDGE TN 37830	SILAS L WILLIS SMALL BUSINESS LIAISON OFFICER (615) 576-6341 EXT	CLINCH RIVER BREEDER REACTOR PLANT PROJE
TELEDYNE INC TELEDYNE INDUSTRIES INC TELEDYNE BROWN ENGINEERING CUMMINS RESEARCH PARK HUNTSVILLE AL 35807	KURT A FRIEDRICHSEN SMALL BUSINESS LIAISON OFFICER (205) 536-4455 EXT	SERVICES TARGETS FABRICATE POWER SUPPLY LASER RESEARCH AND DEVELOPMENT
TENNESSEE CONSOLIDATED COAL COMPANY POST OFFICE BOX 878 JASPER TN 37347	ROBERT J WATKINS VICE PRESIDENT (615) 658-5118 EXT	COAL
THE RUST ENGINEERING COMPANY POST OFFICE BOX 587 OAK RIDGE TN 37830	ALLEN J STACK CERTIFIED PROCUREMENT MANAGER (615) 574-3019 EXT	CONTRUCTION
TRACOR MARINE P O BOX 13107 PORT EVERGLADES FL 33316	TIM LAND PURCHASING MANAGER (305) 463-1211 EXT	SERVICE SHIPS
TRANS AIR SUPPLY CO REPUBLIC CORP 7374 N W 56 ST MIAMI FL 33166	HENRIETTA BIGLOW ACO (305) 264-3491 EXT	OVERHAUL ENGINES
UNION CARBIDE CORPORATION NUCLEAR DIVISION OAK RIDGE OPERATIONS POST OFFICE BOX M OAK RIDGE TN 37830	W D JOYNER SMALL BUSINESS MANAGER (6151 576-2090 EXT	NUCLEAR RESEARCH ENRICHED URANIUM

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
UNION UNDERWEAR COMPANY INC ONE FRUIT OF THE LOOM DRIVE BOWLING GREEN KY 42102	E C FALLER VICE PRESIDENT PURCHASING (502) 781-6400 EXT	DRAWERS COTTON WHITE BRIEF T_SHIRTS UNDERWEAR
UNITED DIV OF PSIZER HOME PRODUCTS GROUP 11775 STARKEY ROAD P O BOX 1970 LARGO FL 33540	MICHAEL FALKINGHAM MATERIALS MANAGER (813) 392-1261 EXT	MEDICAL SUPPLIES
UNITED TECHNOLOGIES CORPORATION PRATT WHITNEY AIRCRAFT GROUP GOVERNMENT PRODUCTS DIVISION BEELINE HWY WEST PALM BEACH FL 33402	JOHN MCQUAID PROCUREMENT SPECIALIST (305) 840-6392 EXT	DESIGN +DEVELOP GAS TURBINE ENGINES ROCKET ENGINES
UNITED, DIVISION OF HOWMEDICA 11775 STARKEY ROAD LARGO FL 33543	MICHAEL FALKINGHAM MATERIALS MANAGER (813) 392-1261 EXT	MEDICAL & VETERINARY SUPPLIES
VICKERS, INC AEROSPACE MARINE DEFENSE 5353 HIGHLAND DR. JACKSON MS 39216	A F OMERZA SBLO (601) 987-3205 EXT	HYDRAULIC COMPONENTS DRAULIC PUMP
WEST POINT PEPPERELL WEST POINT PEPPERELL INDUSTRIAL DIVISION PO BOX 71 WEST POINT GA 31833	GEORGE T STROTHER MARKETING ADMINISTRATOR (205) 756-7111 EXT	CLOTH TEXTILES
WESTINGHOUSE ELECTRIC CORP 6655 EAST COLONIAL DRIVE ORLANDO FL 32817	CYNTHIA FRANK SBLO (305) 281-2637 EXT	REFURBISHING GENERATURS AND STEAM TURBIN
WESTINGHOUSE ELECTRIC CORPORATION STEAM TURBINE GENERATOR THE QUADRANGLE ORLANDO FL 32817	DAVID ROBINSON SBLO (305) 281-2637 EXT	REHABILITATE GENERATOR ROTOR

COMPANY		SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
A A R CORPORATION AERONETICS DIVISION 2100 TOUHY AVENUE ELK GROVE VILLAGE	IL 60007	ROBERT KOSCIELNIAK PURCHASING MANAGER (312) 437-9300 EXT	GYROSCOPES, HEADING INDICATORS AND OTHER ELECTRONIC DEVICES
A D E TECHNOLOGY CORP 7383 W WILSON AVE HARWOOD HEIGHTS	IL 60656	SHERYL ROSATI PURCHASING ASSISTANT (312) 867-4222 EXT	SIGHTING DEVICES FOR MILITARY APPLICATIONS
AAR CORPORATION AERONETICS DIV 2100 TOUHY AVE ELK GROVE VILLAGE	IL 60007	GERALD GAGNON PURCHASING AGENT (312) 437-9300 EXT	GYROSCOPES
AAR CORPORATION ALLEN AIRCRAFT DIV 2100 TOUHY AVE ELK GROVE VILLAGE	IL 60007	BRITA DEFRISCO CONTRACT ADMINISTRATOR (312) 437-9300 EXT	SURPLUS & OVERHAULED AIRCRAFT PARTS & COMPUTER SYSTEMS
ABAR IPSEN INDUSTRIES P.O BOX 6266 ROCKFORD	IL 61125	WILLIAM WAICHULIS MATERIALS MANAGER (815) 332-4941 EXT	PROCESSING FURNACES
ACCO BABCOCK INC AUTOMOTIVE PRODUCTS DIV 1022 EAST MICHIGAN STREET ADRIAN	MI 49221	DEAREL JENKINS PURCHASING MANAGER (517) 263-0818 EXT	AUTOMOTIVE SUPPLIES& CABLE CONTROLS
ADMIRAL DIVISION OF MAGIC CHEF MONMOUTH BOULEVARD GALESBURG	IL 61401	GARY STEVENS PURCHASING AGENT (309) 343-0181 EXT	REFRIGERATORS & DEHUMIDIFIERS
AEROQUIP CORPORATION 300 SOUTH EAST AVENUE JACKSON	MI 49202	MICKEY CROMLEY SENIOR BUYER (517) 787-8121 EXT	AEROSPACE COMPONENTS & ASSEMBLIES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
AIRCO WELDING PRODUCTS ARC EQUIPMENT CENTER 3800 W 51ST ST CHICAGO IL 60632	PIERRE BOUDREAU SUBCONTRACT ADMINISTRATOR (312) 838-3955 EXT	WELDING EQUIPMENT
ALLIED AUTOMOTIVE AUTOLITE DIVISION P.O BOX 880 FOSTORIA OH 44830	JOHN TATE BUYER PURCHASING DEPT (419) 435-6655 EXT 247	SPARKPLUGS
ALLIED AUTOMOTIVE BENDIX HEAVY VEHICLE SYSTEMS DIVISION 901 CLEVELAND AVENUE ELYRIA OH 44036	LARRY DONALDSON TECH REP GOVERNMENT DEPT (216) 329-9000 EXT 622	AIR BRAKES
ALLIED BENDIX AEROSPACE ENERGY CONTROLS DIVISION 717 N BENDIX DR SOUTH BEND IN 46620	ROBERT RODEN DIRECTOR OF PURCHASING (219) 237-2700 EXT	FUEL CONTROLS FOR JET ENGINES
ALLIED BENDIX AEROSPACE BENDIX AEROSPACE SECTOR ALLIED CORPORATION P.O BOX 5060 SOUTHFIELD MI 48037	DAVID HIGGINS SECTOR DIRECTOR OF PURCHASING (703) 276-2232 EXT	AEROSPACE ELECTRONICS
ALLIS-CHALMERS CORP INDUSTRIAL TRUCK DIV 21800 S CICERO AVE MATTESON IL 60443	JIM WARREN PURCHASING MANAGER (312) 747-5151 EXT 450	FORK LIFTS
ALLIS-CHALMERS CORP ENGINE DIV 151ST & HALSTED ST HARVEY IL 60426	ROBERT WOODFIELD MANAGER OF PURCHASING (312) 339-3300 EXT	ENGINES
ALLISON GAS TURBINE GAS TURBINE DIVISION PO BOX 420 N13 INDIANAPOLIS IN 46206	DONALD DAVIS DIRECTOR OF PURCHASING (317) 242-7000 EXT	VET ENGINES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
AMCA INTERNATIONAL 200 EXECUTIVE DRIVE BROOKFIELD WI 53005	ROBERT COLVIN DIRECTOR-GOVERNMENT BUSINESS DEVELOPMENT (414) 784-5800 EXT	LARGE INDUSTRIAL CRANES
AMERICAN ACADEMY OF PEDIATRICS 141 NORTHWEST POINT BLVD ELK GROVE VILLAGE IL 60007	VICKI BLOOM PROJECT SPECIALIST (312) 981-7383 EXT	PHYSICIANS ASSOC
AMERICAN COMM BARGE LINES CO 1701 EAST MARKET STREET JEFFERSONVILLE IN 47130	JAMES BUKY SBLO (812) 288-0100 EXT	CARGO FOR MILITARY
AMERICAN FILTRONA CORP UNITED AIR CLEANER COMPANY 9705 S COTTAGE GROVE CHICAGO IL 60628	RAYMOND KAPPEL PURCHASING AGENT (312) 734-5000 EXT	HEAVY DUTY AIR FILTERS FOR LARGE VEHICUL TRUCKS, TANKS, AGRI EQUIP, ETC...
AMERICAN MOTORS CORPORATION 14250 PLYMOUTH DETROIT MI 48232	DAVID T HERNACKI MANAGER OF RENAULT PROCUREMENT (313) 493-8414 EXT	AUTOMOTIVE
AMERICAN SEATING COMPANY 901 BROADWAY NW GRAND RAPIDS MI 49504	CHARLES BURNS ASST TO SENIOR VP (616) 456-0600 EXT	INTERIOR OFFICE SYSTEMS; TRANSPORTATION AND PUBLIC SEATING
AMERICAN TAPE 317 KENDALL MARYSVILLE MI 48040	JAMES AHLES DIRECTOR GOVERNMENT SALES (313) 364-9000 EXT	FILAMENT TAPE
AMERSHAM CORP 2636 CLEARBROOK DR ARLINGTON HEIGHTS IL 60005	PHILIP PENDLETON MANAGER, PURCHASING (312) 593-6300 EXT	RADIOPHARMACEUTICALS & RADIOCHEMICALS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
AMRON CORPORATION 525 PROGRESS AVENUE WAUKESHA WI 53186	RODNEY O BRANDENBURG MANAGER MATERIEL (414) 547-1661 EXT	ORDNANCE HARDWARE CARTRIDGE CASE PROJECTILE AND SUB-MUNITIONS
ANDREW CORPORATION 10500 W 153RD ST ORLAND PARK IL 60462	JOSEPH ONESTO CORP SUBCONTRACT PLAN ADMINISTRATOR (312) 349-3300 EXT 5937	MICROWAVE ANTENNAS
ANSUL FIRE PROTECTION WORMALD US INC 1 STANTON STREET MARINETTE WI 54143	ARNOLD OREAN MATERIALS MANAGER (715) 735-7411 EXT 519	HALON FIRE PROTECTION FIRE EXTINGUISHERS
APPLETON ELECTRIC COMPANY 1701 W WELLINGTON AVENUE CHICAGO IL 60657	DONALD MADISON MARKETING MANAGER (312) 327-7200 EXT	ELECTRONIC DEVICES
AQUA-CHEM INC WATER TECH DIVISION 240 WEST CAPITOL DRIVE MILWAUKEE WI 53212	PATRICK MCCAFFERY MANAGER OF PURCHASING (414) 961-2784 EXT	SEAWATER DESALTING UNITS POLLUTION CONTROL SYSTEMS
ARCHER DANIELS MIDLAND CO 4666 FARIES PKWY DECATUR IL 62525	JOHN LANDUYT MANAGER, REFINED OIL SALES (217) 424-5200 EXT	REFINED AGRICULTURAL PRODUCTS
ARO CORPORATION ONE ARO CENTER BRYAN OH 43506	GALE FRANK PURCHASING MANAGER (419) 636-4242 EXT	OXYGEN BACK UP SYSTEMS
ARTHUR ANDERSEN & CO 69 W WASHINGTON ST CHICAGO IL 60603	STEVEN APPEL MANAGING DIRECTOR-SMALL BUSINESS (312) 580-0069 EXT	BUSINESS SERVICES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
ASTRONAUTICS CORPORATION OF AMERICA 907 EAST FIRST STREET MILWAUKEE WI 53204	WILLIAM LA PLANT MANAGER PURCHASING (414) 447-8200 EXT	ATTITUDE DIRECTIONAL INDICATORS HORIZONTAL SIMULATION INDICATORS
AT&T TELETYPE CORPORATION 5555 TOUHY AVE SKOKIE IL 60077	WALTER SIMMONS PURCHASING & TRANSPORTATION MANAGER (312) 982-2800 EXT	TELETYPE & OTHER PRINTED MATERIAL TRANSMITION SYSTEMS
AUSTENAL DENTAL, INC 5101 S KEELER AVE CHICAGO IL 60632	JOHN BLUM SALES MANAGER (312) 735-0600 EXT	DENTAL EQUIPMENT & SUPPLIES
AXIA INC NESTAVAY DIVISION 9501 GRANGER ROAD CLEVELAND OH 44125	NANCY C STOHLMAN SALES SERVICE SUPERVISOR (216) 587-1500 EXT	MATERIAL HANDLING EQUIPMENT
B V R, INC 5959 ELEVENTH ST ROCKFORD IL 61125	JOHN BROBECK PURCHASING MANAGER (815) 874-2471 EXT 26	GEARS, ELECTROMECHANICAL ASSEMBLIES & FLIGHT INSTRUMENTS
BABCOCK & WILCOX COMPANY INDUSTRIAL & MACHINERY 20 W VAN BUREN AVE BARBERTON OH 44203	DON T BERRINGER PURCHASING MANAGER (216) 753-4511 EXT	LIFT TRUCKS
BABCOCK & WILCOX COMPANY NUCLEAR EQUIPMENT DIVISION 91 STIRLING AVENUE BARBERTON OH 44203	ANN DE SIMONE SMALL BUSINESS LAISION OFFICER (216) 860-2599 EXT	STEAM GENERATION EQUIPMENT NAVY REACTOR BOILERS
BARBER-COLEMAN CO AIRCRAFT PRODUCTS DIV 1364 CLIFFORD AVE LOVES PARK IL 61132	ROGER JOHNSON BUYER (815) 877-0241 EXT	ACCUATORS & AIR VALVES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
BATA SHOE COMPANY INC WEINBRENNER SHOE CO 108 SOUTH POLK STREET MERRILL WI 54452	LANCE NIENOW VICE PRESIDENT (715) 536-5521 EXT	SAFETY SHOES WOMEN'S OXFORDS
BATTERST CONSTRUCTION CO. 930 EAST LASALLE AVE SOUTH BEND IN 46617	JERRY HICKEY PROJECT MGR (219) 234-3539 EXT	GENERAL CONSTRUCTION
BATTELLE MEMORIAL INSTITUTE BATTELLE COLUMBUS LABS 505 KING AVE COLUMBUS OH 43201	REZZAN ERTEN SUBCONTRACT REPRESENTATIVE (614) 424-7094 EXT	RESEARCH + DEVELOPMENT
BATTLE CREEK GAS COMPANY 23 EAST MICHIGAN MALL BATTLE CREEK MI 49016	LARRY SHERMAN VP OPERATIONS (616) 968-8111 EXT	NATURAL GAS DISTRIBUTOR
BAXTER TRAVENOL AMERICAN V MUELLER 1500 WAUKEGAN RD MCGAW PARK IL 60085	RON KOCHANSKI PURCHASING MANAGER (312) 473-1500 EXT	HAND HELD SURGICAL INSTRUMENTS & STAPLES
BEATRICE CHEESE 2200 SOUTH 170TH STREET NEW BERLIN WI 53151	TERRY BODEFORD SMALL BUSINESS LIAISON OFFICER (414) 782-2750 EXT	CHEESE
BEATRICE FOOD CO PRODUCE TERMINAL 1550 BLUE ISLAND CHICAGO IL 60608	GIL MITCHELL GENERAL MANAGER (312) 791-8200 EXT	FRESH PRODUCE
BEAVER PRECISION PRODUCTS, INC 1970 BIG BEAVER ROAD TROY MI 48084	DAVE RICHARDS PURCHASING MANAGER (313) 689-3100 EXT	BALL SCREWS AND BALL BEARINGS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
BECHTEL CONSTRUCTION CORPORATION 777 EAST EISENHOWER PARKWAY ANN ARBOR MI 48106	ROBERT HAMLIN PROJECT PROCUREMENT MANAGER (313) 994-9493 EXT	CONSTRUCTION PROJECTS
BENDIX CORPORATION AIRCRAFT BRAKE AND STRUT DIVISION 3520 WEST WESTMOOR STREET SOUTH BEND IN 46624	L D COOK SMALL BUSINESS LIAISON OFFICER (219) 237-2702 EXT	AIRCRAFT WHEELS AND BRAKES LANDING GEAR STRUTS HELICOPTER TIE BARS
BENDIX CORPORATION GUIDANCE SYSTEMS 400 S BEIGER STREET MISHAWAKA IN 46544	WM H HAUGEL CONTRACTS MANAGER (219) 255-2111 EXT	ORDALT KITS FOR TALOS MISSILE
BENDIX CORPORATION MACHINE TOOL DIVISION 23555 HOOVER ROAD WARREN MI 48090	PAUL OSTBY PURCHASING MANAGER (313) 755-6000 EXT	MACHINE TOOLS
BLOUNT BROS CORP 1014 E ALGONQUIN RD SCHAUMBURG IL 60194	DAVID WEBSTER CONTRACTS ENGINEER (312) 397-8181 EXT	GENERAL CONTRACTOR
BOOZ ALLEN AND HAMILTON INC 8803 E PLEASANT VALLEY ROAD CLEVELAND OH 44131	ERGETTI X KATSAS CONTRACT ADMINISTATOR (216) 524-5900 EXT	RESEARCH AND DEVELOPMENT
BORDEN INC CONSUMER PRODUCTS DIVISION 180 EAST BROAD STREET COLUMBUS OH 43215	RONALD COSEY MANAGER MINORITY PURCHASING (614) 225-4466 EXT	FOOD & CHEMICAL PRODUCTS
BORG-WARNER AUTOMOTIVE CO OFF-HIGHWAY SYSTEMS 1200 WINDSOR RD ROCKFORD IL 61125	WALLACE BOGEN ASST PURCHASING MADAGER (815) 633-7460 EXT	DRIVE LINE FOR HEAVY EQUIPMENT

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
BOURN INCORPORATED RECON OPTICAL INCORPORATED CAI 550 W NORTHWEST HIGHWAY BARRINGTON IL 60010	THOMAS O'NIEL MANAGER OF PURCHASING (312) 631-9300 EXT 508	PHOTOGRAPHIC EQUIPMENT,PARTS,TOOLS & ANCILLARY EQUIPMENT
BROOKS AND PERKINS CADILLAC MANUFACTURING 201 HAYNES STREET CADILLAC MI 49601	JANICE BROWN SMALL BUSINESS LIAISON OFFICER (616) 775-9715 EXT	SPECIALIZED AIR CARGO PALLETS
BRUNSWICK CORPORATION 525 LAKETON AVENUE MUSKEGON MI 49443	HOWARD MEADE DIRECTOR, DISTRIBUTION & MATERIAL CONTROL (616) 725-3300 EXT	BOWLING EQUIPMENT
BUNGE EDIBLE OIL CORP P.O BOX 765 BRADLEY IL 60915	JAY KARR PRODUCTION CONTROL MANAGER (815) 939-3631 EXT	REFINED AGRICULTURAL PRODUCTS
BURROUGHS CORPORATION SYSTEMS DEVELOPMENT CORP ROUTE 252 & CENTRAL AVE PAOLI,PA 19301 ROUTE 252 & CENTRAL AVE PAOLI,PA 19301 DETROIT MI 48232	TOM PAYNE SBLO (215) 363-4716 EXT	ELECTRONIC DATA PROCESSING
C IBBER & SONS, INC P.O BOX 899 PEORIA IL 61611	JERRY LEANDER PRESIDENT (309) 699-7291 EXT	GENERAL CONTRACTOR
C R INDUSTRIES MECHANICAL PRODUCTS DIV 2515 PAN AM BLVD ELK GROVE VILLAGE IL 60007	WILLIAM WELDON MANAGER OF PURCHASING (312) 742-7840 EXT	MECHANICAL SEALING DEVICES & ELASTOMETRI C BEARINGS
CANONIE INC 559 EAST WESTERN AVENUE MUSKESON MI 49443	ROBERT SIDES OFFICE OF COUNSEL (616) 722-6691 EXT	CONSTRUCTION

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
CATERPILLAR TRACTOR CO 100 NE ADAMS ST PEORIA IL 61629	RICHARD SALETZKI CORP PURCHASING COORDINATOR (309) 675-5303 EXT	CONSTRUCTION EQUIPMENT
CHRYSLER CORPORATION CIMS 419-00-00 DETROIT MI 48288	RAY E MCDONOUGH MANAGER OF ADMINISTRATIVE SERVICES (313) 956-0557 EXT	COMMERICAL CARS & TRUCKS
CINCINNATI ELECTRONICS CORPORATION 2360 GLENDALE MILFORD ROAD CINCINNATI OH 45241	C D CONOVER MANAGER PURCHASING SERVICES (513) 563-6000 EXT 501	ELECTRONIC COMMUNICATION SYSTEMS GROUND AND AIR
CINCINNATI MILACRON INC 4701 MARBURG AVENUE CINCINNATI OH 45209	LARRY LEWIS CONTRACT ADMINISTRATOR (513) 841-8140 EXT	MACHINE TOOLS
CLEVELAND PNEUMATIC COMPANY 3781 EAST 77TH STREET CLEVELAND OH 44105	RUTH M CORFEE SMALL DISADVANTAGED BUSINESS COORDINATOR (216) 341-1700 EXT 121	AIRCRAFT LANDING GEAR AND COMPONENTS
COLT INDUSTRIES ENGINE ACCESSORIES OPERATION 6402 ROCKTON RD ROSCOE IL 61073	TIM KNUDSEN SENIOR BUYER (815) 389-3660 EXT	IGNITION SYSTEMS & MAGNETOS
COLT INDUSTRIES OPERATING CORPORATION FAIRBANKS MORSE ENGINE DIVISION 701 LAWTON BELOIT WI 53511	DOUGLAS SCHMIDT MANAGER OF PURCHASING (608) 364-8462 EXT	DIESEL ENGINES
COLUMBIA GEAR DIVISION OF CLEVELAND GEAR COMPANY I-94 AND FRONTAGE ROAD AVON MN 56310	LYLE NUHRING SMALL BUSINESS LIAISON OFFICER (612) 356-7301 EXT	GEARS AND GEAR ASSEMBLIES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
COMMERCE CLEARING HOUSE, INC 4025 W PETERSON AVE CHICAGO IL 60646	ROGER OWEN MANAGER, SPECIAL PURCHASES (312) 583-8500 EXT	PUBLICATIONS
COMMONWEALTH RESEARCH CORP P.O BOX 428 CHICAGO IL 60690	S T NAUMANN ASST GENERAL MANAGER (312) 294-2797 EXT	RESEARCH - ELECTRICAL POWER SYSTEMS
CONTROL DATA CORPORATION GOVERNMENT SYSTEMS MANUFACTURING PROCUREMENT ADMINISTRATION 3103 SIBLEY MEMORIAL HIGHWAY EAGAN MN 55121	WILLIAM ERCHUL SMALL BUSINESS LIAISON OFFICER (612) 853-8747 EXT	COMPUTERS AND COMPUTER COMPONENTS
CPT CORPORATION 8100 MITCHELL ROAD MINNEAPOLIS MN 55440	JERRY SIMONSON PROCUREMENT MANAGER (612) 937-8000 EXT 2620	OFFICE AUTOMATING EQUIPMENT
CRAY RESEARCH INC 925 FIRST AVENUE CHIPPEWA FALLS WI 54729	GORDON LINDSEY DIRECTOR OF MATERIALS (715) 726-1255 EXT	MANUFACTURE OF COMMERCIAL TYPE SUPERCOMPUTER SYSTEMS
CUMMINS ENGINE CO INC TECHNICAL CENTER PO BOX 3005 MC 50116 COLUMBUS IN 47202	MS R S JONES SBLO (812) 377-7671 EXT	RESEARCH & DEVELOPEMENT FOR MILITARY
CUMMIS ENGINE CO INC ENGINE DIVISION 1000 FIFTH STREET COLUMBUS IN 47201	MS D HUFFMAN SBLO (812) 379-5141 EXT	JET ENGINES
DATA CARD CORPORATION IDENTIFICATION SYSTEMS DIVISION 11111 BREN ROAD WEST MINNEAPOLIS MN 55440	BRUCE REIMANN PURCHASING MANAGER (612) 931-1701 EXT	EMOSSING MACHINES FOR I.D. CARDS OR CREDIT CARDS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
DEERE & CO JOHN DEERE RD MOLINE IL 61265	MARIANNE COLLISON ADMINISTRATOR, PURCHASING INFORMATION (309) 752-5539 EXT	CONSTRUCTION & AGRICULTURAL EQUIPMENT LAWN & GARDEN EQUIP
DETROIT & CANADA TUNNEL CORP 100 EAST JEFFERSON AVENUE DETROIT MI 48226	RONALD DELANY VICE-PRESIDENT AND GENERAL MANAGER (313) 567-4422 EXT	TUNNEL OPERATIONS
DETROIT EDISON COMPANY 2000 SECOND AVENUE - 590 WCB DETROIT MI 48226	CATHERINE VINCENT ADMINISTRATOR - ADMIN SERVICES GENERAL P (313) 237-8561 EXT	UTILITY COMPANYS ELECTRICITY
DEVLIEG MACHINE COMPANY FAIP STREET ROYAL OAK MI 48068	MR BOHDAN FEDORAK DIRECTOR OF MATERIALS (313) 280-1100 EXT	MACHINES AND TOOLING
DIANA MANUFACTURING COMPANY SUBSIDIARY OF THE KENDALL COMPANY 1522 SOUTH BROADWAY STREET GREEN BAY WI 54307	DARLENE SADLER LIAISON OFFICIAL (414) 437-9041 EXT	DISPOSABLE PERSONAL SANITARY ITEMS
DONALDSON COMPANY INC 1400 WEST 94TH STREET MINNEAPOLIS MN 55431	ED VOLKMEIER SMALL BUSINESS LIAISON OFFICER (612) 887-3616 EXT	AUTOMOTIVE AND TRUCK MUFFLERS
DOW CORNING CORPORATION 3901 SOUTH SAGINAW ROAD MIDLAND MI 48640	WILLIAM SCHULTZ PURCHASING SYSTEMS ADMINISTRATOR (517) 496-4015 EXT	SILICONES - RED
DRESSER INDUSTRIES, INC CONSTRUCTION EQUIPMENT DIV EAST SUNNYSIDE AVE LIBERTYVILLE IL 60048	JOHN COLE MANAGER OF PURCHASING (312) 367-2225 EXT	CONSTRUCTION EQUIPMENT OF TRACTORS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
DUCHOSSOIS INDUSTRIES, INC CHAMBERLAIN MANUFACTURING CORP GARD DIV 7449 N NATCHEZ AVE NILES IL 60648	S J CHRAPKOWSKI CONTRACT ADMINISTRATOR (312) 647-9000 EXT	RESEARCH & DEVELOPMENT
EATON CORPORATION ENGINEERING & RESEARCH CENTER 26201 NORTHWESTERN HIGHWAY SOUTHFIELD MI 48037	TERRY MCKINLEY MANAGER OF PROCUREMENT AND SUBCONTRACT (313) 354-6844 EXT	RESEARCH & DEVELOPMENT PRIMARILY, VEHICU
ELECTRODYNAMIC TALLY INDUSTRIES 1200 HICKS ROAD ROLLING MEADOWS IL 60008	ALEX KWIATKOWSKI PURCHASING MANAGER (312) 259-0740 EXT	ELECTRONIC EQUIPMENT
ELI LILLY & CO LILLY CORPORATE CENTER 307 E MC CARTY STREET INDIANAPOLIS IN 46285	ROBERT CORSON SBLO (317) 261-2000 EXT	PHARMECUTICAL PRODUCTS
ELKAY MANUFACTURING CO WATER COOLER DIV 105 N ROCHESTER ST LANARK IL 61046	WILLIAM SHEARER MANAGER, INDUSTRIAL RELATIONS (815) 493-2141 EXT	DRINKING FOUNTAINS
ELSCINT, INC 751 EXPRESSWAY DR ITASCA IL 60143	MIKE PROSEN GOVERNMENT CONTRACTS ADMINISTRATOR (312) 250-0241 EXT	X-RAY EQUIPMENT
ENTERPRISE CHEMICAL COATINGS CO 1191 S WHEELING RD WHEELING IL 60090	JOHN DEROSSI SMALL BUSINESS LIAISON (312) 541-9000 EXT	PAINTS & OTHER COATINGS
EVANS PRODUCTS CO MONON TRAILER DIVISION 117 WALNUT STREET MONON IN 47959	BILL HOOVER V P OF SALES (219) 253-6621 EXT	TRAILERS & BODYS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
EVERETT I BROWN CO 991 NORTH MERIDAN STREET INDIANAPOLIS IN 46204	MS CAROLYN MUNCY BUYER (317) 266-0033 EXT	ELECTRONIC EQUIPMENT
EVERPURE, INC 660 N BLACKHAWK WESTMONT IL 60559	THOMAS MISKILL MANAGER, TECHNICAL MARKETS (312) 654-8000 EXT	BROMINE CARTRIDGES
EX-CELL-O CORP 2500 SOUTH J STREET ELWOOD IN 46036	FRED E HIBST MANAGER OF PURCHASING (317) 552-7301 EXT	JET ENGINE BLADES
EX-CELL-O CORP AEROSPACE DIVISION 700 NORTH CENTENNIAL ZEELAND MI 49464	BRIAN LONGWORTH MATERIALS MANAGER (616) 772-9171 EXT	FUEL NOZZLE KITS AIRCRAFT COMPONENTS RETROFIT KITS
EX-CELL-O CORP CADILLAC GAGE 25760 GROESBECK HIGHWAY WARREN MI 48090	DELL LINDH DIRECTOR PURCHASING (313) 777-7100 EXT 266	ARMORED VEHICLES CYLINDERS
FACET ENTERPRISE FUEL DEVICES 696 HART DETROIT MI 48214	MICHAEL BREJNAK PURCHASING MANAGER (313) 822-7500 EXT	CARBURETORS
FAULTLESS CASTER CORP 1421 NORTH GARVER STREET EVANSVILLE IN 47711	JOHN CARRICO OPERATIONS MANAGER (501) 763-2110 EXT	MECHANICAL PARTS & ASSEMBLIES
FEDDERS CORP 415 WABASH AVE EFFINSHAM IL 62401	JIM WITTE DIRECTOR OF MATERIALS (217) 342-3901 EXT	AIR CONDITIONERS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
FEDERAL CARTRIDGE CORPORATION GENERAL DELIVERY NEW BRIGHTON MN 55112	HAROLD HOLMBERG BUYER (612) 633-2301 EXT	OPERATING CONTRACTOR FOR TWIN CITIES ARM AMMO PLANT
FERMI NATIONAL ACCELERATOR LABORATORY OPERATED BY UNIVERSITIES RESEARCH ASSOC PO BOX 500 BATAVIA IL 60510	RICHARD J AUSKALNIS DIRECTOR OF PROCUREMENT (312) 840-4167 EXT	RESEARCH IN HIGH ENERGY PHYSICS OR PARTICLE PHYSICS
FERMI NATIONAL ACCELERATOR LABORATORY PO BOX 500 BATAVIA IL 60510	RICHARD AUSKALNIS PROCUREMENT MANAGER (312) 840-4167 EXT	SCIENTIFIC RESEARCH
FIRESTONE TIRE & RUBBER COMPANY WORLD TIRE GROUP 1200 FIRESTONE PARKWAY AKRON OH 44317	J QUISENBERRY MANAGER MOLD & MRO PURCHASING (216) 379-7990 EXT	TIRES TUBES
FIRESTONE TIRE AND RUBBER COMPANY FIRESTONE INDUSTRIAL PRODUCTS COMPANY 1700 FIRESTONE BLVD NOBLESVILLE IN 46060	GEORGE S JARDINE DIVISION PURCHASING AGENT (317) 773-0650 EXT 250	TRACK SHOE SETS
FLATALLIS NORTH AMERICA, INC 3000 S SIXTH ST CAROL STREAM IL 60188	TERRY VARNER MANAGER, PURCHASING (312) 260-4000 EXT	CONSTRUCTION EQUIPMENT
FLUIDYNE ENGINEERING CORPORATION 5900 OLSON MEMORIAL HIGHWAY MINNEAPOLIS MN 55422	DONALD PERUSSE FINANCIAL AND ADMINISTRATIVE SERVICES (612) 544-2721 EXT	DESIGN-ENGINEERING-EXPERIMENTAL TESTING
FMC CORPORATION NORTHERN ORDANCE DIVISION 4800 EAST RIVER ROAD MINNEAPOLIS MN 55421	JANA MORROW SMALL BUSINESS LIAISON OFFICER (612) 572-6801 EXT 2261	NAVAL GUN MOUNTS AND CONTROLS ROCKET LAUNCHERS AND ELECTRONIC CONTROLS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
FMC CORPORATION 200 E RANDOLPH DR CHICAGO IL 60601	LAWRENCE DAKOF MANAGER, NATIONAL CONTRACTS (312) 861-6063 EXT	CORPORATE HEADQUARTERS - MULTIPLE PRODUCT LINES & INDUSTRIES
FORD AEROSPACE & COMMUNICATIONS CORP FORD AEROSPACE & COMMUNICATIONS FORD ROAD NEWPORT BEACH CA 92660 DETROIT MI 48204	DON COULTER MANAGER OF MATERIELS ANALYSIS & SERVICES (714) 720-4593 EXT	SATELLITES AND WEAPONS SYSTEMS
FORD MOTOR COMPANY AMERICAN ROAD ROOM 330 DEARBORN MI 48121	STEVE ROBERTS DIRECTOR OF SUPPLY POLICY & PLANNING (313) 322-8262 EXT	VEHICULAR SUPPLIES
FORT HOWARD PAPER COMPANY P.O BOX 19130 GREEN BAY WI 54307	JOSEPH KAUFMAN SMALL BUSINESS PLAN ADMINISTRATOR (414) 435-8821 EXT 2315	PAPER PRODUCTS
G D SEARLE & CO PHARMACEUTICALS DIV 5200 OLD ORCHARD RD SKOKIE IL 60077	BARRY RUFFELL MANAGER, RAW MATERIALS (312) 470-6112 EXT	PHARMACEUTICALS
GAMBRO, INC 600 KNIGHTSBRIDGE PKWY LINCOLNSHIRE IL 60069	ROGER BALLA ATTORNEY (312) 634-0004 EXT	MEDICAL SUPPLIES
GARDEN CITY ENVELOPE CO 3001 N ROCKWELL ST CHICAGO IL 60618	JAMES BOLDA PURCHASING AGENT (312) 267-3600 EXT	ENVELOPES
GENERAL DYNAMICS LAND SYSTEMS DIVISION 6000 E SEVENTEEN MILE ROAD STERLING HEIGHTS MI 48078	MELVIN RYAN SMALL BUSINESS ADMINISTRATOR (313) 978-4058 EXT	M1 & M60 TANKS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
GENERAL ELECTRIC COMPANY AIRCRAFT ENGINE BUSINESS GROUP EVENDALE PLANT 1 NEUMANN WAY MD A82 CINCINNATI OH 45215	M LOIS CRAWLEY MANAGER SMALL & DISADVANTAGED BUSINESS (513) 243-2000 EXT 8801	AIRCRAFT ENGINES ENGINE PARTS
GENERAL ELECTRIC COMPANY AIRCRAFT ENGINE GROUP EVANDALE PLANT MD A80 1 NEUMANN WAY CINCINNATI OH 45215	M LOIS CRAWLEY MANAGER SB & SDB PROGRAM (513) 243-8801 EXT	AIRCRAFT ENGINES
GENERAL ELECTRIC CORPORATION MEDICAL SYSTEMS DIVISION P.O BOX 414 MILWAUKEE WI 53201	PATRICK MURPHY MANAGER OF INDIRECT PURCHASES (414) 548-4697 EXT	MEDICAL DIAGNOSTIC SYSTEMS
GENERAL INSTRUMENT CORP LAMP DIV 4883 N RAVENWOOD AVE CHICAGO IL 60640	JACK WICKS DIRECTOR OF PROCUREMENT (312) 784-1020 EXT	INCANDESCENT & NEON LAMPS
GENERAL MILLS INC 9200 WAYZATA BOULEVARD MINNEAPOLIS MN 55426	JOAN ENGSTROM DIRECTOR EEO (612) 540-3774 EXT	CEREALS-BAKING MIXES-YOGURT-FLOUR-FROZEN FOODS
GENERAL MOTORS CORPORATION DELCO ELECTRONICS DIVISION 7929 SOUTH HOWELL AVENUE OAK CREEK WI 53154	ROSE CLOSSER SMALL BUSINESS LIAISON OFFICER (414) 768-2126 EXT	INERTIAL GUIDANCE SYSTEM
GENERAL MOTORS CORPORATION DETROIT DIESEL ALLISON DIV 2355 S TIBBS AVENUE INDIANAPOLIS IN 46241	DON DAVIS DIRECTOR OF PURCHASING ADMINISTRATION (317) 242-4025 EXT	TURBO PROP ENGINES TURBO FAN ENGINES HELICOPTERS ENGINES TANK TRANSMISSIONS
GENERAL MOTORS CORPORATION CORPORATE OFFICE 3044 WEST GRAND BLVD DETROIT MI 48202	JOHN HAINES MANAGER, MINORITY SUPPLIER DEVELOPMENT (313) 556-3439 EXT	AUTOMOTIVE

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
GENERAL MOTORS WAREHOUSE & DIST. 6060 WEST BRISTOL ROAD FLINT MI 48554	JOHN HAINES MANAGER, MINORITY SUPPLIER DEVELOPMENT (313) 556-3439 EXT	AUTOMOTIVE
GLENWOOD RANGE COMPANY DIVISION OF CALORIC CORPORATION 435 PARK AVENUE DELAWARE OH 43015	PAUL HENSLEY ASST TO VICE PRESIDENT SALES (614) 363-1381 EXT	GAS ELECTRIC RANGES
GOODYEAR AEROSPACE CORPORATION GOODYEAR AEROSPACE CORPORATION 1210 MASSILLON ROAD AKRON OH 44315	TODD E WINDHORST ADMINISTRATOR SOCIO ECONOMIC PROGRAM (216) 796-8629 EXT	AIRCRAFT WHEEL & BRAKE ASSEMBLIES NAVAL ORDNANCE SYSTEMS
GOODYEAR ATOMIC CORPORATION P.O BOX 628 PIKETON OH 45661	E L HARDMAN SECTION HEAD PURCHASING (614) 289-2331 EXT 2684	URANIUM ENRICHMENT
GOODYEAR TIRE AND RUBBER COMPANY GOODYEAR ATOMIC CORPORATION POST OFFICE BOX 628 PIKETON OH 45661	D E GLEIM PURCHASING AGENT (614) 289-2331 EXT 2186	URANIUM ENRICHMENT
GOULD DEFENSE SYSTEMS, INC GOULD RESEARCH CENTER 40 GOULD CENTER ROLLING MEADOWS IL 60008	MARK GODISH PURCHASING AGENT (312) 640-4444 EXT	RESEARCH - MICROELECTRONICS & COMPUTER TECHNOLOGY
GOULD INC OCEAN SYSTEMS DIVISION 18901 EUCLID AVENUE CLEVELAND OH 44117	VILMARS KUKAINIS SMALL BUSINESS LAISION OFFICER (216) 486-8300 EXT 2203	TORPEDOS UNDERWATER DEVICES
GREAT LAKES CONSTRUCTION COMPANY 6600 SCHAAF ROAD CLEVELAND OH 44131	MICHAEL PIERRY V P ADMINISTRATION & PURCHASING (216) 524-2970 EXT	CONSTRUCTION

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
GREAT LAKES DREDGE & DOCK CO 2122 YORK RD HINSDALE IL 60521	DEWITT BARLOW VICE PRES (312) 920-3890 EXT	DREDGING
GREENVILLE PRODUCTS COMPANY 635 WEST CHARLES STREET GREENVILLE MI 48838	MARK RYAN ACCOUNT MANAGER (616) 754-7131 EXT	MANUFACTURER OF HOUSEHOLD REFRIGERATORS
GROVES & SONS COMPANY S J 10000 HIGHWAY 55 WEST MINNEAPOLIS MN 55440	ROBERT LYNGEN DIRECTOR OF HUMAN RESOURCES (612) 546-6943 EXT	HIGHWAY CONSTRUCTION
HAKO MINUTEMAN MULTI CLEAN INCORPORATED 2277 FORD PARKWAY ST PAUL MN 55116	JOAN OLSON ADMINISTRATIVE ASSISTANT TO PRESIDENT (612) 698-8833 EXT	MANUFACTURE OF FLOOR AND CARPET CLEANING EQUIPMENT AND SUPPLIES
HARNISCHFEGER CORPORATION P.O BOX 310 MILWAUKEE WI 53201	JUDITH KROETEN PURCHASING COORDINATOR (414) 671-7332 EXT	CONSTRUCTION EQUIPMENT
HAWORTH INCORPORATE ONE HAWORTH CENTER, 3-22 HOLLAND MI 49423	DENNIS DORNBUSH VP MARKETING ADMINISTRATION (616) 394-1166 EXT	OFFICE INTERIOR SYSTEMS
HEATH COMPANY HILLTOP ROAD ST. JOSEPH MI 49085	TERRY RAVENSCRAFT CONTROLLER (616) 982-3671 EXT	MANUFACTURER OF DESK TOP COMPUTERS
HENRY PRATT CO 401 S HIGHLAND AVE AURORA IL 60507	RICHARD BOLT PURCHASING MANAGER (312) 844-4140 EXT	VALVES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
HEWLETT PACKARD CO MIDWEST SALES REGION 11911 NORTH MERIDIAN STREET CARMEL IN 46032	RICHARD FAUSETT CORPORATE MATERIALS MANAGEMENT (317) 844-4100 EXT	COMPUTER INSTRUMENTS
HOBART BROS COMPANY 600 WEST MAIN STREET TROY OH 45373	JAMES REICHARD MANAGER CORPORATE PURCHASING (513) 339-6000 EXT 4231	WELDING EQUIPMENT AIRCRAFT GROUND POWER EQUIPMENT
HOLLISTER INC 2000 HOLLISTER DR LIBERTYVILLE IL 60048	RICHARD SIMMS DIRECTOR OF PURCHASING (312) 680-1000 EXT 2272	MEDICAL PRODUCTS
HOLLOWAY CONSTRUCTION COMPANY 29250 WIXOM WIXOM MI 48096	JOHN ALBRECHT SBLO (313) 349-4943 EXT	HEAVY CONSTRUCTIONG DAMS & MARINE PROJEC
HONEYWELL INC AVIONICS DIVISION 5775 WAYZATA BLVD MS23-4110 ST LOUIS PARK MN 55440	CONNIE DALSEN SMALL BUSINESS LIAISON OFFICER (612) 542-4816 EXT	GUIDANCE AND CONTROL SYSTEMS FOR DOD/NAS LAUNCH VEHICLES AND SPACECRAFT AND DOD STRATEGIC MISSILES
HONEYWELL INC DEFENSE SYSTEMS DIVISION 5121 WINNETKA AVENUE N NEW HOPE MN 55428	KELLY GILBERT SUPERVISOR OF ADMINISTRATION (612) 536-3285 EXT	DOD FUSES CLUSTER BOMBS STABILIZATION KITS FOR THE M60 TANK M46 TORPEDO
HONEYWELL INC SOLID STATE ELECTRONICS DIVISION 12001 STATE HIGHWAY 55 PLYMOUTH MN 55441	AUDREY SCHMIDT PROCUREMENT SMALL BUSINESS COORDINATOR (612) 541-2211 EXT	DESIGN AND DEVELOPMENT OF SOLID STATE DEVICES
HOUSEHOLD INTERNATIONAL HALSEY TAYLOR DIV ROUTE 75 EAST FREEPORT IL 61032	DANIEL WAGNER PURCHASING MANAGER (815) 235-0066 EXT	DRINKING FOUNTAINS & BAR B Q GRILLS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
HUGHES OPTICAL PRODUCTS INC (A SUBSIDIARY OF HUGHES AIRCRAFT) 7100 MC CORMICK ROAD CHICAGO IL 60645	RAYMOND H NELSON PURCHASING MANAGER (312) 673-3300 EXT	BINOCULARS AVIATORS NIGHTVISION IMAGING SYSTEM
HUGHES OPTICAL PRODUCTS INC 2000 S WOLF ROAD DES PLAINES IL 60018	HELEN LANDWER SMALL BUSINESS LAISON OFFICER (312) 699-3626 EXT	OPTICAL LENSES
I T T RESEARCH INSTITUTE 10 WEST 35TH STREET CHICAGO IL 60616	JOHN ANDERSON PURCHASING AGENT (312) 567-4030 EXT	RESEARCH & DEVELOPMENT
ICI AMERICAS INC HWY 62 CHARLESTOWN IN 47111	R C CRAIG SUPERINTENDENT FOR PURCHASING (812) 282-8961 EXT 7315	PLANT OPERATIONS MAINTENANCE MUNITIONS MANUFACTURE
ICI AMERICAS INC INDIANA ARMY AMMUNITION PLANT HIGHWAY 62 CHARLESTOWN IN 47111	R C CRAIG SBLO (812) 284-7600 EXT	ROCKETS MORTARS & AMMUNITION
ILLINOIS INSTITUTE OF TECHNOLOGY 3300 SOUTH FEDERAL STREET CHICAGO IL 60616	LARRY LATMAN BUSINESS MANAGER (312) 567-3330 EXT	RESEARCH & DEVELOPMENT
ILLINOIS TOOL WORKS INC LINAC CABLE HANDLING SYSTEMS DIVISION 6620 WEST DAKIN AVENUE CHICAGO IL 60634	CHARLES MULLEN SMALL BUSINESS LAISON OFFICER (312) 794-8530 EXT	LINAC CABLE HANDLING SYSTEM
IMPERIAL CLEVITE INC IMPERIAL EASTMAN DIVISION 6300 WEST HOWARD STREET NILES IL 60648	BRIAN REED DIRECTOR MATERIALS MANAGEMENT (312) 967-4780 EXT	HYDRAULIC & PNUEMATIC COMPONENTS FLARING DEVICES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
INDIANA BELL TELEPHONE CO 240 NORTH MERIDIAN STREET INDIANAPOLIS IN 46204	MS VERENA STRONG MANAGER OF PURCHASING (317) 265-8186 EXT	ELECTRONICS EQUIPMENT
INDIANA UNIVERSITY PO BOX 1847 BLOOMINGTON IN 47401	R M PRIEST DIRECTOR OF PURCHASES AND STORES (812) 337-3961 EXT	RESEARCH IN HIGHWAY PHYSICS
INSTITUTE OF GAS TECHNOLOGY 3424 S STATE ST CHICAGO IL 60616	ROBERT SCHALK ASSISTANT DIRECTOR MATERIALS (312) 567-3808 EXT	RESEARCH IN NEW ENERGY SOURCES
INTERLAKE, INC ACME PACKAGING DIV 4225 FRONTAGE RD OAK FOREST IL 60452	FRAN GOINZIO BUYER (312) 535-3100 EXT	METAL STRAPING SYSTEMS & OTHER PACKAGE MATERIAL
INTERNATIONAL MULTIFOODS CORPORATION MULTIFOODS TOWER MINNEAPOLIS MN 55402	ROGER HARTMANN DIRECTOR OF CORPORATE PURCHASING (612) 34-3887 EXT	MILLING OF WHEAT INTO FLOUR
ITT AEROSPACE OPTICAL DIVISION 3700 EAST PONTIAC STREET FT WAYNE 1 IN 46801	MS NANCY BANDELEIR SBLO (219) 423-9636 EXT	RADIO GROUND TO AIR ELECTRONICS
ITT CORPORATION AEROSPACE OPTICAL DIVISION 3700 PONTIAC STREET FT WAYNE IN 46803	DUANE ELLENBERGER MANAGER OF PURCHASING (219) 423-9636 EXT	RADIO GROUND/AIR
J. I. CASE COMPANY 700 STATE STREET RACINE WI 53404	PATRICIA J PIEHLER MANAGER OF ADMINISTRATION AND ANALYSIS (414) 636-6226 EXT	CONSTRUCTION EQUIPMENT

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
JACOBSEN DIVISION OF TEXTRON INC 1721 PACKARD AVENUE RACINE WI 53403	EDGAR LISOWSKI PURCHASING MANAGER (414) 637-6711 EXT 417	TURF MAINTENANCE PRODUCTS
JAMES MCHUGH CONSTRUCTION COMPANY 2222 SOUTH INDIANA AVENUE CHICAGO IL 60616	JAMES LA ROCQUE SECRETARY (312) 842-8400 EXT	CONSTRUCTION
JET ELECTRONICS AND TECHNOLOGY INC 5353 EAST 52ND SE GRAND RAPIDS MI 49508	CLYDE ECKMAN SMALL BUSINESS LIAISON OFFICER (616) 949-6600 EXT 220	AIRCRAFT NAVIGATION EQUIPMENT
KAFFENBARGER WELDING COMPANY INC 10100 BALLENTINE PIKE NEW CARLISLE OH 45344	LARRY HOFFMAN DIRECTOR OF GOVERNMENT SALES (513) 845-3804 EXT	MATERIAL HANDLING TRUCKS
KDI PRECISION PRODUCTS INC 3975 MC MANN ROAD CINCINNATI OH 45245	JOHN BRANIGER DIRECTOR OF MATERIALS (513) 943-2303 EXT	FUSES
KEARNEY & TRECKER 11000 THEODORE TRECKER WAY MILWAUKEE WI 53214	E R ZENTZ SALES OFFICE MANAGER (414) 760 8300 EXT 2623	MACHINING CENTERS NUMERIC CONTROL SKIN MILLS AND PROFILES
KELSEY-HAYES COMPANY,INC M C DIVISION 118 INDIANWOOD ROAD LAKE ORION MI 48035	HARRY TEEL PURCHASING AGENT (313) 693-8314 EXT	MANUFACTURER OF HYDRAULIC AND PNEUMATIC
KIMBERLY CLARK CORPORATION 2100 WINCHESTER ROAD NEENAH WI 54956	EDWARD LIEG PURCHASING RESEARCH ANALYST (414) 721-2282 EXT	PAPER AND CELLULOSE PRODUCTS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
KOKOSING CONSTRUCTION COMPANY P.O BOX 226 FREDRICKTOWN OH 43019	ROSE NEIDERHOUSER EEO OFFICER (614) 694-6315 EXT	CONSTRUCTION
LAUHOFF GRAIN COMPANY 321 EAST NORTH STREET DANVILLE IL 61832	REGINALD ROMINE PURCHASING MANAGER (217) 442-1800 EXT	PROCESSED AGRICULTURAL PRODUCTS
LEAR SIEGLER INC POWER EQUIPMENT DIVISION 17600 BROADWAY AVENUE MAPLE HEIGHTS OH 44137	LLOYD TUCKER SMALL BUSINESS LAISION (216) 662-1000 EXT 498	GENERATORS STARTERS & ACTUATING SYSTEMS
LEAR SIEGLER,INC INSTRUMENT DIVISION 4141 EASTERN AVE, SE GRAND RAPIDS MI 49508	DAVE CHESLEY SBLO (616) 241-8424 EXT	FLIGHT NAVIGATION EQUIPMENT INSTRUMENTS
LINDBERG A UNIT OF GENERAL SIGNAL 2450 WEST HUBBARD STREET CHICAGO IL 60612	GENE JASPER PURCHASING MANAGER (312) 942-2500 EXT	HEAT TREATING FURNACES
LINDBLAD CONSTRUCTION CO 717 E CASS AVENUE JOLIET IL 60434	DESIGNATED BY CONTRACT CONTRACT OR PROJECT MANAGER (815) 726-6251 EXT	GENERAL CONSTRUCTION
LITTON INDUSTRIES LOUIS ALLIS DIVISION 16555 RYERSON RD NEW BERLIN WI 53151	TOM CZAJKOWSKI PURCHASING AGENT (414) 782-0200 EXT	AUXILIARY PROPULSION SYSTEMS SONAR AND DEGAUSSING POWER SUPPLIES AND MOTOR CONTROLS
LITTON PRECISION GEAR DIVISION OF LITTON SYSTEMS INC 4545 SOUTH WESTERN BOULEVARD CHICAGO IL 60609	JOSEPH M OLCHAWA DIRECTOR-MARKETING AND ENGINEERING (312) 847-4211 EXT	PRECISION AIRCRAFT COMPONENTS-GEARS- TRANSMISSIONS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
LTV AEROSPACE & DEFENSE CO AM GENERAL DIVISION 701 WEST CHIPPEWA SOUTH BEND IN 46680	RAYMOND GANSER SBLO (219) 429-6041 EXT	ELECTRO MECHANICAL COMPONENTS
LUGANO CHEESE COMPANY INC P.O BOX 453 MONROE WI 53566	BERNARD WIEGEL ASSISTANT ADMINISTRATOR (608) 328-5000 EXT	CHEESE
LUHR BROTHERS INC P.O BOX 69 COLUMBIA IL 62236	RONALD HUCH SMALL BUSINESS LIAISON OFFICER (618) 281-4106 EXT	HEAVY CONSTRUCTION
MACHINE PRODUCTS COMPANY INC 525 NORTH SECOND STREET LACROSSE WI 54602	KENNETH HAUSER PURCHASING MANAGER (608) 782-2678 EXT 122	JET ENGINE PARTS AND TORSION BARS
MAGNAFLUX SURFACE CONDITIONERS A DIVISION OF MAGNAFLUX CORPORATION 6935 W 62ND STREET CHICAGO IL 60638	BARBARA W WIKOFF GOVERNMENT COORDINATOR (312) 586-8000 EXT	CHEMICAL CLEANING COMPOUNDS
MAGNAVOX CO GOVERNMENT & INDUSTRIAL ELECTRONICS DIV 1313 PRODUCTION ROAD FT WAYNE IN 46808	REX STINSON SBLO (219) 429-6041 EXT	SONOBUOYS RADAR SYSTEMS & COMPUTERS COMPUTOR RECORDERS DIGITAL MSG DEVICES COUNTERMEASURE SYS AIRBORNE RADIO SETS
MAGNE TEK INC LOUIS ALLIS DRIVES AND SYSTEMS 16555 WEST RYERSON ROAD NEW BERLIN WI 53151	THOMAS B CZAJKOWSKI PURCHASING AGENT (414) 782-2000 EXT	AUXILIARY PROPULSION SYSTEMS SONAR AND DEGAUSSING POWER SUPPLIES MOTOR CONTROLS
MALCO HEARING INSTRUMENTS COMPANY 7375 BUSH LAKE ROAD MINNEAPOLIS MN 55435	PAUL BLASS PURCHASING MANAGER (612) 835-4900 EXT	MANUFACTURING OF HEARING AIDS AND AUDIOMETERS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
MARKET FACTS INC 1010 LAKE STREET OAK PARK IL 60301	GLENN SCHMIDT EXECUTIVE VICE-PRESIDENT (312) 524-2001 EXT	RESEARCH
MARQUETTE ELECTRONICS INC 8200 WEST TOWER DRIVE MILWAUKEE WI 53223	JERRY SINGER SENIOR BUYER (414) 355-5000 EXT	MEDICAL EQUIPMENT
MASURY-COLUMBIA COMPANY 1140 EAST 103RD STREET CHICAGO IL 60628	MICHAEL CARR OPERATIONS MANAGER (312) 468-1288 EXT	MAINTENANCE CHEMICALS
MAYO FOUNDATION 200 FIRST STREET S W ROCHESTER MN 55905	DALE RICHTER SECTION HEAD-PURCHASING (507) 284-5440 EXT	MEDICAL RESEARCH
MC CORP HEAT TRANSFER SUBSIDIARY OF EX CELLO 500 WEST HARRISON STREET PLYMOUTH IN 46563	C W EDWARDS MATERIALS MANAGER (219) 935-8231 EXT	MECHANICAL ASSY & HEAT ELEMENTS
MCQUAY INC PERFEX ENERGY SYSTEMS 202 SOUTH PEARL STREET BERLIN WI 54923	THOMAS LOTHER MATERIALS MANAGER (414) 361-2220 EXT	HEAT EXCHANGERS
MEAD JOHNSON & CO INC 2904 PENNSYLVANIA STREET EVANSVILLE IN 47721	FRANK STEWART SUPERVISOR OF PURCHASING (812) 426-7010 EXT	HOSPITAL SUPPLIES & EQUIPMENT
MEDLINE INDUSTRIES INC ONE MEDLINE PLACE MUNDELEIN IL 60060	MELODY LAWRENZ GOVERNMENT CONTRACT ADMINISTRATOR (312) 949-3050 EXT	HOSPITAL & MEDICAL SUPPLIES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
MERCURY MARINE DIVISION OF BRUNSWICK CORPORATION 1939 PIONEER ROAD FOND DU LAC WI 54935	RICHARD SEERING PURCHASING MANAGER (414) 929-5000 EXT	MARINE PROPULSION EQUIPMENT AND RELATED ACCESSORIES
MICHIGAN BELL TELEPHONE COMPANY 13420 NORTHLAWN DETROIT MI 48204	TAYLOR COX CORPORATE MINORITY&WOMEN BUSINESS ENTERP (313) 223-9900 EXT	TELECOMMUNICATIONS
MICHIGAN STATE UNIVERSITY CYCLOTRON LABORATORY CYCLOTRON LABORATORY EAST LANSING MI 48824	BERNARD WALDMAN ASSOCIATE DIRECTOR FOR ADMINISTRATION (517) 355-3309 EXT	ADDITION TO CYCLOTRON LABORATORY
MICHIGAN STATE UNIVERSITY PLANT RESEARCH LABORATORY PURCHASING BUILDING 88 EAST LANSING MI 48824	RICHARD KASUBA PURCHASING MANAGER (517) 353-9686 EXT	PLANT RESEARCH
MICHIGAN STATE UNIVERSITY PLANT RESEARCH LABORATORY PURCHASING BUILDING 88 EAST LANSING MI 48824	RICHARD KASUBA PURCHASING MANAGER (517) 353-9686 EXT	PLANT RESEARCH
MIDLAND ROSS CORPORATION 4200 SURFACE ROAD COLUMBUS OH 43228	JAMES F COLE MANAGER OF PURCHASING (614) 276-3561 EXT	AEROSPACE VALVES HEAT EXCHANGERS COOLING BLOWERS
MILES LABORATORIES INC PO BOX 40 ELKHART IN 46515	RICHARD MECHLING MANAGER OF PURCHASING (219) 264-8211 EXT	TESTING & RESEARCH & DEVELOPMENT
MILLER ELECTRIC MANUFACTURING CO 718 SOUTH BOUNDS STREET APPLETON WI 54912	GAIL RAMMINGER SMALL BUSINESS LIAISON OFFICER (414) 734-9821 EXT	WELDING EQUIPMENT

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
MINESOTA MININGEMANUFACTURING PURCHASING P.O BOX 33327 ST PAUL MN 55133	ROGER G WILLIAMS SMALL AND MINORITY BUSINESS ADMIN MGR (612) 733-1303 EXT	FILM-ADHESIVES-TAPES & FOR AFTER MARKET
MINNEGASCO INCORPORATED 601 WEST 61ST STREET MINNEAPOLIS MN 55419	JAMES KAYE SUPERINTENDENT OF PURCHASING (612) 861-8472 EXT	NATURAL GAS
MINNESOTA MINING&MANUFACTURING COMPANY BUILDING 224-IN 3 M CENTER ST PAUL MN 55144	JOHN HESS STAFF VICE PRESIDENT OF PURCHASING (612) 733-1955 EXT	FILM-ADHESIVES-TAPES
MONARCH CONSTRUCTION COMPANY 1654 SHERMAN AVENUE CINCINNATI OH 45212	THOMAS LEE CHIEF PROJECTS ENGINEER (513) 351-6900 EXT	CONSTRUCTION
MONSANTO RESEARCH CORPORATION MOUND FACILITY MOUND ROAD P.O BOX 32 MIAMISBURG OH 45342	GEORGE PROVENCHER PURCHASING MANAGER (513) 865-4020 EXT	RESEARCH & DEVELOPMENT
MOTOROLA COMMUNICATIONS & ELECTRONICS 1303 EAST ALGONQUIN ROAD SCHAUMBURG IL 60196	PERCY FRANKLIN SMALL BUSINESS MANAGER (312) 576-6675 EXT	TWO-WAY RADIO&DATA COMMUNICATIONS SYSTEM
NATCO LIMITED PARTNERSHIP 2122 YORK ROAD OAK BROOK IL 60521	EDWARD STEWART ADMINISTRATIVE MANAGER (312) 920-3080 EXT	MARINE DREDGING
NATIONAL COMPUTER SYSTEMS INC P.O BOX 9365 MINNEAPOLIS MN 55440	WILLIAM ROBERTS VICE-PRESIDENT (612) 829-3119 EXT	SCANNING EQUIPMENT

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
NATIONAL DEFENSE INDUSTRIES INC 3925 N HASTINGS WAY EAU CLAIRE WI 54701	D K DICKSON CONTRACT ADMINISTRATOR (715) 839-2121 EXT	OPERATING CONTRACTOR FOR GOCO PLANT CONSTRUCTION & MAINTENANCE
NATIONAL PRESTO INDUSTRIES INC NATIONAL DEFENSE 3925 NORTH HASTINGS WAY EAU CLAIRE WI 54701	DONALD K DICKSON CONTRACT ADMINISTRATOR (715) 839-2014 EXT	B XM849 PRACTICE PROJECTILE AND STORAGE AND MAINTENANCE CONTRACT
NATIONAL WATER LIFT CO 2220 PALMER AVENUE KALAMAZOO MI 49001	W B PIEPER SMALL BUSINESS LIAISON OFFICER (616) 345-0157 EXT	VALVES ACTIVATORS
NICOLET INSTRUMENT CORPORATION ANALYTICAL DIVISION 5225 VERONA ROAD MADISON WI 53711	KENNETH RHODES PURCHASING AGENT (608) 271-3333 EXT	SCIENTIFIC ELECTRONIC INSTRUMENTS
NICOR INC NORTHERN ILLINOIS GAS COMPANY 1700 WEST FERRY ROAD NAPERVILLE IL 60540	MICHAEL MCLAMORE MANAGER PURCHASING & INVENTORY CONTROL (312) 355-8000 EXT 2285	NATURAL GAS DISTRIBUTION
NLO INCORPORATED NL INDUSTRIES PO BOX 39158 CINCINNATI OH 45239	W W WRIGHT PROCUREMENT DIRECTOR (513) 738-1151 EXT 302	URANIUM FUEL ELEMENTS
NORTHERN STATES POWER COMPANY 414 NICOLLET MALL MINNEAPOLIS MN 55401	DONALD M ZIMMERMAN ADMINISTRATOR OF PROCUREMENT (612) 330-5679 EXT	GAS AND ELECTRIC ENERGY PRODUCTION
NORTHROP CORPORATION DEFENSE SYSTEMS DIVISION PURCHASING DEPARTMENT 3455 SALT CREEK LANE ARLINGTON HEIGHTS IL 60005	WILLIAM F INN MANAGER-SMALL BUSINESS LIAISON (312) 577-5105 EXT 5713	ELECTRONIC COUNTERMEASURE SYSTEMS FOR AIRCRAFT

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
NORTHWEST AIRLINES INC MINNEAPOLIS-ST PAUL INTERNATIONAL ARPRT. ST PAUL MN 55111	CORY DANIELS DIRECTOR-GENERAL PURCHASING (612) 726-2111 EXT	MILITARY AIRLIFT SERVICES
NORTHWESTERN UNIVERSITY 633 CLARK STREET EVANSTON IL 60201	DAVID WESSE DIRECTOR, GENERAL SERVICES (312) 491-3273 EXT	RESEARCH
O H MATERIALS CORPORATION 16406 US ROUTE 224 EAST FINDLAY OH 45839	WILLIAM WENNER ASSOCIATE GENERAL COUNSEL (419) 424-4902 EXT	ENVIRONMENTAL SERVICES
OHIO POWER COMPANY 301 CLEVELAND AVENUE SW CANTON OH 44701	B K BERTRAM PURCHASING & STORES DIRECTOR (216) 438-7180 EXT	ELECTRIC UTILITIES
OHIO STATE UNIVERSITY RESEARCH FDN 1314 KINNEAR ROAD COLUMBUS OH 43212	ROGER BIGELOW DIRECTOR PURCHASING (614) 422-6871 EXT	RESEARCH & DEVELOPMENT
OHMEDA A DIVISION OF THE BOC GROUP INC OHMEDA DRIVE MADISON WI 53707	RUSSELL STEARNS GOVERNMENT OPERATIONS MANAGER (608) 221-1551 EXT	LIFE SUPPORT & CRITICAL CARE EQUIPMENT
OLIN CORPORATION ORDNANCE PRODUCTS DRAWER 6 MARION IL 62959	KEN ROSS GRAVATT MANAGER OF MATERIALS (618) 985-8211 EXT 380	MANUFACTURER OF MEDIUM CALLIBUR AMMUNITI GAS GENERATORS
OLIN CORPORATION BADGER ARMY AMMUNITION PLANT HIGHWAY 12 SOUTH BARABOO WI 53913	EVAN R SARGE PURCHASING AGENT (608) 356-5525 EXT 213	MILITARY AMMUNITION & EXPLOSIVES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
OLIN CORPORATION WINCHESTER GROUP SHAMROCK STREET EAST ALTON IL 62024	MICHAEL OSBOURNE MANAGER,PURCHASING (618) 258-2817 EXT	BRASS MILLING AND SMALL CALLIBUR AMMUNIT
OMAN CORPORATION SUBSIDIARY OF CUMMINS ENGINE 1400 73RD AVENUE N E MINNEAPOLIS MN 55432	CLAYTON ZIMMERMAN MANAGER (612) 574-5500 EXT	MANUFACTURE OF ENGINES AND GENERATORS
OMC EVINRUDE DIVISION OF OUTBOARD MARINE CORP 4143 NORTH 27TH STREET MILWAUKEE WI 53201	RAY GIBSON PURCHASING MANAGER (414) 447-5028 EXT	OUTBOARD MOTORS
OMC PARTS & ACCESSORIES DIVISION OF OUTBOARD MARINE CORP 3225 PRAIRIE AVENUE BELOIT WI 53511	LLOYD GOODMAN PURCHASING MANAGER (608) 364-3333 EXT	PARTS AND ACCESSORIES FOR OUTBOARD MOTORS
OSHKOSH TRUCK CORPORATION 2307 OREGON STREET OSHKOSH WI 54903	ROBERT STACKOWICZ PURCHASING MANAGER (414) 235-9150 EXT 395	TRUCKS DA/LVS VEHICLE FOR MARINE CORPS
OUTBOARD MARINE CORPORATION 100 SEAHORSE DRIVE WAUKEGAN IL 60085	B K GHANDHI SBLO (312) 689-6200 EXT	OUTBOARD MOTORS MARINE PROPULSION UNITS LAWN TURF AND GARDEN CARE EQUIPMENT AND SMALL LIGHTWEIGHT TURFCARE IND VEHICLES
OWATONNA TOOL COMPANY 655 EISENHOWER DRIVE OWATONNA MN 55060	MICHAEL ELLINGSEN PURCHASING MANAGER (507) 451-5310 EXT	MANUFACTURE OF SPECIAL TOOLS
OWENS ILLINOIS INC 1 SEAGATE TOLEDO OH 43666	JOYCE HEMINGER ADMINISTRATOR CORPORATE PURCHASING (419) 247-2025 EXT	GLASS CONTAINERS PLASTIC CONTAINERS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
P E I ASSOCIATES INC 11499 CHESTER ROAD CINCINNATI OH 45246	BETSY KUHLENBERG CONTRACTS MANAGER (513) 782-4729 EXT	RESEARCH & DEVELOPMENT
PACKAGING CORPORATION OF AMERICA MOLDED FIBRE DIVISION 1603 ORRINGTON AVENUE EVANSTON IL 60204	MARC CASTOR DIRECTOR, HUMAN RESOURCES (312) 492-5713 EXT	PACKAGING MATERIALSE MOLDED FIBRE PRODUC CORRIGATED AND FOLDING CONTAINERS
PARKER HANNIFIN CORPORATION 17325 EUCLID AVENUE CLEVELAND OH 44105	RICHARD W OJA DIRECTOR OF CONTRACTS (216) 531-3000 EXT	HYDRAULIC MACHINERY & EQUIPMENT
PAXALL GROUP,INC 55 W MONROE STREET SUITE 3500 CHICASO IL 60603	THOMAS RATCHFORD VP AND TREASURER (312) 332-5580 EXT	MANUFACTURER OF PACKAGING MACHINERY
PEABODY BARNES COMPANY 651 NORTH MAIN STREET MANSFIELD OH 44902	TERRY A SPENCE SENIOR PURCHASING AGENT (419) 522-1511 EXT	PUMP CENTRIFUGAL DIESEL ENGINE DRIVEN
PEABODY INTERNATIONAL CORPORATION P.O BOX 607 GALION OH 44833	DEAN EGGERT SALES MGR BODY & HOIST (419) 468-2120 EXT	GARBAGE TRUCKS
PECK MEAT PACKING CORPORATION 200 SOUTH EMMBER LANE MILWAUKEE WI 53233	DENNIS CHESNEY PLANT SUPERINTENDENT (414) 645-6500 EXT	MEAT PACKING AND MEAT BY-PRODUCTS
PNEUMO ABEX NWL CONTROL SYSTEMS 2220 PALMER AVE KALAMAZOO MI 49001	WALTER PIEPER SBLO (616) 384-3404 EXT	AIRCRAFT & MISSILE FLIGHT CONTROL SYSTEM CONTROL SYSTEMS FOR GET ENGINES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
PRECISION TWIST DRILL COMPANY ONE PRECISION PLAZA CRYSTAL LAKE IL 60014	CONRAD PEACOCK EXECUTIVE VP (815) 459-2040 EXT	MANUFACTURER OF TWIST DRILL,BITES & CUTT
PYRO MINING COMPANY 653 SOUTH HABRON AVENUE EVANSVILLE IN 47715	EUGENE STONE CONTRACT ADMINISTRATION (502) 333-4391 EXT	MUNITIONS & CHEMICALS & ORE
R M I COMPANY METALS FABRICATION PLANT 1000 WARREN AVENUE NILES OH 44446	W F CHOW MANAGER APPROPRIATION & PLANNING (216) 544-7705 EXT	TITANIUM MILL PRODUCTS CONVERSION
RAVENNA ARSENAL INC 8451 STATE ROUTE 5 RAVENNA OH 44266	F J KOCH CONTRACT / PROC &PRODUCTION ADMIN (216) 358-7111 EXT 3107	AMMUNITION
RAYOVAC CORPORATION 601 RAYOVAC DRIVE MADISON WI 53711	ETHEL FOSS GOVERNMENT CONTRACTS ADMINISTRATOR (608) 275-4482 EXT	BATTERIES
RECON/OPTICAL, INC C A I DIV 550 W NORTHWEST HWY BARRINGTON IL 60010	THOMAS O'NEILL MANAGER OF PURCHASES (312) 381-2400 EXT 2508	AERIAL CAMARAS & SIGHTING DEVICES
REGENCY ELECTRONICS INC 7707 RECORDS STREET INDIANAPOLIS IN 46221	MS BECKY ADAMS PURCHASING MANAGER (317) 543-4854 EXT	ELECTRONIC COMPONENTS CIRCUIT BOARDS
RESPIRATORY CARE, INC 900 N UNIVERSITY DRIVE ARLINGTON HEIGHTS IL 60004	JAY EMERSON MATERIALS MANAGER (312) 259-7400 EXT	RESPIRATORY EQUIPMENT MANUFACTURER

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
REVERE COPPER & BRASS, INC FABRICATED PRODUCTS DIVISION 2047 IRELAND GROVE RD BLOOMINGTON IL 61701	DONALD WALLS PRODUCTION CONTROL MANAGER (309) 662-7120 EXT	SMALL DRAWN STAMPING MANUFACTURER AUTOMOTIVE & RECREATIONAL SMALL PARTS
ROCKWELL INTERNATIONAL CORP. 2135 WEST MAPLE ROAD TROY MI 48084	COLLEEN KENNEY MANAGER,INDIRECT MATERIALS (313) 435-1761 EXT	AUTOMOTIVE PARTS
ROCKWELL INTERNATIONAL CORPORATION NORTH AMERICAN AIRCRAFT OPERATIONS 4300 EAST FIFTH AVENUE COLUMBUS OH 43216	L T MC KINLEY SMALL BUSINESS ADMINISTRATOR (614) 239-5266 EXT	AIRCRAFT EQUIPMENT
ROSEMONT INC AEROSPACE DIVISION 14300 JUDICIAL ROAD BURNSVILLE MN 55337	JOHN KENNY MATERIALS MANAGER (612) 435-4250 EXT	TEMPERATURE-PRESSURE&FLOW SENSORS
S C JOHNSON & SON INC 1525 HOWE STREET RACINE WI 53403	EDWARD FUREY DIRECTOR OF PURCHASING (414) 631-3502 EXT	CHEMICAL SPECIALTIES OVER-THE-COUNTER DRUGS RECREATIONAL & LEISURE PRODUCTS
SCHREIBER FOODS INC 425 PINE STREET GREEN BAY WI 54307	NANCY SCHWENKE PROCUREMENT MANAGER (414) 437-7601 EXT	CHEES & DAIRY PRODUCTS
SCHULER INCORPORATED 2222 SOUTH THIRD STREET COLUMBUS OH 43207	THOMAS GOLDEN MANAGER MATERIALS MANAGEMENT (614) 443-9481 EXT	CUSTOM MACHINING
SCHWITZER WALLACE MURRAY CORPORATION 1125 BROOKSIDE AVENUE INDIANAPOLIS IN 46221	TEVIS FIELD MANAGER PURCHASING (317) 269-3391 EXT	HEAVY DUTY ENGINE AND RELATED COMPONENTS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
SCIAKY BROS INC 4915 W 67TH STREET CHICAGO IL 60638	SANDY STEEN BUYER (312) 594-3800 EXT 348	AUTOMATED WELDING SYSTEMS
SCOTT PAPER COMPANY PARENT COMPANY-SCOTT PAPER INC 3120 RIVERSIDE AVENUE MARINETTE WI 54143	SHARON FUGATE BUYER (715) 735-6644 EXT	PACKAGED PAPER PRODUCTS-TOWLING & TISSUE
SHAPPERT ENGINEERING COMPANY 433 BLAINE STREET BELVIDERE IL 61008	CHARLES MCBRIDE CHIEF FINANCIAL OFFICER (815) 547-5481 EXT	HEAVY CONSTRUCTION & BRIDGES,DAMS,LOCKS,
SHELLER GLOBE CORPORATION LEECE NEVILLE DIVISION 5109 HAMILTON AVENUE CLEVELAND OH 44114	THOMAS JACOBSON PURCHASING AGENT (216) 431-0740 EXT 2328	TRUCK ALTERNATORS
SHURE BROTHERS INCORPORATED SHURE ELECTRONICS OF ILLINOIS 985 CHADDICK DRIVE WHEELING IL 60090	CRAIG JOHNSEN SENIOR BUYER (312) 520-4401 EXT	MICROPHONES HEADSETS AND OTHER RELATED ELECTRONIC COMMUNICATIONS EQUIPMENT
SIEMENS GAMMASONICS,INC 2000 NUCLEAR DRIVE DES PLAINS IL 60018	ALLAN KRAWCZYK PURCHASING MANAGER (312) 635-3100 EXT	MEDICAL ELECTRONICS
SOUTH CENTRAL POWER COMPANY P.O BOX 250 LANCASTER OH 43130	RALPH LUFFLER MANAGER FINANCE & ACCOUNTS (614) 653-4422 EXT	ELECTRIC UTILITIES
SPARTON CORPORATION ASW TECHNICAL CENTER 2400 EAST GANSON JACKSON MI 49202	RONALD OLSON SMALL/DISADVANTAGED BUSINESS ADMIN (517) 787-8600 EXT	ELECTRONIC DETECTION EQUIPMENT SONOBUOYS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
SPERRY CORPORATION DEFENSE PRODUCTS GROUP COMPUTER SYSTEMS DIVISION P.O BOX 43525 ST PAUL MN 55164	MICHAEL FARRELL SMALL BUSINESS LIAISON OFFICER (612) 456-7181 EXT	AIRBORNE CONTROL COMPUTERS AND GROUND SUPPORT COMPUTERS FOR MISSILES
STANDARDS PRODUCTS COMPANY INC 215 MAPLE STREET PORT CLINTON OH 43452	SAMUEL BRUNO MILITARY PURCHASING AGENT (419) 734-2181 EXT	TANK TREADS
STEWART WARNER CORPORATION SOUTHWIND DIVISION 1514 DROVER STREET INDIANAPOLIS IN 46221	P L OSTLER MANAGER OF PURCHASING (3171 267-1665 EXT	HEAT TRANSFER EQUIPMENT
STEWART-WARNER CORP ELECTRONICS DIVISION 1300 N KOSTNER CHICAGO IL 60651	RON KRENEK MANAGER OF PURCHASING (312) 292-3070 EXT	ELECTRONIC EQUIPMENT FOR AIRBOURNE & SHI CATIONS. MICROWAVE LANDING, IFF SYSTEMS, T ALTIMETERS, AND ADVACE EQUIP FOR VOICE &
STOKELY U. S. A. INC OCONOMOWOC CANNING CO 626 EAST WISCONSIN AVENUE OCONOMOWOC WI 53066	ROBERT GOULD PURCHASING AGENT (414) 567-1731 EXT	PROCESSED FOOD
STOKELY VAN CAMP INC 941 NORTH MERIDIAN STREET INDIANAPOLIS IN 46206	JC SHELTON PURCHASING MANAGER (317) 631-2551 EXT	STAPLES MEAL KITS FOR MILITARY
SULLAIR CORP 3700 EAST MICHIGAN BLVD MICHIGAN CITY IN 46360	B J KETCHUM MANAGER OF CORPORATE PURCHASING (219) 879-5451 EXT	COMPRESSOR & RELATED PARTS
SUN ELECTRIC CORPORATION ONE SUN PARKWAY CRYSTAL LAKE IL 60014	JOHN MIGLIORELLI CONTROLLER, ENGINEERING & MANUFACTURING (815) 459-7700 EXT	HYDRAULIC & ELECTRICAL TEST EQUIPMENT

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COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
SUNDSTRAND CORPORATION SUNDSTRAND AVIATION OPERATIONS 4747 HARRISON AVE ROCKFORD IL 61125	LEE ZOLLAR SBLO (815) 226-6000 EXT	AVIATION COMPONENT PARTS
SYBRON CORPORATION MIDWEST DIVISION 901 W OAKTON STREET DES PLAINES IL 60018	PAUL MAITA PURCHASING SUPERVISOR (312) 640-5354 EXT	DENTAL HAND PIECES
SYSTEMS RESEARCH LABORATORIES INC 2800 INDIAN RIPPLE ROAD DAYTON OH 45440	WILLIAM K BISHOFF V P LEGAL AND CONTRACTS (513) 426-6000 EXT	RESEARCH
T R W ROSS GEAR DIVISION 800 HEATH STREET LAFAYETTE IN 47902	WILLIAM WESTERBECK DIRECTOR OF PURCHASING (317) 423-5377 EXT	GEARS MECHANICAL PARTS
T R W INC 23555 EUCLID AVENUE CLEVELAND OH 44117	W R ROTH MANAGER PLANT SERVICES (216) 692-6868 EXT	TURBINE ENGINE BLADES MISSILE WARHEADS AEROSPACE ELECTRONIC EQUIPMENT
TALLY INDUSTRIES ELECTRODYNAMICS DIV 1200 HICKS RD ROLLING MEADOWS IL 60008	ALEX KWIATKOWSKI PURCHASING MANAGER (312) 259-0740 EXT	METERING DEVICES & RADAR SITE EQUIPMENT
TANNANT COMPANY 701 NORTH LILAC DRIVE MINNEAPOLIS MN 55440	DONALD CARLTON PURCHASING MANAGER (612) 540-1331 EXT	MANUFACTURE OF FLOOR MAINTENANCE EQUIPMENT AND URETHANE FLOOR COVERINGS
TECHNICARE CORPORATION 29100 AURORA ROAD CLEVELAND OH 44139	DENNIS WEBSTER DIRECTOR OF SOURCING (216) 248-1800 EXT	MEDICAL DIAGNOSTIC IMAGING EQUIPMENT

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
TELEDYNE INC TELEDYNE CAE 1330 LASKEY ROAD TOLEDO OH 43612	R D WILLIS MANAGER PURCHASING (419) 470-3011 EXT	GAS TURBINE ENGINES
TELEDYNE INC TELEDYNE CONTINENTAL MOTORS INC GENERAL PRODUCTS DIVISION 76 N GETTY STREET MUSKEGON MI 49442	RICHARD HOUGHTON PROCUREMENT ANALYST (616) 724-2874 EXT	M 60 TANK ENGINES
TELETYPE CORPORATION 555 TOUGHY AVENUE SKOKIE IL 60076	M J ZUCCHERO PURCHASING AND TRANSPORTATION MANAGER (312) 982-2000 EXT	ELECTRO-MECHANICAL TYPEWRITERS AND PRINTERS
TEREX CORPORATION 5405 DARROW ROAD HUDSON OH 44236	ROBERT BUCKLES MANAGER PURCHASING (216) 650-5000 EXT	FRONT END LOADERS
THE AUSTIN COMPANY 9801 W HIGGINS RD ROSEMONT IL 60018	KRISTINE KILLIE SMALL BUSINESS ADMINISTRATOR (312) 696-0500 EXT	MANAGEMENT CONSULTING & STUDIES
THE GOODYEAR TIRE & RUBBER COMPANY 1144 EAST MARKET STREET AKRON OH 44316	PAUL E THOMAS SMALL BUSINESS COORDINATOR (216) 796-2684 EXT	TIRES
THE GRADALL COMPANY 406 MILL AVENUE S W NEW PHILADELPHIA OH 44663	ROD REESE MARKETING MANAGER (216) 339-2211 EXT	TURNING MACHINES
THE HEIL COMPANY 3000 W MONTANA ST MILWAUKEE WI 53215	RAYMOND METSCHER SMALL BUSINESS LIASON OFFICER (414) 647-3048 EXT	FUEL TRAILERS DRY BULK TRAILERS CHEMICAL TRAILERS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
THE LARSEN COMPANY 520 NORTH BROADWAY GREEN BAY WI 54307	RICHARD ODEA PURCHASING MANAGER (414) 435-5301 EXT 206	CANNED AND FROZEN VEGETABLES
THE MOSLER SAFE COMPANY AMERICAN STANDARD COMPANY 1561 GRAND BOULEVARD HAMILTON OH 45012	JOHN TISCHER MANAGER OF PURCHASING (513) 867-4080 EXT	SAFES
THE QUAKER OATS COMPANY MERCHANDISE MART PLAZA CHICAGO IL 60654	JOAN GREEN MANAGER, EMPLOYMENT OPPORTUNITY PROGRAMS (312) 222-7904 EXT	FOOD PRODUCTS MANUFACTURER
THE S K WELLMAN CORPORATION 200 EGBERT ROAD BEDFORD OH 44146	PAUL HEIDORF MANAGER OF PURCHASING (216) 232-2400 EXT	CLUTCH BRAKES
THE STANDARD PRODUCTS COMPANY 215 MAPLE STREET PORT CLINTON OH 43452	SAMUEL BRUNO MILITARY PURCHASING (419) 734-2181 EXT	MECHANICAL/RUBBER PRODUCTS TANK TRACKS
THE TRANE COMPANY 3600 PAMMEL CREEK ROAD LA CROSSE WI 54601	KENT ROCKWELL PURCHASING SYSTEMS MANAGER (608) 787-3723 EXT	HEATING-AIR CONDITIONING-VENTILATION & REFRIGERATION EQUIPMENT
THE UNIVERSITY OF DAYTON RESEARCH INSTITUTE 300 COLLEGE PARK AVENUE DAYTON OH 45469	WANDA O'DELL CONNER SMALL BUSINESS LIAISON ADMINISTRATOR (513) 229-3822 EXT	RESEARCH
TRACOR NORTHERN INC DIVISION OF TRACOR INC-AUSTIN TEXAS 2551 WEST BELTLINE HIGHWAY MIDDLETON WI 53562	RONALD TIDT PURCHASING AGENT (608) 831-6511 EXT	SCIENTIFIC INSTRUMENTS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
TRADE WINDS COMPANY INC DIVISION OF OUTBOARD MARINE CORP 1211 DEPOT STREET MANAWA WI 54949	WARREN HOLLENBECK MATERIALS MANAGER (414) 596-2505 EXT	OUTBOARD MOTOR PARTS & ACCESSORIES
TRAVENOL LABORATORIES, INC ONE BAXTER PARKWAY DEERFIELD IL 60015	JAMES PLANKER ASSOCIATE DIRECTOR, PURCHASING (312) 948-2000 EXT	PRODUCER OF PHARMACEUTICALS IV SOLUTIONS
TRAYLOR BROTHERS INC PO BOX 5165 EVANSVILLE IN 47715	CHARLES SPARRENBERGER ELE.O OFFICER (812) 477-1542 EXT	MECHANICAL COMPONENTS
TRIPON BEARING 5581 W 164TH STREET CLEVELAND OH 44142	VALERIE G SUKI EXECUTIVE ASSISTANT (216) 267-4100 EXT	BEARINGS
UNION CARBIDE CORP COATING SERVICES DIVISION 1500 POLCO STREET INDIANAPOLIS IN 46224	JOHN PUGH MANAGER MATERIAL SERVICES (317) 240-2500 EXT	MILITARY FIXTURES & ELECTRONIC DEVICES
UNION OIL COMPANY OF CALIFORNIA UNION CHEMICAL DIVISION 1900 E GOLF RD SCHAUMBURG IL 60195	GUY DAVIES GENERAL MANAGER, DISTRIBUTION SUPPLY (312) 490-2539 EXT	CHEMICAL SUPPLIES
UNIROYAL INC PLASTIC PRODUCTS DIVISION 312 NORTH HILL STREET MISHAWAKA IN 46544	O E MC DONALD PROCUREMENT SPECIALIST (219) 256-8701 EXT	RUBBER PRODUCTS & FUEL TANKS COLLAPSIBLE FUEL TANKS PLASTIC PRODUCTS
UNIROYAL INC PO BOX 458 NEWPORT IN 47966	T L WILKEY SENIOR BUYER (317) 245-4532 EXT	RUBBER PRODUCTS AND COLLAPSIBLE FUEL TANKS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
UNIROYAL INCORPORATED JOLIET ARMY AMMUNITION PLANT P O BOX 871 JOLIET IL 60434	SANDRA SCHAFER CONTRACT ADMINISTRATOR (815) 424-2003 EXT	MATERIAL, SERVICES & SUPPLIES FOR OPERATION OF STANDBY FACILITY
UNIVERSITY OF CHICAGO OPERATOR OF ARGONNE NATIONAL LABORATORY 9700 SOUTH CASS AVENUE LEMONT IL 60439	STANLEY W KUCHARZ EXECUTIVE ASSISTANT PROCUREMENT DIVISION (312) 972-4452 EXT	ENVIRONMENTAL PROTECTION AND RESEARCH
UNIVERSITY OF ILLINOIS PURCHASING DIVISION 223 ADMINISTRATION BUILDING URBANA IL 61801	ROBERT BAKER ASST DIRECTOR OF PURCHASES (217) 333-1224 EXT	RESEARCH METALURGY + MATERIAL
UNIVERSITY OF ILLINOIS PURCHASING DEPARTMENT P.O BOX 4348 CHICAGO IL 60680	ELIZABETH AASEN ASST DIRECTOR OF PURCHASES (312) 996-7084 EXT	RESEARCH
UNIVERSITY OF WISCONSIN 750 UNIVERSITY AVENUE MADISON WI 53706	THOMAS SAILOR DIRECTOR OF PURCHASING SERVICES (608) 262-8721 EXT	RESEARCH
UOP INCORPORATED PROCESS DIVISION 20 UOP PLAZA ALGONQUIN & MT PROSPECTRDOS DES PLAINES IL 60017	JOHN MCARDLE PROJECT COORDINATOR& FISCHER-TROPSH&COPP (312) 391-2211 EXT	RESEARCH &DEVELOPMENT & DEVELOP,PATENT,A TECHNOLOGIES
UPJOHN COMPANY 7000 PORTAGE ROAD KALAMAZOO MI 49001	JAMES FOSTER MANAGER CORPORATE PURCHASING (616) 323-5411 EXT	PHARMACEUTICALS
UPPER PENINSULA POWER COMPANY 616 SHELDEN AVE HOUGHTON MI 49931	WALTER KUNTZE MANAGER EMPLOYER RELATIONS (906) 482-0220 EXT	UTILITY COMPANY

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
VERSON ALLSTEEL PRESS COMPANY 1355 E 93RD STREET CHICAGO IL 60619	GREGORY BUTTERWORTH PURCHASING MANAGER (312) 933-8200 EXT	METAL FORMING PRESSES
VICKERS, INC. TROY MI PLANT P.O 13177 JACKSON MI 39206	JOHN THOMPSON SUPERVISOR-MRO MATERIALS (601) 981-2811 EXT	MANUFACTURER OF VEHICULAR PARTS AND ASSE
W. H. BRADY COMPANY INDUSTRIAL PRODUCTS DIVISION P.O BOX 2131 MILWAUKEE WI 53201	PAUL MYLES AEROSPACE & GOVERNMENT MARKETING (414) 332-8100 EXT	ELECTRICAL WIRE MARKERS-PRESSURE SENSITIVE TAPE-NYLON FASTENERS
WABASH DATA TECH 221 EAST MAIN STREET HUNTLEY IL 60142	ROGER HENNING PURCHASING MANAGER (312) 669-5181 EXT	COMPUTER TAPE AND 3480 CARTRIDGE
WARNER & SWASEY COMPANY 906 MILL AVENUE S W NEW PHILADELPHIA OH 44663	C W HUNTER VICE PRESIDENT (216) 339-2211 EXT	TURNING MACHINE
WAVETEK INDIANA INC 5808 CHURCHMAN BEECH GROVE IN 46107	JOHN BRODIE PURCHASING MANGER (317) 787-3332 EXT	ELECTRONICS & MECHANICAL COMPONENTS
WAYNE CANDIES 1501 EAST BERRY STREET FT WAYNE IN 46851	DANIEL COMP VICE PRESIDENT (219) 424-3833 EXT	CANDY
WAYNE CORPORATION PO BOX 1447 INDUSTRIES ROAD RICHMOND IN 47374	CURTIS MC DANIEL SENIOR PURCHASING AGENT (317) 962-7511 EXT	TRAILERS TRUCK BODIES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
WEINBRENNER SHOE COMPANY 108 SOUTH POLK STREET MERRILL WI 54452	LANCE NIENOW PERSONNEL MANAGER (715) 536-5521 EXT	FOOTWEAR MANUFACTURER
WESTINGHOUSE ELECTRIC CORPORATION AEROSPACE ELECTRICAL DIVISION DEFENSE GROUP POST OFFICE BOX 989 LIMA OH 45802	JAMES F HUFFMAN BUYER ASSISTANT TO DIRECTOR OF MATERIALS (419) 224-0156 EXT	ELECTRICAL SYSTEMS FOR DEFENSE , SPACE AND COMMERCIAL AIRCRAFT
WESTINGHOUSE ELECTRIC CORPORATION PO BOX 901 ORRVILLE OH 44667	WILLIAM BARNS PROJECT ENGINEER (216) 682-9010 EXT	ELECTRONICS
WHIRLPOOL CORPORATION BUILDER MARKETING 2000 US 33 NORTH BENTON HARBOR MI 49022	STEVEN MAHLER MANAGER,BUILDER ADMINISTRATION (616) 926-3421 EXT	APPLIANCES
WHITE CONSOLIDATED MACHINE TOOL CO 3615 NEWBERG ROAD BELVIDERE IL 61008	ROBB POWEL PROJECTS MANAGER (815) 547-5321 EXT	LARGE MACHINE TOOL BUILDER
WILLIAMS INTERNATIONAL 2280 WEST MAPLE ROAD WALLED LAKE MI 48088	DONALD M SCALLION MANAGER SUBCONTRACTS PURCHASING (313) 624-5200 EXT	TURBINE ENGINES
WILSON JONES COMPANY 6150 TOUHY AVENUE CHICAGO IL 60648	JOHN VARGA PURCHASING AGENT (312) 774-7700 EXT	PAPER PERFORATORS AND OTHER RELATED OFFICE EQUIPMENT
WILSON SPORTING GOODS COMPANY 2233 WEST STREET RIVER GROVE IL 60171	CHARLES RIPP MANAGER, BENEFITS & EEO (312) 456-6100 EXT	SPORTING GOODS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
WISCONSIN PHYSICIANS SERVICE 1717 WEST BROADWAY MADISON WI 53708	JAMES FALK PURCHASING MANAGER (608) 221-4711 EXT 491	HEALTH CARE SERVICES
WOODWARD GOVERNOR COMPANY P.O BOX 7001 ROCKFORD IL 61125	JOE NORSWORTHY PURCHASING MANAGER (815) 877-7441 EXT	FUEL CONTROLS FOR JET ENGINES SPARE PARTS
YOUNG RADIATOR COMPANY 2825 FOUR MILE ROAD RACINE WI 53404	GOVERNOR JOHNSON SALARIED PERSONNEL MANAGER (414) 639-1010 EXT 355	RADIATORS AND HEAT EXCHANGERS
ZEIGLER COAL CO 331 SALEM PLACE FAIR VIEW HEIGHTS IL 62208	GEORGE WIDUGIRIS DIRECTOR OF PURCHASING (618) 624-3600 EXT	COAL SUPPLIER
ZENITH RADIO CORP HEATH COMPANY : HILLTOP ROAD ST JOSEPH M 1000 MILWAUKEE AVE GLENVIEW IL 60025	DAVID KIRKPATRICK VP OF FINANCE (616) 982-3671 EXT	RADIO RECEIVERS & COMPONENTS
ZIMMER INC PO BOX 708 WARSAW IN 46580	ERIC SATTERLEY PURCHASING MANAGER (219) 372-4476 EXT	MECHANICAL PARTS & ELECTRONIC ASSEMBLIES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
ADDISON SHOE COMPANY PO BOX 38 WYNNE AR 72396	JERRY REEVE PURCHASING AGENT (501) 3802331 EXT	LEATHER DRESS + WORK SHOES
AEROSPACE TECHNOLOGIES INC 7945 EAST LANCASTER FORT WORTH TX 76112	LOU OSBORNE CONTRACT COORDINATOR (817) 451-0620 EXT	COMPOSITE & METAL BONDING ACFT FLT PANEL MACHINING & ASSEMBLY OF AIRCRAFT STRUCTURAL COMPONENTS
AMERICAN AIRLINES INC AMERICAN AIRLINES TRAINING CORPORATION PO BOX 619615 DFW AIRPORT TX 75261	PAULA BARTON SMALL BUSINESS LIAISON OFFICER (214) 540-8423 EXT	AIRCRAFT FLIGHT SIMULATORS
AMERICAN INDUSTRIES INC INTERCONTINENTAL MANUFACTURING CO 1200 NORTH GLENBROOK DRIVE GARLAND TX 75040	JACK LITTLE MANAGER OF MATERIALS (214) 276-5131 EXT	MANUFACTURING OF BOMBS AND MISSILE PARTS
AMERICAN TRANSPORTATION HIGHWAY 65 SOUTH CONWAY AR 72032	CHARLES KOGER DIRECTOR PURCHASING & MATERIALS (501) 327-7761 EXT	MANUFACTURE BUS BODIES SERVICE PARTS
ANDERSON CLAYTON FOODS BOX 226165 DALLAS TX 75266	BOB MITCHELL SMALL BUSINESS LIAISON OFFICER (214) 450-6049 EXT	SALAD OIL SALAD DRESSING SHORTENING
AT&T SANDIA NATIONAL LABORATORY KIRKLAND AFB P.O. BOX 5800 ALBUQUERQUE NM 87185	LEWIS G SISNEROS SMALL/MINORITY BUSINESS COORDINATOR (505) 844 3970 EXT	DESIGN & DEVELOPMENT OF NUCLEAR WEAPONS AND SYSTEMS
AVIAL 3911 PUTNAM DRIVE DALLAS TX 75235	DAVID J SEARLE VICE PRESIDENT MATERIALS & PURCHASING (214) 357-1811 EXT	MAINTENANCE AND OVERHAUL OF AIRCRAFT

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
BEAN DREDGING CORP P.O. BOX 61003 NEW ORLEANS LA 70161	VICTORIA WILSON ESTIMATING MANAGER (504) 320 1155 EXT	VARIOUS TYPES OF DREDGING & LEVEE WORK
BOOTS PHARMACEUTICALS, INC 8800 ELLERBE ROAD SHREVEPORT LA 71106	ARTHUR N RANFT SMALL BUSINESS LIAISON OFFICER (318) 861 8246 EXT	PHARMACEUTICAL PREPARATIONS
BROWN & ROOT, INC BROWN & ROOT DEVELOPMENT, INC. 9900 WESTPARK DR HOUSTON TX 77063	TOM HATCH ADMINISTRATIVE MANAGER (713) 780-0714 EXT	ENGINEERING SERVICE AND CONSTRUCTION
BURTEX INC 7041 E 15TH STREET TULSA OK 74112	MS.L D PAYNE SBLO (918) 836-4621 EXT	SIMULATORS, TRAINING EQUIPMENT
CARGILL INC BURRIS MILLING DEPT 401 E INDUSTRIAL BLVD PO BOX 79730 SAGINAW TX 76179	MILTON FERRIS PURCHASING AGENT (817) 232-1160 EXT	PROCESSED FLOUR, BULGAR AND RELATED PROD
CHROMALLOY AMERICAN CORPORATION CHROMALLOY AMERICAN TURBINE SUPPORT DIVISION 9930 DIRECTOR DRIVE SAN ANTONIO TX 78219	JAMES R MCCORVEY MATERIALS MANAGER (512) 333-6010 EXT	OVERHAUL REPAIR JET ENGINE PARTS
CHROMALLOY AMERICAN CORPORATION CHROMALLOY DIVISION OKLAHOMA 1720 NATIONAL BOULEVARD MIDWEST OK 73110	RON MILLER SMALL BUSINESS LIAISON OFFICER (405) 320 6811 EXT	OVERHAUL REPAIR JET ENGINE PARTS
CHROMALLOY PRECISION PRODUCTS 3524 RAIDER DRIVE HURST TX 76053	KEITH SIMPSON SALES MANAGER (817) 283-4681 EXT	MACHINED PARTS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
COLT INDUSTRIES INC MENASCO MANUFACTURING CO TEXAS DIVISION PO BOX 500 EULESS TX 76039	JAMES LANDTROOP SUPERVISOR OF PURCHASING (817) 670 3551 EXT	AIRCRAFT COMPONENTS MANUFACTURING
COMPUTER SCIENCES CORPORATION 1300 3 HOUSTON TX 77058	CHARLOTTE WILLIAMS PURCHASING AGENT (713) 280-2255 EXT	COMPUTER SYSTEMS - ENGINEERING, DEVELOPM ENT AND PRODUCTION CONTROL
CONOCO INC P O BOX 2197 HOUSTON TX 77252	TOM H. MARTIN DIRECTOR MINORITY/SMALL BUSINESS ACTIVIT (713) 2931494 EXT	JET FUEL
DAY AND ZIMMERMAN LONE STAR DIVISION C/O POSTMASTER TEXARKANA TX 75501	HERMAN BROWN SMALL BUSINESS LIAISON OFFICER (214) 838-1132 EXT	LOAD, ASSEMBLE, + PACK - AMMUNITION + COMPONENT ITEMS
DYNALECTRON CORPORATION AEROSPACE OPERATION DIVISION 6801 CALMONT FORT WORTH TX 76116	JOHN HARLIN MANAGER MATERIAL CONTROL (817) 732-9481 EXT	AIRCRAFT SERVICING TEST CELL SERVICING ENGINE SERVICING
DYNALECTRON CORPORATION LAND-AIR DIVISION P.O DRAWER R HOLLOMAN AFB NM 88330	F C PHILLIPS DIRECTOR OF PROCUREMENT (505) 479-6181 EXT 234	DATA COLLECTION OPERATION & MAINTENANCE SERVICES
DYNALECTRON CORPORATION RADAR BACKSCATTER DIVISION P.O. DRAWER O HOLLOMAN AFB NM 88330	R K HUTSON ADMINISTRATIVE SERVICES MANAGER (505) 679-3121 EXT	OPERATIONS & MAINTENANCE
E-SYSTEMS INC AIRCRAFT SYSTEMS GROUP E SYSTEMS INC GREENVILLE DIVISION PO BOX 1056 GREENVILLE TX 75401	ROBERT A. DUNCAN DIRECTOR MATERIAL (214) 4576387 EXT	OVERHAUL MODIFICATIONS REPAIR AIRCRAFT

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
E-SYSTEMS INC ELECTRONICS SYSTEMS GROUP E SYSTEMS INC GARLAND DIVISION PO BOX 660023 DALLAS TX 75266	H.C. HICKOCK SMALL BUSINESS COORDINATOR (214) 7200515 EXT 4449	COMMUNICATIONS SYSTEMS, ELECTRONIC SYSTEMS
E-SYSTENS, INC. SERV-AIR, INC. P.O. BOX 1669 GREENVILLE TX 75401	WILLIAM F. PRICE PROCUREMENT MANAGER (214) 454-2000 EXT	AIRCRAFT LOGISTICS & MAINTENANCE SUPPORT
ELECTROCOM AUTOMATION INC PO BOX 95080 ARLINGTON TX 76005	JIM C GREGG DIRECTOR OF MATERIALS (817) 640-5690 EXT	TELECOMMUNICATIONS & MAIL SORTING EQUIP
ELECTROSPACE INCORPORATED 1601 N PLANO ROAD RICHARDSON TX 75081	GLENN C DUNKE MANAGER OF PURCHASING (214) 231-9303 EXT	NAVIGATIONAL & COMMUNICATIONS SYSTEMS
EXXON COMPANY USA EXXON BLDG 800 BELL STREET P.O. BOX 2180 HOUSTON TX 77252	C J MONK PURCHASING MANAGER (713) 5605565 EXT	JET FUEL
FENIX & SCISSON, INC 1401 S. BOULDER TULSA OK 74119	HARRY FORSHAW ADMINISTRATIVE SERVICES MANAGER (918) 560-5033 EXT	SUBSURFACE ENGINEERS & CONSTRUCTION, MIND FACILITIES FOR STORAGE OF VOLATILE PRODUCTS, SOLUTION MINING, SPECIAL HOLE DRI
FORD AEROSPACE AND COMMUNICATIONS CORP SPACE INFORMATION SYSTEMS OPERATION 1150 GEMINI AVENUE HOUSTON TX 77258	FRANK PELL SUPERVISOR OF PROCUREMENT (713) 280-6270 EXT	SUPPORT SERVICES - NASA-JSC MISSION SUPPORT CENTER
FRITO-LAY INC 7701 CARPENTER ROAD PLANO TX 75024	HANS GORDON PURCHASING MANAGER (214) 353-3887 EXT	CORN CHIPS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
GENERAL DYNAMICS CAMDEN OPERATIONS P O BOX 3356 EAST CAMDEN AR 71701	JANICE H. PRATT SMALL BUSINESS ADMINISTRATOR (501) 740 1000 EXT	TACTICAL MISSILES, GUN SYSTEMS, AND RELATED EQUIPMENT
GENERAL DYNAMICS CORPORATION FT WORTH DIVISION PO BOX 748 FT WORTH TX 76101	TED ALLEN SMALL BUSINESS & MINORITY OFFICER (817) 770 5912 EXT	AIRCRAFT MFG & ASSEMBLING
GENERAL ELECTRIC COMPANY SPACE SYSTEMS DIVISION HOUSTON OPERATIONS P.O.BOX 58408 HOUSTON TX 77258	H E ROBISON MATERIAL CONTROL MANAGER (713) 333-8625 EXT	SHUTTLE SUPPORT SYSTEMS, REMOTE SENSING INSTRUMENTATION SYSTEMS
GENERAL SIGNAL INC. NELSON ELECTRIC P O BOX 35493 TULSA OK 74153	ARNO KAHN SBLO (918) 252-0481 EXT	ELECTRICAL SWITCHBOARDS, POWER DISTRIBUTION EQUIPMENT
GREAT LAKES DREDGING INC NEW ORLEANS DIVISION 2475 CANAL STREET NEW ORLEANS LA 70119	R V AVENA ADMINISTRATOR (504) 822-8444 EXT	VARIOUS TYPES DREDGING & LEVEE WORK
GULF OIL COMPANY PO BOX 701 PORT ARTHUR TX 77640	C.C.GRADY MANAGER OF DOMESTIC PURCHASING (409) 9851363 EXT	JET FUEL
GULTON INDUSTRIES INC. DATA SYSTEMS DIVISION 6600 GULTON COURT N.E. ALBUQUERQUE NM 87109	DICK P. BLINZLER PURCHASING MANAGER (505) 345-9031 EXT	TELEMETRY AND COMMAND PRODUCTS
HARWOOD K SMITH 1111 PLAZA OF THE AMERICAS NORTH LB 307 DALLAS TX 75201	JOHN HUMPHRIES SMALL BUSINESS LIAISON OFFICER (214) 748-5261 EXT 3327	ARCHITECTURAL AND ENGINEERING SERVICES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
HERCULES INC HERCULES AEROSPACE DIVISION PO BOX 548 MCGREGOR TX 76657	JIM DAMON SMALL BUSINESS LIAISON OFFICER (817) 840-2811 EXT	LOADING + ASSEMBLING MISSILE ENGINES
HUNT BUILDING CORP. 4401 NORTH MESA - SUITE 201 EL PASO TX 79902	JOHN T. SINTON VICE PRESIDENT (915) 533-1122 EXT	CONSTUCTION OF BASE FAMILY HOUSING UNITS
HYDROSCIENCE INC 2659 NOVA DRIVE DALLAS TX 75234	DENNIS QUIRE SMALL BUSINESS LIAISON OFFICER (214) 247-9052 EXT	TOWED ARRAYCEQUIPMENT
IBM CORPORATION FEDERAL SYSTEMS DIVISION 1322 SPACE PARK DRIVE HOUSTON TX 77058	P.R JOHNSON SUBCONTRACTS ADMINISTRATOR (713) 333 7862 EXT	COMPUTER SUPPORT
INTELCOM SUPPORT SERVICES INC 14372 PROTON ROAD DALLAS TX 75234	BRUCE GLASS VICE PRESIDENT (214) 991-0800 EXT	MAINTENANCE & OPERATIONS SERVICES
J D ABRAMS INC 9940 VISCOUNT PO DRAWER 10699 EL PASO TX 79997	C L CARR SAFETY & EEO (915) 593-7393 EXT	GENERAL CONTRACTOR - EARTHEN DAMS BRIDGE HIGHWAYS
JAMES T L AND CO INC 500 JAMES DRIVE KENNER LA 70063	WALTER BROUSSARD OFFICE MANAGER (504) 467-9471 EXT	DREDGING & LEVEE WORK
JET RESEARCH CENTER 4600 SOUTH BOWEN ROAD ARLINGTON TX 76010	GAYLE MORITZ SMALL BUSINESS LIAISON OFFICER (817) 467-5533 EXT	EXPOLSIVES & PYROTECHNICS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
LABARGE INC LABARGE ELECTRONICS BOX 1259 HUNTSVILLE AR 72740	FARRELL MORLAN MATERIAL MANAGER (501) 738-2191 EXT	ELECTRONIC ASSEMBLIES
LABARGE INC LABARGE ELECTRONICS 9922 E. 55TH PLACE TULSA OK 74145	JAMES D PARKER PURCHASING MANAGER (918) 660-2919 EXT	ELECTRONIC COMMAND & CONTROL, ELECTRONIC MODULES
LEAR SIEGLER INC MANAGEMENT SERVICES DIVISION 3100 N INTERSTATE 35 OKLAHOMA CITY OK 73136	LA JWEID PURCHASING MANAGER (405) 2405551 EXT	MAINTENANCE OVERHAUL REPAIR MILITARY AIR
LOCKHEED CORPORATION LOCKHEED-EMSCO 2400 NASA ROAD =1 HOUSTON TX 77258	M D SHELTON CONTRACT ADMINISTRATOR (713) 3835411 EXT	SUPPORT SERVICES - NASA-JSC - GENERAL ELECTRONICS + SYSTEMS
LOCKHEED ENGINEERING & MGMT SVCS CO INC BOX 189 WHITE SANDS MISSILE RANGE NM 88002	R J MILLS SMALL BUSINESS LIAISON OFFICER (505) 678-5675 EXT	ENGINEERING AND TECHNICAL SERVICES
LOCKHEED INC MISSLES & SPACE COMPANY INC AUSTIN DIV 2124 ST ELMO ROAD AUSTIN TX 78744	ETHEL KELLY SBLO (512) 4485117 EXT	ELECTRONICS DEVELOPMENT AND MANUFACTURE OF COMMAND AND CONTROL SYSTEMS
LOCKHEED SUPPORT SYSTEMS INC 1600 PIONEER PARKWAY SUITE 440 ARLINGTON TX 76010	DEYANNE GARCIA PURCHASING AGENT (817) 261-0295 EXT	FIELD TEAM SERVICE
LOVELACE FOUNDATION INHALATION TOXICOLOGY RESEARCH INSTITUTE BUILDING 9200 AREA Y SANDIA BASE ALBUQUERQUE NM 87115	GENE ALLEN PURCHASING AGENT (505) 844-8295 EXT	OPERATION OF DOE RESEARCH LABORATORIES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
LTV AEROSPACE AND DEFENSE COMPANY VOUGHT AERO PRODUCTS DIVISION SYSTEMS DIVISION PO BOX 225907 DALLAS TX 75265	H.J. MORRIS PURCHASING MANAGER (214) 660 3286 EXT	AIRCRAFT MANUFACTURING + ASSEMBLY
LTV AEROSPACE AND DEFENSE COMPANY VOUGHT MISSILES & ADVANCED PROGRAMS DIV PO BOX 650003 DALLAS TX 75265	JOE E DIXON SMALL BUSINESS ADMINISTRATOR (214) 660 1982 EXT	MISSILE SYSTEMS, LANCE MISSILE, MULTIPLE LAUNCH ROCKET SYSTEM, HYPERVELOCITY MISSILE, REINFORCED CARBON COMPONENTS
LYKES BROTHERS STEAMSHIP CO. INC. 300 POYDRAS STREET NEW ORLEANS LA 70130	CARL M BRAUN SBLO (504) 528-1210 EXT	INTERNATIONAL STEAMSHIP OCEAN FREIGHT CARRIAGE
MANAGEMENT & TECHNICAL SERVICES CO. 1050 BAY AREA BLVD. HOUSTON TX 77058	W.CLIFFANY PROCUREMENT MANAGER (713) 488-9005 EXT	ENGINEERING AND TECHNICAL SUPPORT SERVICES
MARATHON MANUFACTURING CO MARATHON BATTERY CO 8301 IMPERIAL DRIVE WACO Tx 76710	WILLIAM A SPINK MANAGER CONTRACT SALES (817) 776-0650 EXT	ENERGY CELLS BATTERIES
MARMON MOTOR COMPANY SPACE CORP. SHILOH & FAIRDALE GARLAND TX 75042	DONALD G. CROUCH PURCHASING MANAGER (214) 276-5121 EXT	JET ENGINE TEST STANDS AND SPARE PARTS
MARTIN MARIETTA CORPORATION MARTIN MARIETTA AEROSPACE MICHOUD DIVISION PO BOX 29304 NEW ORLEANS LA 70189	BOYD HOPPER MANAGER MATERIEL ADMIN. (504) 255 3664 EXT	MANUFACTURING ASSEMBLING NASA SHUTTLE FUEL TANK
MASON HANGER SILAS MASON COMPANY INC PANTEX PLANT PO BOX 647 AMARILLO TX 79105	J D SCHULTE PURCHASING MANAGER (806) 335-2219 EXT	LOADING AND ASSEMBLING NUCLEAR WEAPONS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
MCDONNELL DOUGLAS CORPORATION MCDONNELL DOUGLAS TULSA 2000 NORTH MEMORIAL TULSA OK 74115	G G JENNINGS SMALL BUSINESS LIAISON OFFICER (918) 838 6118 EXT	AIRCRAFT MANUFACTURING + ASSEMBLY
MIKE HOOKS, INC P.O. BOX 1525 LAKE CHARLES LA 70602	STEVE BAUDOIN CONTROLLER (318) 360 6693 EXT	MARINE DREDGING
MORTON THIOKOL,INC LOUISIANA DIVISION PO BOX 30058 SHREVEPORT LA 71130	PIERRE R ROUSSET PURCHASING AGENT (318) 459-5183 EXT	LOAD, ASSEMBLE + PACK - VARIOUS AMMUNITI ON ITEMS
MORTON THIOKOL, INC LONGHORN DIVISION PO BOX 1149 MARSHALL TX 75670	DEE SURRATT PURCHASING MANAGER (214) 679-3181 EXT 2523	LOAD, ASSEMBLE, AND PACK VARIOUS AMMUNIT ION ITEMS. ILLUMINATING ROUNDS, SIGNALS AND FLARES
NEW MEXICO INSTITUTE OF MINING AND TECH TERA GROUP CAMPUS STATION SOCORRO NM 87801	PHIL MCLAIN ASSISTANT DIRECTOR (505) 835-5656 EXT	TESTING DESIGN & REPORTING ON VARIOUS OR ITEMS
NEW MEXICO STATE UNIVERSITY PHYSICAL SCIENCE LABORATORY PO BOX 3 PSL LAS CRUCES NM 88003	MARGARET F. KING MATERIALS MANAGER (505) 220 9100 EXT	R&D IN VARIOUS ELECTRONIC FIELDS
NORTHERN TELECOM INC 1201 EAST ARAPAHO ROAD RICHARDSON TX 75081	JOSEPH V SALZILLO PURCHASING MANAGER (214) 234-7550 EXT	TELECOMMUNICATION, TELEPHONE SYSTEMS
NORTHROP CORPORATION NORTHROP SERVICES INC 16915 EL CAMINO REAL HOUSTON TX 77058	C L PRYOR CONTRACT ADMINISTRATOR (713) 880 2500 EXT	SUPPORT SERVICES - NASA-JSC LABORATORIES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
NORTHROP CORPORATION NORTHROP WORLDWIDE AIRCRAFT SERVICES INC PO BOX 108 LAWTON OK 73502	PETE FLORES SMALL BUSINESS LIASON OFFICER (405) 530 2733 EXT	SUPPORT SERVICES AND AIRCRAFT MAINTANANC
OGDEN CORPORATION AVONDALE SHIPYARDS PO BOX 50280 NEW ORLEANS LA 70150	V J BARICEV PURCHASING AGENT (504) 349-2812 EXT	SHIP CONSTRUCTION
OPTIC-ELECTRONIC CORPORATION SYSTEMS DIVISION P.O. BOX 740668 DALLAS TX 75374	DENNIS LEE PURCHASING AGENT (213) 490 0190 EXT	OPTICS FOR VARIOUS TANKS AND MISSILE PROGRAMS
PAN AM WORLD SERVICES INC P O BOX 58938 HOUSTON TX 77258	IRENE CASE PURCHASING (713) 483-6367 EXT	MAINTENANCE AT NASA-JSC
PENNZOIL CORP ATLAS PROCESSING COMPANY P O BOX 3099 SHREVEPORT LA 71133	B S BRYSON PURCHASING MANAGER (318) 632-4211 EXT	JET FUEL, REFINED PETROLEUM PRODUCTS
REDIFFUSION SIMULATION INC. 2200 ARLINGTON DOWNS ROAD ARLINGTON TX 76011	MICHAEL K. FREAR PURCHASING SUPERVISOR (817) 640-5000 EXT	FLIGHT SIMULATORS - COMPUTER GENERATED IMAGE
RICELAND FOODS PO BOX 927 STUTTGART AR 72160	GEORGE ROEBBEKE PURCHASING AGENT (501) 730 5500 EXT	PROCESSED RICE SOYBEAN OILS
RIGHT AWAY FOODS CORPORATION FREEZE DRY DIVISION BOX 184 EDINBURG TX 78540	RODOLFO CASTILLO MATERIAL CONTRACT MANAGER (512) 830 3877 EXT	FREEZE DRIED MEATS AND VEGETABLES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
ROCKWELL INTERNATIONAL COLLINS COMMUNICATIONS SYSTEMS DIVISION COLLINS RADIO GROUP 3200 EAST RENNER RD RICHARDSON TX 75081	FLOYD C MILLER SMALL BUSINESS LIASON OFFICER (214) 960 0247 EXT	ELECTRONICS MANUFACTURING
ROCKWELL INTERNATIONAL COLLINS TRANSMISSION SYSTEM DIVISION 1200 NORTH ALMA RD DALLAS TX 75207	ED HARDIN SMALL BUSINESS LIAISON OFFICER (214) 996-6365 EXT	ELECTRONICS MANUFACTURING
ROCKWELL INTERNATIONAL TULSA DIVISION PO BOX 51308 TULSA OK 74151	FRANCIS MARSHALL SMALL BUSINESS ADMINISTRATOR (918) 835-3111 EXT	AIRCRAFT COMPONET MANUFACTURING ASSEMBLY
ROCKWELL INTERNATIONAL ROCKWELL SHUTTLE OPERATION CO. 600 GEMINI AVE MAIL CODE RS03 HOUSTON TX 77058	CINDY PETERSON SMALL BUSINESS ADMINISTRATOR (713) 282-2000 EXT	PROVIDE INTEGRATED MANAGEMENT FOR NASA SHUTTLE OPERATIONS INCLUDING MAINTENANCE AND OPERATIONS, FLIGHT PREP. PRODUCTION
SHELL OIL COMPANY 900 LOUISIANA HOUSTON TX 77001	J.W. ROSBOROUGH MANAGER PURHASING ADMIN. (713) 241 4125 EXT	JET FUEL, LUBRICATING OIL AND GREASE
SINGER COMPANY LINK DIVISION 2224 BAY AREA BLVD HOUSTON TX 77058	R B GRODECKI PURCHASING MANAGER (713) 488-5510 EXT	FLIGHT SIMULATOR - NASA-JSC
SOUTHWEST RESEARCH INSTITUTE 6220 CULABRA RD SAN ANTONIO TX 78284	HENRY F GARCIA DIRECTOR MATERIALS MGT (512) 684-5111 EXT	VARIOUS TYPES OF SCIENTIFIC STUDIES INCLUDING PROTOTYPES ENGINEERING SERVICES TESTING AND R+D
SPERRY CORPORATION SPERRY FLIGHT SYSTEMS DEFENSE SYSTEMS DIVISION 9201 SAN MATEO NE ALBUQUERQUE NM 87019	H E MODROW SMALL & DISADVANTAGED BUSINESS ADMIN (505) 822-5235 EXT	FLIGHT INSTRUMENTS DISPLAYS AND REFERENCE SYSTEMS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
STEWART + STEVENSON SERVICES INC 4516 HARRISBURG HOUSTON TX 77011	JIM HARTMAN MANAGER PURCHASING (713) 923-2161 EXT	POWER GENERATING EQUIPMENT
SURGIKOS INC BOX 130 ARLINGTON TX 76010	PAUL D BELEW SENIOR BUYER (817) 493-5846 EXT	DISPOSABLE MEDICAL SUPPLIES STERILIZING SOLUTIONS
TANDY CORPORATION RADIO SHACK 500 ONE TANDY CENTER FORT WORTH TX 76102	JEFFREY R BLAND MANAGER EMPLOYEE RELATIONS (817) 390-3579 EXT	MICRO COMPUTERS PERIPHERALS SOFTWARE
TELEDYNE INC TELEDYNE GEOTECH PO BOX 28277 DALLAS TX 75228	GENE SIMMONS PURCHASING MANAGER (214) 271-2561 EXT 348	ELECTRONICS MANUFACTURING - SURVEILLANCE + INTRUSION DETECTION SYSTEMS
TEXAS INSTRUMENTS INC DENFENSE SYSTEMS AND ELECTRONICS GROUP MAIL STATION 3925 PO BOX 660246 DALLAS TX 75266	DOLORES L. CONNOR SMALL BUSINESS LIAISON OFFICER (214) 950 7007 EXT	ELECTRONICS MANUFACTURING - INFRARED MISSILE GUIDANCE SYSTEMS, AIRBORN RADAR DIGITAL SCAN COMPUTOR + AIRPORT RADAR
TEXAS INSTRUMENTS INC DATA SYSTEMS GROUP PO BOX 2909 AUSTIN TX 78769	AL SHAW S B PROGRAM MANAGER (512) 250 7814 EXT	MICROCOMPUTERS AND SOFTWARE
TEXSTAR PLASTICS 802 AVENUE J EAST GRAND PRAIRIE TX 75050	BRUCE BLAND MATERIALS MANAGER (214) 647-1366 EXT	CUSTOM INJECTION & BLOW MOLDING PLASTIC, VACCUM FORMED PLASTIC SHEETS, AIRCRAFT TRANSPARENCY
TEXTRON INC BELL AEROSPACE TEXTRON NEW ORLEANS OPERATIONS 6800 PLAZA DRIVE NEW ORLEANS LA 70127	NOEMI BROWNE SMALL BUSINESS LIASON OFFICER (504) 245-6600 EXT	SHIP CONSTRUCTION

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
TEXTRON INC BELL HELICOPTER TEXTRON PO BOX 482 FT WORTH TX 76101	J R WOODS SMALL BUSINESS LIASON OFFICER (817) 800 8515 EXT	HELICOPTERS AND VERTICAL TAKE OFF AND LANDING AIRCRAFT
THE BOEING COMPANY BOEING AEROSPACE OPERATIONS HOUSTON OPERATIONS PO BOX 58747 HOUSTON TX 77258	JOYCE DINSDALE PROCUREMENT ADMINISTRATOR (713) 280 2006 EXT	SUPPORT SERVICE NASA-JOHNSON SPACE CENTER, FLIGH EQUIPMENT PROCESSING
THE BOEING COMPANY BOEING PETROLEUM SERVICES INC 850 S CLEARVIEW PARKWAY NEW ORLEANS LA 70123	W.C. GREEN PROCUREMENT MANAGER (504) 734 4786 EXT	MANAGEMENT OPERATION AND MAINTENANCE OF THE STRATEGIC PETROLEUM RESERVE PROGRAM
TODD SHIPYARDS CORPORATION GALVESTON DIVISION P O BOX 1550 GALVESTON TX 77553	BILL HECKMAN SMALL BUSINESS ADMINISTRATOR (409) 744-4581 EXT	SHIP REPAIR AND CONVERSION
TRACOR CORP TRACOR MBA HIGHLAND INDUSTRIAL PARK EAST CAMDEN AR 71701	EDWARD R WILLIAMS PROCUREMENT MANAGER (501) 740 1712 EXT	LOAD ASSEMBLE & PACK VARIOUS TYPES OF ORDNANCE & PYROTECHNICS
TRACOR INC AEROSPACE GROUP 6500 TRACOR LANE AUSTIN TX 78725	H B ROBERSON SMALL BUSINESS MINORITY LIAISON OFFICER (512) 260 2800 EXT	ELECTRONICS MANUFACTURING
TRACOR INC APPLIED SCIENCE GROUP 6500 TRACOR LANE AUSTIN TX 78725	T R MARTIN SMALL BUSINESS MINORITY LIAISON OFFICER (512) 260 2800 EXT	MARINE SUPPORT SERVICES
U S RILEY CORPORATION RILEY-BEAIRD 601 BENTON KELLY SHREVEPORT LA 71130	R K SIMS PURCHASING AGENT (318) 865-6351 EXT	INDUSTRIAL PRESSURE VESSELS, EVAPORATORS HEAT RECOVERY PRODUCTS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
UCCEL CORPORATION SYSTEMS SOFTWARE DIVISION 6303 FOREST PARK ROAD DALLAS Tx 75266	VINCE PRIOLO BUYER SMALL BUSINESS LIAISON OFFICER (214) 353-7161 EXT	COMPUTER SOFTWARE
UNIVERSITY OF CALIFORNIA LOS ALAMOS NATIONAL LABORATORY C/O POSTMASTER LOS ALAMOS NM 87554	TERESA TRUJILLO SMALL + MINORITY LIAISON OFFICER (505) 667-2015 EXT	DESIGN DEVELOPMENT NUCLEAR WEAPONS
UNIVERSITY OF NEW MEXICO 609 BUENO VISTA ALBUQUERQUE NM 87131	DOYLE MARSHALL ASSISTANT TO PURCHASING DIRECTOR (505) 277-5262 EXT	VARIOUS TYPES OF STUDIES, RTD, AND FACIL ESP RELATED TO LASER & HEALTH
VARIAN ASSOCIATES, INC. CONTINENTAL ELECTRONICS DIVISION 4212 S. BUCKNER BLVD. DALLAS Tx 75227	DON DARNELL PURCHASING MANAGER (214) 381-7161 EXT	COMPLETE BROADCAST & RADAR TRANSMITTING EQUIPMENT
VARO INC SYSTEMS DIVISION 2201 WALNUT STREET GARLAND Tx 75040	W RAY KELLEY PURCHASING AGENT (214) 7206511 EXT 7253	ELECTRONICS MANUFACTURING- NIGHT VISION WEAPONSIGHTS+DRIVING AIDS+OBSERVATION DE VICES, MISSILE LAUNCHER
VARO INC ELECTRON DEVICES DIVISION 2203 WALNUT STREET GARLAND TX 75040	DREW JERINA PURCHASING AGENT (214) 2726511 EXT 665	ELECTRONICS MANUFACTURING - NIGHT VISION DEVICES, LIGHT INTENSIFIER TUBES
VICRO MANUFACTURING CORPORATION HIGHWAY 65 SOUTH CONWAY AR 72032	ROBERT W SMITH PURCHASING MANAGER (501) 329-2901 EXT	INSTITUTIONAL FURNITURE COMMERCIAL FURNITURE
WESTINGHOUSE ELECTRIC CORPORATION WASTE TECHNOLOGY SERVICES DIVISION P.O.BOX 2078 CARLSBAD NM 88221	DON GRIER SBLO (505) 887-0586 EXT	MANAGEMENT AND OPERATION OF WASTE ISOLAT ION PILOT PLANT

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
ARMCO-UNION WIRE ROPE 2100 MANCHESTER AVENUE KANSAS CITY MO 64126	S.K. SANDY WILFORD COORDINATOR PRICING (816) 242-3054 EXT	WIRE ROPE, GALVANIZED STRAND, WIRE ROPE SLINGS, HIGH CARBON WIRE PRODUCTS.
BARTLETT MILLING 4800 MAIN STREET, SUITE 600 KANSAS CITY MO 64112	JOHN GILLCRIST VICE PRESIDENT (816) 753-6300 EXT	FLOUR MILLING
BARTLETT MILLING 4800 MAIN STREET, SUITE 600 KANSAS CITY MO 64112	JOHN GILLCRIST VICE PRESIDENT (816) 753-6300 EXT	FLOUR MILLING
BEECH AIRCRAFT CORPORATION BEECH AIRCRAFT CORPORATION 9709 E. CENTRAL WICHITA KS 67217	BARBARA REEVES SMALL BUSINESS COORDINATOR (316) 681-7833 EXT	MANUFACTURER OF GENERAL AVIATION AIRCRAFT
BENDIX CORPORATION KANSAS CITY DIVISION PO BOX 1159 KANSAS CITY MISSOURI MO 64141	D.L. LOEFFEIHOLZ DIRECTOR, PURCHASING (816) 997-2061 EXT	ELECTRONIC AND MECHANICAL PARTS FOR WEAPONS SYSTEMS
BLACK & VEATCH ENGINEERS-ARCHITECTS 1500 MEADOW LAKE PARKWAY KANSAS CITY MO 64114	WAYNE H. MCELWEE PARTNER (913) 339-7139 EXT	ENGINEERING & ARCHITECTURAL SERVICES
BLUE STAR FOODS INCORPORATED 1023 4TH STREET COUNCIL BLUFFS IA 51501	G R OMALLEY VICE PRESIDENT (712) 322-0203 EXT	FROZEN PREPARED FOODS CANNED MEAT AND POULTRY
BOEING MILITARY AIRPLANE COMPANY BOEING MILITARY AIRPLANE COMPANY WICHITA DIVISION P.O BOX 7730 WICHITA KS 67277	GEORGE SHANER SMALL BUSINESS ADMINISTRATOR (316) 261-6110 EXT	MANUFACTURER OF MILITARY AIRCRAFT & AEROSPACE PRODUCTS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
BRUNSWICK CORPORATION DEFENSE DIVISION 4300 INDUSTRIAL AVENUE LINCOLN NE 68504	JOHN W REDDERSON PURCHASING MANAGER (402) 464-8211 EXT	FIBRE-GLASS REINFORCED WARHEADS MISSLES , AIRCRAFT RADOMES & NOSE CONES
CESSNA AIRCRAFT COMPANY AIRCRAFT DIVISION P.O BOX 7704 WICHITA KS 67277	JAMES H. SOPER CONTRACT ADMINISTRATOR (316) 688-9133 EXT	MANUFACTURER OF GENERAL AVIATION AIRCRAFT AND AEROSPACE PRODUCTS
CHAMBERLAIN MANUFACTURING RESEARCH & DEVELOPMENT DIVISION 550 ESTHER ST WATERLOO IOWA IA 50704	JAMES W.WILHELM PURCHASING MANAGER (31>) 297-1630 EXT	RED AMMUNITION
CHAMBERLAIN MANUFACTURING CORPORATION EAST 4TH AND ESTHER STREET WATERLOO IA 50705	DICK WEBER PURCHASING MANAGER SBLO (319) 291-1600 EXT	ORDNANCE AND MUNITION ITEMS
CLIFTON PRECISION INSTRUMENT AND LIFE SUPPORT DIVISION 2734 HICKORY GROVE ROAD PO BOX 4508 DAVENPORT IA 52808	ANTHONY J SKEETE SMALL BUSINESS LIAISON OFFICER (319) 383-6000 EXT	LIFE SUPPORT EQUIPMENT AIRCRAFT INSTRUMENTATION
COLT INDUSTRIES DELAVAN GAS TURBINE PROD. DIV. 811 4TH STREET WEST DES MOINES, IOWA IA 50265	CLAUDE S. SPARKS, JR MANAGER, GOVT SALES (515) 274-1561 EXT	FUEL COMPONENTS FOR JET AIRCRAFT ENGINES
DAY AND ZIMMERMANN, INC. KANSAS DIVISION KANSAS ARMY AMMUNITION PLANT KANSAS AAP PARSONS KS 67357	NEIL POST PURCHASING AGENT (316) 421-7480 EXT	LARGE CALIBER AMMUNITION
DORSEY LABORATORIES P.O. BOX 83288 LINCOLN, NEBRASKA NE 68501	ALFRED T. ERICSON MANAGER OF PURCHASING (402) 464-6311 EXT	PHARMACUETICALS, COMMERICAL PRODUCTS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
EAGLE PICHER INDUSTRIES INC ELECTRONICS DIVISION E E PORTER ST JOPLIN, MISSOURI MO 64802	MARY ANN METSKER SMALL BUSINESS LIAISON OFFICER (417) 623-8000 EXT	BATTERIES AND RELATED POWER SOURCES
EBY CONSTRUCTION CO INC OVERTON CONSTRUCTION A JOINT VENTURE PO BOX 1676 WICHITA KANSAS KS 67201	ED COOPER SBLO (316) 268-3500 EXT	GENERAL CONTRACTORS
EMERSON ELECTRIC COMPANY ELECTRONIC AND SPACE DIVISION 8100 WEST FLORISSANT AVENUE ST LOUIS MO 63136	D. J. MONICA PURCHASING SUPERVISOR SBLO (314) 553-2086 EXT	ELECTRIC COMPONENTS AIRCRAFT ELECTRONIC EQUIPMENT AND SYSTEMS
GATES LEARJET CORPORATION 8220 WEST HARRY P.O. BOX 7707 KS 67277	JACK TRACY MANAGER PROCUREMENT (316) 946-2227 EXT	AIRCRAFT MANUFACTURE AND AIRCRAFT LEASE
GENERAL ELECTRIC COMPANY STROTHER DIVISION P O BOX 797 ARKANSAS CITY KS 67005	W H HALL PURCHASING SUPERVISOR SBLO (316) 442-3600 EXT 211	JET ENGINE OVERHAUL
GOOCH FOODS, INC 510 SOUTH STREET LINCOLN, NE 68501	KIRK SCHMIDT OFFICE MANAGER (402) 477-4426 EXT	SPAGHETTI,MACARONI PRODUCTS
H.K. PORTER COMPANY INC THERMOID DIVISION 201-211 NORTH ALLEN STREET CHANUTE, KS 66720	JAMES W. ROBERTON PURCHASING MANAGER (316) 431-9100 EXT	SPECIALTY HOSES AND DUCTS
HERCULES INC AEROSPACE DIVISION SUNFLOWER ARMY AMMUNITION PLANT P O BOX 549 DE SOTO KS 66018	M.D. BLAND PURCHASING SUPERINTENDENT (913) 791-6707 EXT 270	PROPELLANTS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
HILL'S PET PRODUCTS INC 400 W 8TH STREET TOPEKA, KANSAS KS 66601	JAMES J GILCHRIST DIST/PROD SERVICES MANAGER (913) 354-8340 EXT	PET FOODS & ACCESSORIES
HONEYWELL INC 11128 JOHN GALT BLVD OMAHA, NE 68137	JAMES L. REES CONSTRUCTION MANAGER (404) 331-3200 EXT	AUTOMATION CONTROL SYSTEM CONTROL DEVICES
HOWARD NEEDLES TAMMEN & BERGENDOFF 9200 WARD PARKWAY KANSAS CITY, MISSOURI MO 64141	H. JEROME BUTLER ASSOCIATE (816) 333-4800 EXT	ARCHITECTURE ENGINEERING PLANNING
INFORMATICS GENERAL CORPORATION INTELLIGENCE/MILITARY DIVISION 1404 FORT CROOK ROAD SOUTH BELLEVUE, NE 68005	JAMES T. NICHOLSEN MANAGER, CONTRACTS/SUBCONTRACT (402) 291-8300 EXT	DESIG AND IMPLEMENTATION OF COMPUTER PROGRAMS
INFORMATICS GENERAL CORPORATION INTELLIGENCE/MILITARY DIVISION 1404 FORT CROOK ROAD SOUTH BELLEVUE, NE 68005	JAMES T. NICHOLSEN MANAGER, CONTRACTS/SUBCONTRACT (402) 291-8300 EXT	DESIG AND IMPLEMENTATION OF COMPUTER PROGRAMS
IOWA STATE UNIVERSITY AMES LABORATORY SPEDDING HALL, ROOM 139 AMES, IOWA IA 50111	SYLVESTER A. MERRITT ASST. DIRECTOR FOR ADMIN (515) 865-1780 EXT	SCIENTIFIC RESEARCH AND DEVELOPMENT
KANSAS STATE UNIVERSITY DEPT OF PHYSICS J R MACDONALD LABORATORY DEPT OF PHYSIC ANDERSON AVE MANHATTAN KS 66506	PATRICK RICHARD P I & DIRECTOR (913) 532-6773 EXT	ATOMIC PHYSICS WITH HIGHLY CHARGED IONS
KELLWOOD CORPORATION 111 INDUSTRIA RD NEW HAVEN MO 63068	CONRAD LAUNE VP PLANT MANAGER (314) 237-4364 EXT	TENTS AND SLEEPING BAGS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
KIEWIT-GROVES, A JOINT VENTURE 1000 KIEWIT PLAZA OMAHA NE 68131	JOHN G. BRIETNAUER DISTRICT BUSINESS MANAGER (402) 342-2052 EXT	GENERAL CONTRACTOR
KING RADIO CORPORATION OLATHE KANSAS DIVISION 400 ROGERS ROAD OLATHE KS 66062	KEVIN J GROWNEY DIRECTOR OF MATERIAL (913) 782-0400 EXT 2660	AIRCRAFT AVIONICS
KOCH REFINING COMPANY WICHITA DIVISION 4111 EAST 37TH STREET NORTH WICHITA, KS 67201	ROBERT LOGERMAN MGR. OF BARGE TRANSPORTATION (316) 832-5037 EXT	FUEL OILS
MARION LABORATORIES INCORPORATED MARION PARK DRIVE KANSAS CITY MO 64134	EDWARD M. CONNOLLY DIRECTOR OF PERSONNEL (816) 966-5000 EXT	PHARMACEUTICALS,ETHICAL PRODUCTS; OTC CONSUMER PRODUCTS; DIAGNOSTIC PRODUCTS
MASON & HANGER-SILAS MASON CO., INC. CORNHUSKER ARMY AMMUNITION PLANT P.O BOX 2061 GRAND ISLAND NE 68802	E. H. BECKER SMALL BUSINESS ADMINISTRATOR (308) 389-2120 EXT	MAINTENANCE OF RESERVE AMMUNITION PLANT
MASON HANGER SILAS MASON COMPANY INC IOWA ARMY AMMUNITION PLANT P O BOX 561 BURLINGTON IA 52601	JAMES L GARNJOBST MANAGER MANAGEMENT DIVISION (319) 753-7618 EXT	LARGE ORDNANCE AND MUNITION
MC DONNELL DOUGLAS CORPORATION MCDONNELL DOUGLAS ASTRONAUTICS COMPANY EASTERN DIVISION P O BOX 516 ST LOUIS MO 63166	MARILYN SCHOECK SMALL BUSINESS COORDINATOR (314) 576-8690 EXT	SPACE SYSTEMS MISSILES
MC DONNELL DOUGLAS CORPORATION MC DONNELL AIRCRAFT COMPANY MCAIR P O BOX 516 ST LOUIS MO 63166	J J FINNEGAN SMALL BUSINESS MANAGER (314) 232-8722 EXT	FIGHTER AIRCRAFT

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
MC DONNELL DOUGLAS CORPORATION MCDONNELL DOUGLAS ELECTRONICS COMPANY 2600 NORTH THIRD STREET ST CHARLES MO 63301	J C GILLILAND PURCHASING MANAGER SBLO (314) 925-4656 EXT	AIRCRAFT SIMULATORS ELECTRONIC SYSTEMS AND COMPONENTS
MCBEE LOOSE LEAF BINDER PRODUCTS 424 NORTH CEDARBROOK AVE SPRINGFIELD MO 65802	RETA FORGEY DIRECTOR OF PURCHASING (417) 866-8022 EXT	BINDERS, LOOSE LEAF
MIDWEST RESEARCH INSTITUTE 425 VOLKER BLVD KANSAS CITY MO 64110	PATRICIA J. TUCKER SUPERVISOR, PURCHASING DEPT. (816) 753-7600 EXT	CONTRACT RESEARCH AND DEVELOPMENT
NATIONAL BEEF PACKING COMPANY 1501 EAST 8TH STREET LIBERAL KS 67901	ROBERT HILL SBLO (316) 624-1851 EXT	BOYED BEEF, MARKET READY CUTS
NEOSHO CONSTRUCTION COMPANY INC 205 NORTH UNION COUNCIL GROVE KS 66846	BOB BECKER CONTRACT ADMINSTRATOR (316) 767-5184 EXT	RAILROAD & BRIDGE CONSTRUCTION
NORTHROP CORPORATION WILCOX ELECTRIC COMPANY 2001 N.E. 46TH STREET KANSAS CITY MO 64116	N F SCHRAM SMALL BUSINESS LAIASON OFFICER (816) 453-2600 EXT XXXXX	COMMUNICATION SYSTEMS TRANSCEIVERS AND TRANSPONDERS
OLIN CORPORATION LAKE CITY ARMY AMMUNITION PLT INDEPENDENCE MO 64050	J.S. MCGRAW DIR. OF MATERIALS & SYSTEMS (816) 796-7101 EXT	SMALL CALIBER AMMUNITION
OZARK AIRLINES LAMBERT ST LOUIS INTERNATIONAL ST. LOUIS, MO 63145	J.M.SUNGAIL PURCHASING MANAGER (314) 429-8481 EXT	AIR TRANSPORTATION

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
PLASTIC FABRICATING CO. 1650 S. MCCOMAS WICHITA KS 67277	J. E. TAYLOR MATERIEL MANAGER (316) 942-1241 EXT	METAL BONDING, COMPOSITES AND LOW PRESSURE FABRICATION, SHEET FORMING AND COMPRESSION MOLDING
PRATT & LAMBERT WICHITA DIVISION P.O.BOX 2153 WICHITA KS 67201	KAY HATFIELD CONTRACT ADMINISTRATOR (316) 733-1361 EXT	PAINTS,CHEMICAL COATINGS,ADHESIVES
ROCKWELL INTERNATIONAL COLLINS AVIONICS GROUP 400 COLLINS RD NE CEDAR RAPIDS IA 52406	V HUNSTAD MANAGER PURCHASING SERVICES (319) 395-3363 EXT	RADIO TRANSMITTERS LOCATORS ANTENNAS COMPUTER SYSTEMS
ROCKWELL INTERNATIONAL COLLINS TELECOMMUNICATIONS PRODUCTS DIVI DEFENSE ELECTRONICS OPERATIONS 855-35TH ST NE CEDAR RAPIDS IA 52406	K J REASOR MANAGER PURCHASING SERVICES (319) 395-4570 EXT	COMMUNICATION EQUIPMENT
SANDERS COMPANY PLUMBING & HEATING, INC 5201 BLUE PARKWAY KANSAS CITY MO 64130	BILL CRIETZBERG VICE PRESIDENT (816) 921-2624 EXT	MECHANICAL CONTRACTOR
SANDOZ INCORPORTED DORSEY LABORATORIES N E US 6 AND I80 LINCOLN NE 68501	ALFRED T ERICSON SMALL BUSINESS REPRESENTATIVE (402) 464-6311 EXT	PHARMACEUTICAL PRODUCTS
SOUTHWEST MOBILE SYSTEMS EMERSON ELECTRIC 200 SIDNEY ST ST.LOUIS, MO 63104	WILLIAM J.GLADY, JR VICE PRESIDENT (314) 771-3930 EXT	TRUCK BODIES
SOUTHWESTERN BELL TELECOM 10901 LOWELL, SUITE 170 OVERLAND PARK KS 66210	SUE MCMILLIAN NATIONAL ACCOUNT MANAGER (913) 661-3515 EXT	TELEPHONE EQUIPMENT, DATA PROCESSING EQUIPMENT TERMINALS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
STORZ INSTRUMENT 3385 TREE COURT INDUSTRIAL BLVD ST. LOUIS MO 63122	STEPHEN J. MALBROOK DIR. OF MATERIAL MANAGEMENT (314) 225-5051 EXT	MEDICAL EQUIPMENT & SUPPLIES
TELEDYNE INC TELEDYNE NEOSHO TELEDYNE NEOSHO P O BOX 648 NEOSHO MO 64850	JERRY L. YEAGER PURCHASING MANAGER SBLO (417) 451-1810 EXT	JET ENGINE OVERHAUL
TELEX COMMUNICATIONS, INC. HY-GAIN DIVISION 8601 NORTHEAST HIGHWAY 6 P.O BOX 5579 LINCOLN NE 68505	TOM ECKERY, JR. PURCHASING MANAGER (402) 467-5321 EXT	GOVERNMENT COMMUNICATIONS ANTENNA, CORDLESS MICROPHONES
UNIDYNAMICS MIDWEST OPERATION 10616 TRENTON AVE ST.LOUIS MO 63132	JOE SOKOLICK PURCH. MGR (314) 428-4000 EXT	WEAPONS SYSTEM
UNIDYNAMICS ST LOUIS INC ST LOUIS DIVISION 472 PAUL AVENUE FERGUSON MO 63135	DICK HAYES SMALL BUSINESS LAIASON OFFICER (314) 522-6700 EXT	MISSILE LAUNCHING SYSTEMS
UNIVERSITY OF NEBRASKA MEDICAL CENTER 42ND STREET AND DEWEY AVE OMAHA NE 68105	THOMAS P. KEENAN MANAGER, PURCHASING DEPT (402) 559-5400 EXT	MAINTENANCE, SUPPLIES, TRAVEL

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
BALL CORPORATION BALL AEROSPACE SYSTEMS DIVISION P O BOX 1062 BOULDER CO 80306	ANDREA DELAROY BASD SMALL BUSINESS LIAISON OFFICER (303) 939-5313 EXT	ELECTRONIC DEVICES, OPTIC DEVICES, SPACE SATELLITES
COBE LABORATORIES 1201 OAK STREET LAKEWOOD CO 80215	J MERRELL BERGIN BUYER (303) 232-6800 EXT	MEDICAL SUPPLIES & EQUIPMENT
FELEC SERVICES INC 5010 EDISON AVENUE COLORADO SPRINGS CO 80935	DOUG ROBERTSON MANAGER CONTRACTS PURCHASING (303) 574-5850 EXT	M & O EARLY WARNING SYSTEMS
FORD AEROSPACE AND COMMUNICATIONS SYSTEM COLORADO SPRINGS OPERATION 10440 STATE HIGHWAY 83 COLORADO SPRINGS CO 80908	BILLY G. ALLISON SUPERVISOR, PROCUREMENT MATERIAL (303) 594-1145 EXT	AIR DEFENSE SYSTEMS COMMUNICATIONS SYSTEMS
HERCULES INC. HERCULES AEROSPACE DIVISION BACCHUS WORKS P O BOX 98 MAGNA UT 84044	M. A. CALLAGHAN SMALL BUSINESS ADMINISTRATOR (801) 251-4038 EXT 2210	MISSLES, COMPONENTS, ROBOTICS
HONEYWELL INC. TEST INSTRUMENT DIVISION 4800 EAST DRY CREEK ROAD DENVER CO 80217	BOB SHEPKA MANAGER OF PROCUREMENT (303) 771-4700 EXT	COMPUTERS + COMPONENTS TAPE DECKS + DRIVES ELECTRONIC TEST INSTRUMENTS
KAMAN SCIENCES CORPORATION KAMAN SCIENCES 1500 GARDEN OF THE GODS ROAD COLORADO SPRINGS CO 80933	DAVID A. POOLE SMALL BUSINESS LIASON OFFICER (303) 599-1500 EXT	ELECTRONICS AND NUCLEAR CONTROL DEVICES
MARTIN MARIETTA CORPORATION AEROSPACE DIVISION DENVER DIVISION P O BOX 179 DENVER CO 80201	PATRICK J. ROYBAL BUSINESS UTILIZATION ADMINISTRATOR (303) 971-5318 EXT	MISSILES AND SPACE VEHICLES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
MIDWEST RESEARCH INSTITUTE SOLAR ENERGY RESEARCH INSTITUTE 1617 COLE BOULEVARD GOLDEN CO 80401	ROGER GANGER SENIOR SUBCONTRACT ADMINISTRATOR (303) 231-1407 EXT	RENEWABLE AND SOLAR ENERGY RESEARCH
MORTON THIOKOL INC WASATCH DIVISION PO BOX 524 BRIGHAM CITY UT 84302	PATRICIA A. RAY SMALL BUSINESS ADMINISTRATOR (801) 863-5398 EXT	SOLID PROPELLANT ROCKET MOTORS
ROCKWELL INTERNATIONAL ATOMICS INTERNATIONAL DIVISION ROCKY FLATS PLANT PO BOX 4694 GOLDEN CO 80401	JERRY LOUDENBERG MATERIAL MANAGER (303) 430-2606 EXT	NUCLEAR WEAPONS COMPONENTS
SINTON DAIRY COMPANY 3801 NORTH SINTON ROAD COLORADO SPRINGS CO 80901	JOHN KEATING GENERAL MANAGER (303) 633-3821 EXT	DAIRY PRODUCTS
STEARNS CATALYTIC SPECIAL PROJECTS DIVISION PO BOX 588 DENVER CO 80217	D U KINI PURCHASING MANAGER (303) 758-1122 EXT 3156	SPECIAL CONSTRUCTION AND ENGINEERING PROJECTS, NUCLEAR POWER PLANTS, SOLAR ENERGY GENERATING PLANTS, ETC.
TRW INC COLORADO ELECTRONICS, INC. 3450 NORTH NEVADA AVENUE COLORADO SPRINGS CO 80907	WILLIAM R. SNOVER PURCHASING MANAGER (303) 475-0660 EXT	ELECTRONIC DEVICES AND COMPONENTS
U S WEST INC PACIFC NW BELL TELEPHONE CO 999 18TH ST ROOM 810 DENVER CO 80202	WALTER MCFARLAND MINORITY & WOMEN OWNED BUSINESS INTERPRI (303) 295-4770 EXT	TELEPHONE COMMUNICATIONS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
AERO SPACE MARINE GROUP COMMERCIAL DIVISION 21111 NORTH 19TH AVENUE PHOENIX AZ 85027	BILL DALEY SMALL BUSINESS ADMINISTRATOR (602) -1896 EXT	ELECTRONIC FLIGHT CONTROLS AND INSTRUMEN
AEROJET GENERAL CORP TECHSYSTEMS CO PO BOX 13222 SACRAMENTO CA 95813	JIM RACZ SMALL BUSINESS ADMINISTRATOR (916) 355-3658 EXT	ROCKET ENGINES MINES ENGINEERING SERVICE NASA PROJECTS WASTE DISPOSAL
AEROJET GENERAL CORPORATION STRATEGIC PROPULSION COMPANY P O BOX 15699C NA SACRAMENTO CA 95813	GEORGE MC CARTHY SMALL BUSINESS COORDINATOR (916) 355-8665 EXT	SOLID ROCKET PROPULSION SYSTEMS
AEROJET GENERAL CORPORATION TACTICAL SYSTEMS COMPANY TACTICAL SYSTEMS DIVISION PO BOX 13400 SACRAMENTO CA 95813	VERN CRACKEL S/B ADMIN (916) 355-4026 EXT	SOLID ROCKET PROPULLSION SYSTEMS
ALLIED-SIGNAL INC ALLIED BENDIX AEROSPACE BENDIX ELECTRODYNAMICS DIVISION 11600 SHERMAN WAY NORTH HOLLYWOOD CA 91605	BRYANT OH SMALL BUSINESS REPRESENTATIVE (818) 503-3701 EXT	HYDRAULIC COMPONENTS, ELECTRO-MECHANICAL SONAR SYSTEMS UNDERWATER TRANSPONDER UNDERWATER MISSILE CONTROL SYSTEMS
ALLIED-SIGNAL INC ALLIED BENDIX AEROSPACE BENDIX OCEANICS DIVISION 15825 ROXFORD STREET SYLMAR CA 91342	COLLEEN RCSE SBLO (818) 367-0111 EXT	SONAR TOWED ARRAYS HYDROPHONES
ALLIED-SIGNAL INC GARRETT CORPORATION AIRESEARCH MANUFACTURING CO OF CALIF 2525 WEST 190TH STREET TORRANCE CA 90303	ELAINE SMITH SMALL BUSINESS ADMINISTRATOR (213) 512-2624 EXT 1814	AEROSPACE ELECTRONICS AND GROUND TRANSPORT SYSTEMS
AMETEK STRAZA DIVISION 790 GREENFIELD DRIVE	ROBERT RICE CONTRACTS MANAGER (619) 588-3307 EXT	AEROSPACE ELECTRONICS NUCLEAR

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
AMPEX CORPORATION 401 BROADWAY M/S 1-40 REDWOOD CITY CA 94063	DIANE WALKER SMALL BUSINESS LIASON OFFICER (415) 367-2737 EXT 3363	MAGNETIC TAPE RECORDERS AND REPRODUCING EQUIPMENT
ARMCO STEEL HITCO (DIV OF) 1600 W 135TH ST GARDENA CA 90249	WALTER SPAIN SBLO (213) 321-8080 EXT	AEROSPACE AIRCRAFT HDW
AVANTEK INCORPORATED 3175 BOWERS AVENUE SANTA CLARA CA 95051	EDWARD J BASANESE DIRECTOR OF PURCHASING (408) 727-0700 EXT	MICROWAVE DEVICES, TELECOMMUNICATION EQU AND AMPLIFIERS
BALL BALL AND BROSAMER 65 OAK COURT DANVILLE CA 94526	MARIANO E GONZALEZ SMALL & MINORITY BUSINESS ADMINISTRATOR (415) 837-0231 EXT	GENERAL ENGINEERING CONTRACTORS
BEATRICE FOOD COMPANY MEADOWS GOLD DAIRIES/HAWAII 925 CEDAR STREET HONOLULU HI 96814	SUE ASATO VICE PRESIDENT ADMINISTRATION (808) 949-6161 EXT 143	DAIRY PROCESSING PLANT
BECHTEL PETROLEUM OPERATIONS INC 28590 HIGHWAY 119 TUPMAN CA 93276	HENRY RODRIGUEZ SOCIO ECONOMIC PROGRAM SUPERVISOR (805) 325-1120 EXT	OPERATION AND MANAGEMENT OF OILFIELD RESERVE NAVAL PETROLEUM RESERVE NUMBER ONE
BLACK CONSTRUCTION CORPORATION E E BLACK LTD P O BOX 24667 AGANA GU 96921	PERFECTO O JOSE JR MANAGER ENGINEERING (9997) 646-4861 EXT	GENERAL CONSTRUCTION ASAN RIVER FLOOD CONTROL PROJECT ASAN RIVER GUAM
BORG WARNER CORPORATION BYRON JACKSON PUMP DIVISION 2300 E VERNON AVE LOS ANGELES CA 90058	ARTHUR MEARES ACTING SBLO (213) 587-6171 EXT	PUMPS FOR SHIPS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
C R FEDERICK INC PO BOX 688 NOVATO CA 94947	KENNETH MIDYETT V-P ADMINISTRATION (415) 897-8155 EXT	CONSTRUCTION
CALIFORNIA MICROWAVE INCORPORATED GOVERNMENT ELECTRONICS DIVISION DEFENSE PRODUCTS OPERATIONS 990 ALMANOR AVENUE SUNNYVALE CA 94086	RICHARD WOMACK PURCHASING MANAGER (408) 732-4000 EXT	RADAR TESTERS-DEFENSE COMMUNICATIONS AND X BAND RADAR SIMULATORS
CASTLE & COOKE INC DOLE HAWAII DIVISION 650 IWILEI ROAD HONOLULU HI 96817	JOHN B DOLAN MATERIALS MANAGER (808) 544-5331 EXT	CANNED PINEAPPLE AND PINEAPPLE JUICE
CENTEL COMMUNICATIONS COMPANY 1050 E FLAMINGO ROAD SUITE 117 LAS VEGAS NV 89109	A BRUCE HARRISON REGIONAL VICE PRESIDENT (702) 734-7466 EXT	TELEPHONE SYSTEMS
COMPUTER SCIENCES CORPORATION APPLIED TECHNOLOGY DIVISION 9045 HANCOCK STREET SAN DIEGO CA 92110	CAROL HICKS CONTRACTS MANAGER (619) 225-8401 EXT	SYSTEMS ENGINEERING COMPUTER PROGRAMS & SYSTEMS ANALYSIS
CUBIC CORPORATION 9233 BALBOA AVENUE SAN DIEGO CA 92123	JOY SPAULDING SMALL BUSINESS ANALYST (619) 277-6780 EXT 3325	ELECTRONIC SIMULATION SYSTEMS
DATA DESIGN LABORATORIES 7925 CENTER AVENUE CUCAMONGA CA 91730	K L POLICKY SBLO (714) 987-2511 EXT	ENGINEERING SERVICES
DATAGRAPHIX INC PO BOX 82449 SAN DIEGO CA 92138	JIM STABE PURCHASING SUPERVISOR (619) 579-4825 EXT	COMPUTER OUTPUT MICROFILM EQUIPMENT

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SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
DATATAPE INC A KODAK COMPANY 360 SIERRA MADRE VILLA PASADENA CA 91109	ALEX KARRES SBLO (818) 796-9381 EXT	MAGNETIC RECORDING EQUIPMENT TRANSDUCERS OSCILLOGRAPHS
DILLINGHAM SHIPYARDS P O BOX 3288 HONOLULU HI 96801	H. P. ZERBE MANAGER OF PURCHASING (808) 848-6211 EXT	SHIP REPAIR
DYNALECTRON CORPORATION FACILITIES SERVICES FT SHALTER AT SERVICES BRANCH WAHIMA HI 96786	JOSE ALVES PROJECT MANAGER (808) 624-2567 EXT	OPERATION AND MAINTENANCE OF AUDIO VISUAL SUPPORT AND TRAINING
E E BLACK LTD 401 KAMAKEE STREET HONOLULU HI 96814	ALEX Y MARN VICE PRESIDENT (808) 723-8420 EXT	CONSTRUCTION/GENERAL CONTRACTOR
EG&G HEADQUARTERS ENERGY MEASUREMENTS GROUP 680 E SUNSET RD LAS VEGAS NV 89119	MERYL REES DIRECTOR PROCUREMENT DIVISION (702) 739-0901 EXT	DATA ACQUISITION RELATED TO NUCLEAR TEST
ENGINEERED SYSTEMS AND DEVELOPMENT CORP 600 MERIDIAN AVENUE SAN JOSE CA 95126	C F MCNAMARA MANAGER MANUFACTURING AND FACILITIES (408) 280-5000 EXT	RESEARCH AND DESIGN ENGINEERING
FENIX AND SCISSON 3180 W SAHARA LAS VEGAS NV 89102	HARRY JACOCKS DIRECTOR OF PROCUREMENT (702) 734-3254 EXT	DRILLING LOGGING AND OIL FIELD RELATED S SERVICES
FIGGI INTERNATIONAL SCOTT AVIATION 123 E MONTECITO AVE SIERRA MADRE CA 91204	JOE MALINKO SBLO & PURCHASING AGT (815) 355-4281 EXT	PILOTS MASKS & ACCESORIES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
FIGGIE INTERNATIONAL INC INTERSTATE ELECTRONICS CORPORATION 707 EAST VERMONT AVE ANAHEIM CA 92803	EARL A MELANDER SBLO (714) 772-2811 EXT	DATA ACQUISTION SYSTEMS
FMC CORPORATION ORDNANCE DIVISION ENGINEERING 1105 COLEMAN AVENUE PO BOX 1201 SAN JOSE CA 95103	J D BIRD PURCHASING MANAGER (408) 289-3174 EXT	DESIGN AND DEVELOP PROTOTYPES OF ARMORED VEHICLES
FMC CORPORATION ORDNANCE DIVISION OPERATIONS 1125 COLEMAN AVE BOX 367 SAN JOSE CA 95103	BENJAMIN D GARDNER SMALL BUSINESS ADMINISTRATOR (408) 289-2976 EXT	MANUFACTURE ARMORED WHEELED + TRACKED VE VEHICLES
FME CORPORATION FOIDEN ALCATEL 39955 HUNTWOOD AVE HAYWARD CA 94549	RUSSELL R TOWNE CONTRACT ADMINISTRATOR (415) 489-6800 EXT	MAIL ROOM EQUIPMENT
FORD AEROSPACE AND COMMUNICATIONS CORP WESTERN DEVELOPMENT LAB DIV 3939 FABIAN WAY PALO ALTO CA 94303	FRANK R PECHNICK MANAGER MATERIAL ADMINISTRATION DEPT (415) 852-6229 EXT 4812	MANUFACTURE ANTENNA ARRAYS AND SATELLITE SATELLITES
FORD AEROSPACE AND COMMUNICATIONS CORP AERONUTRONICS DIVISION FORD ROAD NEWPORT BEACH CA 92663	A W DAWSON SMALL BUSINESS ADMINISTRATOR (714) 759-5296 EXT	WEAPON SYSTEMS AIR DEFENSE SYSTEMS OPTIC ORDNACE SYSTEMS ADVANCE AEROSPACE RESEAR
FOREMOST DAIRIES INC FOREMOST DAIRIES HAWAII 2277 KAMEHAMEHA HIGHWAY HONOLULU HI 96819	OKARA OZAKI REGIONAL SALES MANAGER (808) 841-5831 EXT 117	DAIRY PROCESSING PLANT
G A TECHNOLOGIES PO BOX 81608 SAN DIEGO CA 92138	ARRY BOYSEN PURCHASING MANAGER (619) -3422 EXT	FISSION AND NUCLEAR RESEARCH

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
GARRETT CORPORATION GARRETT PNEUMATIC SYSTEMS DIVISION 1300 WEST WARNER ROAD TEMPE AZ 85282	RENNY RAPIER SBLO (602) -5254 EXT	AIRCRAFT VALVES ACTUATORS STARTERS
GARRETT CORPORATION GARRETT TURBINE ENGINE COMPANY 111 SOUTH 34TH STREET PHOENIX AZ 85010	MS LOUISE RYAN SMALL BUSINESS SPECIALIST (602) 231- EXT	GAS TURBINE ENGINES TURBO-FAN ENGINES TU AIRCRAFT ENGINES
GENCORP AEROJET-GENERAL CORPORATION AEROJET ELECTROSYSTEMS COMPANY 1100 WEST HOLLYVALE STREET AZUSA CA 91702	H N WALTERS SMALL BUSINESS ADMINISTRATOR (818) 812-1208 EXT 3251	ELECTRO-OPTICAL AND ELECTRO-ACOUSTICAL SYSTEMS
GENCORP AEROJET-GENERAL CORPORATION AEROJET ORDNANCE COMPANY 9236 EAST HALC ROAD DOWNEY CA 90241	LALIE COBB SMALL BUSINESS ADMINISTRATOR (213) 923-7511 EXT	ORDNANCE ITEMS INCLUDING FUSE MECHANISMS ORDNANCE ITEMS INCLUDING FUSE MECHANISMS DETONATORS EXPLOSIVE BOOTS AND MUNITIONS
GENERAL DYNAMICS CORPORATION CONVAIR DIVISION 3302 PACIFIC HIGHWAY SAN DIEGO CA 92138	DON BEPHON SBLO (619) 692-8382 EXT 4218	MANUFACTURE MISSILES + AEROSPACE
GENERAL DYNAMICS CORPORATION ELECTRONICS DIVISION 8611 BALBOA AVE SAN DIEGO CA 92138	BETTY FLEMING SBLO (619) 542-3732 EXT	DESIGN DEVELOP ELECTRONICS SYSTEMS
GENERAL DYNAMICS CORPORATION POMONA DIVISION 1675 WEST MISSION BOULEVARD POMONA CA 91769	FRED FLORES SMALL BUSINESS ADMINISTRATOR (714) 620-7511 EXT 4487	MISSILES, MISSILE SYSTEMS, ARMAMENTS
GENERAL DYNAMICS CORPORATION VALLEY SYSTEMS DIVISION P O BOX 50-800 ONTARIO CA 91761	CLINTON E DAVIS SMALL BUSINESS COORDINATOR (714) 945-4526 EXT	PASSIVE AND STRATEGIC DEFENSE SYSTEMS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
GENERAL ELECTRIC COMPANY NUCLEAR SYSTEMS TECHNOLOGY OPERATION 310 DE GUIGNE DRIVE SUNNYVALE CA 94088	E H SEVERANCE SPECIALIST SMALL BUSINESS & PROC SYSTEMS (408) 738-7257 EXT	RESEARCH IN ADVANCED NUCLEAR ENERGY GENERATION TECHNOLOGY
GENERAL MOTORS CORP DELCO ELECTRONICS SANTA BARBARA OPERATIONS 6767 HOLLISTER AVE GOLETA CA 93017	WALTER A FARLEY SBLO & PURCHASING MGR (805) 961-5159 EXT	DIGITAL COMPUTERS AVIONICS & ARMAMENT & POWER SYSTEMS
GENERAL RESEARCH CORP 5383 HOLLISTER AVE (GOLETA) SANTA BARBARA CA 93110	JACK STILL SBLO (805) 964-7724 EXT 256	STUDIES & ANALYSES
GLOBAL ASSOCIATES 2010 WEBSTER ST SUITE300 OAKLAND CA 94604	CAROLYN A WEBER PROCUREMENT MANAGER GOVERNMENT OPERATION (415) 834-8242 EXT	LOGISTIC SUPPORT SERVICES
GOODYEAR TIRE AND RUBBER COMPANY GOODYEAR AEROSPACE CORP ARIZONA DIVISION BOX 85 LITCHFIELD PARK AZ 85340	STEVE POLACEK MATERIEL STAFF AND OPERATIONS ANALYST (602) -7253 EXT 0	AIRCRAFT CANOPIES RADAR MILITARY SHELTER
GOULD INC NAVCOM SYSTEMS DIVISION 4323 NORTH ARDEN DRIVE EL MONTE CA 91734	VICKI SCHENNUM MANAGER OF MATERIAL (818) 579-8701 EXT	GROUND AND AIRBORNE ELECTRONIC COMMUNICA EQUIPMENT AND SYSTEMS RADAR SYSTEMS
GRACE BROTHERS LIMITED PAVING DIVISION GRACE BROTHERS HALAWA QUARRY HONOLULU HI 96810	DONALD FASONE VICE PRESIDENT-OPERATIONS (808) 487-7916 EXT	GENERAL CONSTRUCTION AIR FIELD PAVEMENT IMPROVEMENT KMCAS
GTE GOVERNMENT SYSTEMS CORPORATION WESTERN DIVISION WESTERN DIVISION 100 FERGUSON DRIVE MOUNTAIN VIEW CA 94039	CARL LINDNER S/B ADMINISTRATOR (415) 966-4217 EXT 12	MANUFACTURE OF COMMUNICATIONS EQUIPMENT SYSTEMS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
GULF & WESTERN MFG CO KOCH & SONS DIVISION 5910 E LA PALMA AVENUE ANAHEIM CA 92807	H KOWALSKI SBLO (714) 779-7000 EXT	LIFE SUPPORT EQUIPMENT
HARVIS CONSTRUCTION INCORPORATED 888 MILILANI STREET SUITE 988 HONOLULU HI 96813	ALAN H HONDA VICE PRESIDENT CHIEF ESTIMATOR (808) 531-8502 EXT	BARRACKS WITH DINING FACILITY SCHOFIELD BARRACKS OAHU HAWAII CONSTRUCTION
HAWAIIAN INDEPENDENT REFINERY INC 91-325 KOMOHANA STREET EWA BEACH HI 96705	THOMAS J SMYTH DIRECTOR OF ADMINISTRATIVE SERVICES (808) 547-3222 EXT 229	JET FUEL
HEWLETT PACKARD COMPANY 1501 PAGE MILL ROAD PALO ALTO CA 94304	GORDON OLSON S/B COORDINATOR (415) 857-4485 EXT 3062	DESIGN AND MANUFACTURE COMPUTERS CALCULATORS + ELECTRONIC TEST EQUIPMENT
HOLMES & NARVER INC 2753 S HIGHLAND DRIVE LAS VEGAS NV 89119	STEVE RAMSEY MANAGER CONTRACTS & PROCUREMENT (702) 734-3411 EXT	ENGINEERING STUDIES FOR DoE SERVICES TO SUPPORT NUCLEAR PROJECTS SURVEYS AND ENGINEERING SUPPORT
HONEYWELL INC TRAINING + CONTROL SYSTEMS OPERATION 1200 EAST SAN BERNARDINO ROAD WEST COVINA CA 91790	SANDRA SAKASEGAWA SMALL BUSINESS ADMINISTRATOR (818) 915-9128 EXT 2728	TRAINING AND FIRE CONTROL SYSTEMS FOR SHIPBOARD USE
HUGHES AIRCRAFT CO RADAR SYSTEMS GROUP ENGINEERING DIVISION PO BOX 92426 LOS ANGELES CA 90009	LANE GALLANT, BLDG.R35,M/S3394 SMALL BUSINESS ADMINISTRATOR (213) 606-4705 EXT	COMPONENTS FOR AIRBORNE RADAR
HUGHES AIRCRAFT CO RESEARCH LABORATORIES 3011 MALIBU CANYON RD MALIBU CA 90265	T NAJAR BLDG 253 MS TRL-H SMALL BUSINESS ADMINISTRATOR (213) 317-5343 EXT 343	R D T E

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
HUGHES AIRCRAFT CO. ELECTRO OPTICAL & DATA SYSTEMS GROUP ENGINEERING DIVISION PO BOX 902 EL SEGUNDO CA 90245	ROBERT W ATHA BLDG E10 MS M170 S/B ADMINISTRATOR (213) 414-6008 EXT	DESIGN ENGINEERING + DEVELOPMENT OF ELEC DATA SYSTEMS
HUGHES AIRCRAFT CO. INDUSTRIAL ELECTRONICS GROUP ELECTRON DYNAMICS DIVISION 3100 W LOMITA BLVD TORRANCE CA 90509	ROSALIE M THOMPSON,BLDG 232,MS 1941 S/B ADMINISTRATOR (213) 517-6747 EXT	ELECTRONIC EQUIPMENT
HUGHES AIRCRAFT CO. INDUSTRIAL PRODUCTS DIVISION 6155 EL CAMINO REAL CARLSBAD CA 92008	JAMES BUCHANAN CONTRACT ADMINISTRATOR (619) 931-3507 EXT 501	LASERS DIGITAL SCANNERS STORAGE TUBES
HUGHES AIRCRAFT COMPANY GROUND SYSTEMS GROUP 1901 W MALVERN/AVENUE FULLERTON CA 92634	A XANTHOS BLDG 617 MS T204 S/B ADMINISTRATOR (714) 732-3921 EXT 3921	ELECTRONIC + COMMUNICATION SYSTEM FOR DEFENSE, SPACE SUPPORT SYSTEMS, COMMAND SYSTEMS, RADAR, COMPUTER SYSTEMS
HUGHES AIRCRAFT COMPANY MISSILE SYSTEMS GROUP ENGINEERING DIVISION 8433 FALLBROOK AVE BLDG 265 CANOGA PARK CA 91304	PATRICIA WILLIAMS SMALL BUSINESS ADMINISTRATOR (818) 702-1322 EXT 2200	R+D PROTOTYPE DEVELOPMENT TESTING
HUGHES AIRCRAFT COMPANY MISSILE SYSTEMS GROUP TUCSON MANUFACTURING DIVISION PO BOX 11337 TUCSON AZ 85734	L FRANK S/B ADMINISTRATOR (602) 794-9196 EXT 0000	MISSILE PRODUCTION--GOCO FACILITY
HUGHES AIRCRAFT COMPANY SANTA BARBARA RESEARCH CENTER 75 COROMAR DR GOLETA CA 93017	SAL P BARONE BLDG B20 MS 37 S/B ADMINISTRATOR (805) 968-3511 EXT 2355	ENGINEERING + MANUFACTURE OF SPACE PROGR
HUGHES AIRCRAFT COMPANY SPACE COMMUNICATIONS GROUP PO BOX 92919 LOS ANGELES CA 90009	IM DEMOFF,BLDG.RID,MS 6086 S/B ADMINISTRATOR (213) 607-1685 EXT	PRODUCTS ORBITING SATELLITES FOR OUTERSP NAVIGATIONAL SYSTEMS

COMPANY	SMALL BUSINESS REPRESENTIATIVE	TYPE OF BUSINESS
HUGHES AIRCRAFT COMPANY SUPPORT SYSTEMS DIVISION P O BOX 9399 LONG BEACH CA 90810	M A PRUETT BLDG AL MS 18703 SMALL BUSINESS ADMINISTRATOR (213) 568-7504 EXT	SUPPORTS SERVICES MANUFACTURING DIVISION MANUFACTURES TRAINING AIDS
INDIAN BAR CORP ARROWHEAD PRODUCTS DIV 4911 KATELLA AVENUE LOS ALAMITOS CA 90720	KIM KEMP SBLO (714) 828-7770 EXT	DUCTING FOR AEROSPACE
IRVIN INDUSTRIES CALIFORNIA DIVISION 15001 FIGUEROA STREET GARDENA CA 90248	PETE LAMAR MATERIAL MANAGER & SBLO (213) 532-6800 EXT 310	MANUFACTURE PARACHUTES AND RELATED ITEMS
ITT CANNON PHOENIX 2801 AIR LANE PHOENIX AZ 85034	DOUG STANTON SUPERVISOR PURCHASING (602) 275-4792 EXT 201	HERMETIC CONNECTORS COMMERCIAL FILTERS
ITT CORPORATION ITT GILFILLAN 7821 ORION AVENUE PO BOX 771 VAN NUYS CA 91409	ROBERT DRESSLER SUPERVISOR-PURCHASING + SBLO (818) 988-2600 EXT 6737	RADAR SYSTEMS
KAISER AEROSPACE AND ELECTRONICS KAISER ELECTRONICS 2701 ORCHARD PARKWAY SAN JOSE CA 95134	CAROL FRANCHI S/B LIAISON OFFICER (408) 946-3000 EXT	MILITARY AVIONICS HARDWARE + SYSTEMS
KAISER ALUMINUM & CHEMICAL COMPANY 300 LAKESIDE DRIVE OAKLAND CA 94643	H L MOSELY COORDINATOR MINORITY PURCHASING (415) 271-5381 EXT	ALUMINUM CHEMICALS AND REFRACTORIES MANUFACTURING
LITTON INDUSTRIES LITTON SYSTEMS INC DATA SYSTEMS DIVISION 8000 WOODLEY AVENUE VAN NUYS CA 91405	ARCHIE LIGGINS S/B ADMINISTRATOR (818) 902-5849 EXT	AIRCRAFT AND NAVAL ELECTRONICS SYSTEMS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
LITTON INDUSTRIES ELECTRON DEVICES DIVISION 960 INDUSTRIAL ROAD SAN CARLOS CA 94070	VINCENT VILLANOEVA SMALL BUSINESS LIASON OFFICER (415) 591-8411 EXT	MANUFACTURE OF ELECTRONIC TUBES
LITTON INDUSTRIES LITTON SYSTEMS INC GUIDANCE & CONTROL SYSTEMS DIVISION 5500 CANOGA AVENUE WOODLAND HILLS CA 91364	WALTER L WEGNER SMALL BUSINESS ADMINISTRATOR (818) 715-3360 EXT	AIRBORNE AND NAVIGATIONAL CONTROL SYSTEM
LITTON SYSTEMS INC ITEK CORPORATION APPLIED TECHNOLOGY 645 ALMANOR AVE SUNNYVALE CA 94086	BURT ELIAS S/B LIAISON OFFICER (4081 773_7023 EXT 2061	DEVELOP AND MANUFACTURE DEFENSE ELECTRON SYSTEMS
LOCKHEED CORPORATION LOCKHEED AIRCRAFT SERVICE COMPANY ONTARIO INTERNATIONAL AIRPORT ONTARIO CA 91761	GLEN PADEN S/B ADMINISTRATOR (714) 988-2411 EXT 2152	MAINTENANCE + OVERHAUL OF AIRCRAFT
LOCKHEED CORPORATION LOCKHEED CALIFORNIA COMPANY 2555 NORTH HOLLYWOOD WAY PO BOX 55 BURBANK CA 91503	JAMES STEELE SMALL BUSINESS ADMINISTRATOR (818) 847-7490 EXT	COMMERCIAL AND MILITARY AIRCRAFT
LOCKHEED CORPORATION LOCKHEED MISSILES & SPACE COMPANY AUSTIN DIVISION 2124 EAST ST ELMO AUSTIN TX 78744	R HARRISON LEAVITT SMALL BUSINESS ADMINISTRATOR (408) 742-2556 EXT	MANUFACTURE OF MISSILES SPACECRAFT VEHICLES AND OCEAN SYSTEMS
LOGICON INC TACTICAL & TRAINING SYSTEMS DIV 4010 SORRENTO VALLEY BLVD SAN DIEGO CA 92138	NATHAN SEGEL SMALL BUSINESS ADMINISTRATOR (619) 455-1330 EXT 525	AUTOMATED TRAINING SERVICE
LORAL DATA SYSTEMS 9020 BALBOA AVENUE SAN DIEGO CA 92123	RON SIMENTAL PURCHASING SUPERVISOR (619) 279-0411 EXT	TRANSMITTERS RECEIVERS & SIGNAL CONDITIONING

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
LTV COMPANY KENTRON INTERNATIONAL INC 233 KEAWE STREET HONOLULU HI 96813	VERN RYAN PURCHASING AGENT (808) 531-5035 EXT	MAKE ISLAND BASE OPERATION SUPPORT CONTRACT SERVICE
M A MORTENSEN CO GENERAL DELIVERY TRIPLER ARMY MEDICAL CE HONOLULU HI 96859	GIL FLEISCHHACKER PROJECT MANAGER (808) 833-8829 EXT	CONSTRUCTION
M/A-COM LINKABIT INC 10453 ROSELLE STREET SAN DIEGO CA 92121	AL COZART SBLO & PURCHASING MANAGER (619) 453-7007 EXT 437	UHF MODEMS
MCDONNELL DOUGLAS CORPORATION MCDONNELL DOUGLAS ASTRONAUTICS CO WEST 5301 BOLSA AVENUE HUNTINGTON BEACH CA 92647	ANDY REESE SMALL BUSINESS ADMINISTRATOR (714) 896-2062 EXT	MISSILE & AEROSPACE COMPONENTS
MCDONNELL DOUGLAS CORPORATION DOUGLAS AIRCRAFT COMPANY 3855 LAKEWOOD BOULEVARD LONG BEACH CA 90808	WALT ROSENTHAL MANAGER SMALL BUSINESS AND DISADVANTAGED (213) 593-5021 EXT	MILITARY AND COMMERCIAL AIRCRAFTS
MCDONNELL DOUGLAS CORPORATION MCDONNELL DOUGLAS HELICOPTER COMPANY CENTINELA AVE AT TEALE STREET CULVER CITY CA 90230	IRVIN CRASNICK SB ADMINISTRATOR (213) 305-5995 EXT	HELICOPTERS
MENASCO INC CALIFORNIA DIVISION 805 SOUTH SAN FERNANDO BOULEVARD BURBANK CA 91510	CHARLES DEDIOS SBLO (818) 847-9263 EXT	AIRCRAFT LANDING GEAR
MOTOROLA INC GOVERNMENT ELECTRONICS DIVISION 8201 EAST MCDOWELL ROAD SCOTTSDALE AZ 85252	BUDDY PEREZ MANAGER OF PURCHASING SECTION (602) 949-2534 EXT	ELECTRONICS RESEARCH AND MANUFACTURING

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
NATIONAL STEEL + SHIPBUILDING COMPANY 28 TH + HARBOR DRIVE SAN DIEGO CA 92138	GORDON W PHELPS SMALL BUSINESS ADMINISTRATOR (619) 696-7252 EXT 252	BUILD + REPAIR SHIPS
NI INDUSTRIES INC 5214 SOUTH BOYLE AVENUE LOS ANGELES CA 90038	KAREN RYAN SMALL BUSINESS ADMINISTRATOR (213) 588-7111 EXT	AMMUNITION PARTS
NI INDUSTRIES INC VERNON DIVISION RIVERBANK ARMY AMMUNITION PLANT 5300 CLAUS ROAD RIVERBANK CA 95367	LINDA RUSSELL SMALL BUSINESS LIAISON OFFICER (209) 529-8100 EXT 210	OPERATION/MAINTENENCE OF GOCO FACILITY MANUFACTURE OF MORTAR AND SHELL CASINGS
NORTHROP CORPORATION ELECTRO-MECHANICAL DIVISION AIRCRAFT DIVISION 1 NORTHROP AVENUE HAWTHORNE CA 90250	THOMAS V SCHONHER SMALL BUSINESS ADMINISTRATOR (714) 441-3714 EXT	MILITARY AIRCRAFTS
NORTHROP CORPORATION ELECTRO-MECHANICAL DIVISION 500 EAST ORANGETHORPE AVENUE ANAHEIM CA 92801	BETTY DAVIS SMALL BUSINESS ADMINISTRATOR (714) 871-5000 EXT 1418	AMMUNITION + LAUNCHERS
NORTHROP CORPORATION ELECTRONICS DIVISION 2301 WEST 120TH STREET HAWTHORNE CA 90250	CLEVELAND WELLS SMALL BUSINESS ADMINISTRATOR (213) 600-3556 EXT	ELECTRONIC SYSTEMS
NORTHROP CORPORATION VENTURA DIVISION 1515 RANCHO CONEJO BLVD NEWBURY PARK CA 91320	LOUIS LOPEZ S/B ADMINISTRATOR (805) 373-2423 EXT 423	DRONE AIRCRAFT, AIRCRAFT COMPONENTS
NORTHROP CORPORATION AIRCRAFT SERVICES DIVISION PO BOX 2308 HAWTHORNE CA 90250	EMIL MICHAELS SMALL BUSINESS ADMINISTRATOR (213) 970-6603 EXT	AIRCRAFT SERVICES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
OMNI SPECTRA INCORPORATED MICROWAVE SUBSYSTEMS DIVISION 2626 SOUTH HARDY DRIVE TEMPE AZ 85282	ROBERT PAMACHENA MATERIALS MANAGER (602) 966-1471 EXT 138	MICROWAVE SUBSYSTEMS/OSCILLATORS/HYBRID AMPLIFIERS
OPTICAL COATING LABORATORY INCORPORATED 2789 NORTHPOINT PARKWAY SANTA ROSA CA 95401	KENNETH D PIETRELLI CORPORATE MATERIALS MANAGER (707) 54-6440 EXT	THIN FILM COATINGS
PACIFIC TELEPHONE AND TELEGRAPH COMPANY 116 NEW MONTGOMERY ST RM 506 SAN FRANCISCO CA 94105	ROY WATTS MARKET ADMINISTRATOR (408) 491-5539 EXT	TELEPHONE SERVICES
PACORD INCORPORATED A SUBSIDARY OF DYNALECTRON CORP 2700 HOOVER AVENUE UNIT B NATIONAL CITY CA 92050	JOHN CONLON CONTRACTS MANAGER (619) 474-8021 EXT	OVERHAUL REPAIR FOR OF NAVY ITEMS ENGINEERING SERVICES
PAN-PACIFIC CONSTRUCTION INC 2621 WAIWAI LOOP HONOLULU HAWAII HI 96819	DEREK NAKAMURA PROJECT ENGINEER (808) 836-2854 EXT	MEDICAL/DENTAL CLINIC MARINE CORPS AIR STATION KANEOHE BAY HAWAII CONSTRUCTION
PARKER HANNIFIN CORPORATION FUEL PRODUCTS DIVISION 18321 JAMBOREE BLVD IRVINE CA 92715	PATRICIA A PORTER SBLO (714) 458-9161 EXT	FLUID POWER LINES
PARKER HANNIFIN CORPORATION AIR AND SPACE DIVISION 18321 JAMBOREE BLVD IRVINE CA 92715	PATRICIA A PORTER SBLO (714) 458-9161 EXT	FLUID POWER LINES
PETER KIEWIT SONS' COMPANY P O BOX 938 WAIPAHU HI 96797	DAVID IMPER PROJECT MANAGER (808) 682-1391 EXT	CONSTRUCTION

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
PRODUCTS RESEARCH & CHEMICAL CORPORATION 5930 SAN FERNANDO ROAD GLENDALE CA 91203	FERNE COURNOYER SMALL BUSINESS LIAISON REP (818) 240-2060 EXT 415	SEALING COMPOUND, PRIMER, CHEMICALS
RAYTHEON CO OXNARD FACILITY 9347 RAYTHEON DR OXNARD CA 93030	L E THOMPSON SBLO (805) 488-9411 EXT	ELECTRONIC TEST AND GROUND SUPPORT EQUIPMENT
RAYTHEON CO. ELECTROMAGNETIC SYSTEMS DIVISION 6380 HOLLISTER AVENUE GOLETA CA 93017	MATTHEW ROBERTS SBLO (805) 967-5511 EXT	ELECTRONIC WARFARE EQUIPMENT
REYNOLDS ELECTRICAL & ENGINEERING CO INC 2501 WYANDOTTE STREET LAS VEGAS NV 89002	E F ORTIZ MANAGER PROCUREMENT DEPARTMENT (702) 734-3355 EXT	ENGINEERING SERVICES SUPPORT/MAINTENANCE OPERATIONS & CONSTRUCTION AT NEVADA TEST SITE
ROCKAR INCORPORATED PHYSICS INTERNATIONAL COMPANY 2700 MERCED STREET SAN LEANDRO CA 94577	JACK FOSTER PURCHASING MANAGER (415) 577-7104 EXT	RADIATION SIMULATION AND EXPLOSIVE TECHNOLOGY
ROCKWELL INTERNATIONAL COLLINS COMMUNICATIONS SYSTEMS DIVISION 3731 WARNER AVENUE SANTA ANA CA 92711	H J AGUAS SMALL BUSINESS ADMINISTRATOR (714) 850-2117 EXT	COMMUNICATIONS EQUIPMENT
ROCKWELL INTERNATIONAL ROCKETDYNE DIVISION 6633 CANOGA AVENUE CANOGA PARK CA 91304	EDWARD P KASABA S/B ADMINISTRATOR (818) 700-5827 EXT	ROCKET PROPULSION SYSTEMS AND SUBSYSTEMS
ROCKWELL INTERNATIONAL SPACE OPNS & SATELLITE SYSTEMS DIVISION 12214 LAKEWOOD BLVD A1-753 SN 30 DOWNEY CA 90241	R SALDANA SMALL BUSINESS ADMINISTRATOR (213) 594-3686 EXT	GLOBAL POSITIONING SATELLITE ETC

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
ROCKWELL INTERNATIONAL NORTH AMERICAN AIRCRAFT OPERATIONS PO BOX 92098 M/S ZE02 LOS ANGELES CA 90009	MATHEW KRIEGER SMALL BUSINESS ADMINISTRATOR DEPT067ZE02 (213) 414-3954 EXT	AEROSPACE PRODUCTS
ROCKWELL INTERNATIONAL CORPORATION AUTONETICS STRATEGIC SYSTEMS DIVISION 3370 MIRALOMA AVENUE ANAHEIM CA 92803	LORETTA GRAY SMALL BUSINESS ADMINISTRATOR (714) 762-2875 EXT	ELECTRONIC SYSTEMS
ROCKWELL INTERNATIONAL CORPORATION SPACE TRANSPORTATION SYSTEMS DIVISION 12214 LAKEWOOD BOULEVARD DOWNEY CA 90241	GLENN WRIGHT SMALL BUSINESS ADMINISTRATOR (213) 922-4418 EXT	SPACE VEHICLES, SYSTEMS & SUBSYSTEMS
ROCKWELL INTERNATIONAL CORPORATION SCIENCE CENTER 1049 CAMINO DOS RIOS THOUSAND OAKS CA 91360	CHRIS SCHWEINHARD SMALL BUSINESS ADMINISTRATOR (805) 498-4547 EXT 542	SCIENTIFIC RESEARCH
ROHR INDUSTRIES INC FOOT OF H STREET CHULA VISTA CA 92012	ED G REED SMALL + MINORITY BUSINESS ADMINISTRATOR (619) 691-2331 EXT	AEROSPACE + MARINE COMPONENTS
ROLM CORPORATION MIL - SPEC COMPUTERS ONE RIVER OAKS PLACE SAN JOSE CA 95134	BONNIE HEAVISIDE SENIOR CONTRACTS ADMINISTRATOR (408) 942-7683 EXT	MIL SPEC COMPUTERS AND TELECOMMUNICATION
SARGENT FLETCHER CO 9400 E FLAIR DRIVE EL MONTE CA 91731	GENE GREGORY SBLO (818) 443-7171 EXT	AIRCRAFT ACCESSORIES
SARGENT INDUSTRIES 2523 E 56TH ST HUNTINGTON PARK CA 90255	P LOMBARDO SBLO (213) 583-4161 EXT 376	HYDRAULIC VALVES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
SCIENCE APPLICATIONS INTERNATIONAL CORP 1200 PROSPECT STREET LA JOLLA CA 92038	PETER DREESEN VICE PRESIDENT PROCUREMENT (619) 456-7468 EXT 2764	APPLICATIONS OF SCIENCE & TECHNOLOGY
SCIENTIFIC ATLANTA INC GOVERNMENT PRODUCTS DIVISION 4075 RUFFIN ROAD SAN DIEGO CA 92123	STEVE NAU SBLO (619) 268-7068 EXT	ELECTRONIC INSTRUMENTATION
SIERRACIN CORPORATION SIERRACIN/SYLMAR DIVISION 12780 SAN FERNANDO ROAD SYLMAR CA 91342	PATRICIA SPROUSE GENERAL COUNSEL (818) 362-6711 EXT	WINDSHIELS & CANOPIES FOR AEROSPACE
SINGER COMPANY KEARFOTT DIVISION 1370 SAN MARCOS BLVD SAN MARCOS CA 92069	LEO CURTIS SUPERVISOR OF PROCUREMENT (619) 744-1141 EXT 460	AIRCRAFT SYSTEMS & COMPONENTS
SINGER COMPANY LIBRASCOPE DIVISION 833 SONORA AVENUE GLENDALE CA 91201	TERRY M WAHLBERG SBLO - MANAGER OF PROCUREMENT (818) 502-7361 EXT	SHIPBOARD DATA ACQUISITION SYSTEMS,COMPU FIRE CONTROL SYSTEMS + RELATED HARDWARES
STANFORD RESEARCH INSTITUTE INT'L 333 RAVENSWOOD AVENUE MENLO PARK CA 94025	DOROTHY SNOWDEN SMALL BUSINESS LIASON OFFICER (415) 859-2415 EXT	RESEARCH AND DEVELOPMENT
STANFORD UNIVERSITY STANFORD LINEAR ACCELERATOR CENTER PO BOX 4349 STANFORD CA 94305	RALPH HASHAGEN PURCHASING OFFICER (415) 854-3300 EXT 2610	OPERATE LINEAR ACCELERATOR AND CONDUCT STUDIES OF VARIOUS PARTICLE BEHAVIORS
SYSTEMS INC ELECTRONIC DEVICES DIVISION 1215 SOUTH 52ND STREET TEMPE AZ 85281	C K MURRAY MANAGER PURCHASING (602) 968-4471 EXT 269	NIGHT VISION GOGGLES/IMAGE INTENSIFIER TUBES

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COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
TALLEY INDUSTRIES TALLEY INDUSTRIES OF ARIZONA 9551 EAST MCKELLIPS ROAD MESA AZ 85205	A E BROWN MANAGER OF MATERIAL (602) - 4 EXT	SOLID PROPELLANT/ROCKET MOTORS/ROCKET CATAPULTS/BALLISTIC DEVICES
TELEDYNE INC TELEDYNE CONTROLS 12333 WEST OLYMPIC BLVD LOS ANGELES CA 90064	CINDY MADDEN PURCHASING MGR & SBLO (213) 820-4616 EXT	AIR DATA COMPUTERS,FLIGHT DISPLAY PANEL DATA LINK,FUEL CONTROL
TELEDYNE INC TELEDYNE ELECTRONICS 699 LAWRENCE DRIVE NEWBURY PARK CA 91320	JOYCE ROOTS SMALL BUSINESS ADMINISTRATOR (805) 498-3621 EXT	ELECTRONIC SYSTEMS AND SUBSYSTEMS
TELEDYNE INC TELEDYNE INDUSTRIES TELEDYNE RYAN AERONAUTICAL DIVISION 2701 NORTH HARBOR DRIVE SAN DIEGO CA 92101	CHUCK NORD S/B REPRESENTATIVE (619) 260-4442 EXT 564	AEROSPACE MANUFACTURER
TELEDYNE INC TELEDYNE INDUSTRIES TELEDYNE RYAN ELECTRONICS DIVISION 8650 BALBOA AVENUE SAN DIEGO CA 92123	CURTIS JAMES DIRECTOR OF MATERIAL (619) 569-2447 EXT	DOPPLER NAVIGATION SYSTEMS RADAR ANTENNAE MICRO PROCESSORS
TELEDYNE INC TELEDYNE SYSTEMS COMPANY 19601 NORDOFF STREET NORTHRIDGE CA 91323	NELSON WILLIAMS S/B ADMINISTRATOR (818) 886-2211 EXT 3352	COMPUTERIZED NAVIGATIONAL FIRE CONTROL RELATED HARDWARE
TELEDYNE INC TELEDYNE MEC 3165 PORTER DRIVE PO BOX 10007 PALO ALTO CA 94303	LYNN CRAMER SMALL BUSINESS LIASON OFFICER (415) 858-7826 EXT	MANUFACTURE OF TRAVEL WAVE TUBES AMPLIFIERS POWER SUPPLIES AND ELECTRONIC SUB-SYSTEMS
TELEDYNE INC TELEDYNE MICRONETICS 7349 MISSION GORGE ROAD SAN DIEGO CA 92120	JOHN DULLAGHAN PURCHASING MANAGER (619) 583-3525 EXT	RADAR & MICROWAVE SYSTEMS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
TELEDYNE INC TELEDYNE MCCORMICK SELPH 3601 UNION ROAD HOLLISTER CA 95023	KIM CRUZ MANAGER MATERIAL ADMINISTRATION (408) 637-3731 EXT	EXPLOSIVE ORDNANCE AIRCRAFT SAFETY SYSTEMS CHEMICALS
TELEDYNE INC TELEDYNE CAMERA TELEDYNE CAMERA SYSTEMS 131 NORTH 5TH AVE ARCADIA CA 91006	RICHARD HERBERT SMALL BUSINESS ADMINISTRATOR (818) 359-6691 EXT	ELECTRONIC SYSTEMS
TENNECO INC TENNECO WEST 201 NEW STINE ROAD BAKERSFIELD CA 93389	EARLE COOPER DIRECTOR OF PURCHASING (805) 835-6390 EXT	PROCESSED & FRESH FOODS LAND MANAGEMENT
TEXTRON INC DALMO VICTOR OPERATIONS BELL AEROSPACE DIVISION 1515 INDUSTRIAL WAY BELMONT CA 94002	MICHAL STEPHENS SMALL BUSINESS LIAISON OFFICER (415) 594-2633 EXT 587	ANTENNAS, TV SYSTEMS COMMUNICATIONS AND SYSTEMS
TEXTRON INC HYDRAULIC RESEARCH AND MANUFACTURING CO 25200 WEST RYE CANYON ROAD VELENCIA CA 91355	JACK CLOTHIER SMALL BUSINESS ADMINISTRATOR (805) 259-4030 EXT 577	HYDRAULIC SYSTEMS AND COMPONENTS
THE RAND CORPORATION 1700 MAIN ST SANTA MONICA CA 90401	C C COY SBLO (213) 393-0411 EXT	RESEARCH INSTITUTE
TODD SHIPYARD CORPORATION TODD PACIFIC SHIPYARDS CORPORATION LOS ANGELES DIVISION 710 NORTH FRONT STREET SAN PEDRO CA 90733	BONETTA FRANCE SBLO (213) 832-3361 EXT	SHIPBUILDING AND REPAIR
TODD SHIPYARDS 20TH & ILLINOIS STS SAN FRANCISCO CA 94120	CHUCK DRISKILL PURCHASING AGENT (415) 621-8633 EXT 281	SHIP CONVERSION AND REPAIR

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
TOWNE REALTY INC PACIFIC DIVISION OFFICES 96-1173 WAIHONA STREET PEARL CITY HI 96782	JOSEPH L BELIN REGIONAL VICE PRESIDENT (808) 455-9065 EXT	GENERAL CONSTRUCTION FAMILY HOUSING ELECTRICAL REPAIR KANEOHE MARINE CORPS AIR STATION
TRANSAMERICA DELAVAL INC LEC INSTRUMENTS DIVISION 325 HALSTEAD STREET PASADENA CA 91109	GEORGE BEWLEY SMALL BUSINESS LIAISON OFFICER (818) 351-4291 EXT	TRANSDUCERS ELECTRONIC INSTRUMENTATION
TRI/VALLEY GROWERS 1255 BATTERY STREET SAN FRANCISCO CA 94120	C B NAGLE VICE PRESIDENT PURCHASING (415) 445-1600 EXT	CANNED FOODS
TRW INC ELECTRONICS AND DEFENSE SECTOR 1 SPACE PARK REDONDO BEACH CA 90278	JAMES A CAMPBELL, BLDG 110,M/S2726 SMALL BUSINESS COORDINATOR (213) 535-0901 EXT	R+D AND MANUFACTURING OF SPACECRAFTS AND HARDWARES
TRW INC ESL INCORPORATED 495 JAVA DRIVE SUNNYVALE CA 94086	ERIC TREISS SBLO (408) 743-6400 EXT	DESIGN OF ELECTRONIC AND ELECTROMAGNETIC SYSTEMS
UNDERGROUND CONSTRUCTION CO, INC 1515 AURORA DRIVE SAN LEANDRO CA 94577	T W MCMANUS,JR VICE PRESIDENT (415) 357-3520 EXT	ENGINEERING CONTRACTORS
UNIDYNAMICS PHOENIX INC 1000 NORTH LITCHFIELD ROAD GOODYEAR AZ 85338	B E PEARCE MATERIEL MANAGER (602) 932-8800 EXT	ELECTRONIC EXPLOSIVE DEVICES
UNITED TECHNOLOGIES CORPORATION CHEMICAL SYSTEMS DIVISION 600 METCALF RD SAN JOSE CA 95150	D W BOUDINOT SBLO (408) 281-0708 EXT 2751	MANUFACTURE MISSILE AND ROCKET MOTORS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
UNIVERSAL PROPULSION COMPANY INC BLACK CANYON STAGE 1 PHOENIX AZ 85029	BILL KROLL PURCHASING AGENT (602) 869-8067 EXT	EMERGENCY BALLISTIC SYSTEMS
UNIVERSITY OF CALIFORNIA LAWRENCE BERKELEY LABORATORY 2805 BOWDITCH STREET BERKELEY CA 94720	CLAUDE E WILSON SMALL BUSINESS COORDINATOR (415) 642-8602 EXT 5281	STUDIES ENVIRONMENTAL HEAVY ION AND ENERGY SOURCES
UNIVERSITY OF CALIFORNIA LAWRENCE LIVERMORE NATIONAL LABORATORY VASCO ROAD AND MESQUITE WAY PO BO LIVERMORE CA 94550	TOM BEALES PURCHASING MANAGER (415) 486-8510 EXT	MISSION ORIENTED RESEARCH AND DEVELOPEME LABORATORY
VARIAN ASSOCIATES 611 HANSEN WAY PALO ALTO CA 94303	MATT PAULY SBLO (415) 424-5451 EXT	MANUFACTURE MICROWAVE TRANSMITTING AND ELECTRON TUBES AND ELECTRONICS
VITRO SERVICES NAVAL MAGAZINE LUALUALEI BLDG 6 HONOLULU HI 96792	HARRY MEEKER SUPERVISOR COMMODITY RECORDS BRANCH (808) 668-1811 EXT	AMMUNITION STORAGE HANDLING AND MANAGE-MENT SERVICES
WATKINS-JOHNSON COMPANY 3333 HILLVIEW AVENUE PALO ALTO CA 94304	JOHN WOOLRIDGE PURCHASING MANAGER (415) 493-4141 EXT 2209	MANUFACTURE TWTS OSCILLATORS COUNTER MEASURE SYSTEMS ANTENNAS TEST EQUIPMENT ETC
WAVETEK CORPORATION WAVETEK SAN DIEGO 9045 BALBOA AVENUE SAN DIEGO CA 92123	JEAN ETCHEVERRY PURCHASING MANAGER (619) 279-2276 EXT	ELECTRONIC MEASUREMENT INSTRUMENTS
WESTERN GEAR CORPORATION APPLIED TECHNOLOGY DIVISION 19724 EAST PROCTOR AVENUE CITY OF INDUSTRY CA 91749	STANLEY WINSTON SMALL BUSINESS LIAISON OFFICER (818) 968-6525 EXT	GEARS AND GEARBOX ASSEMBLIES

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
WESTINGHOUSE ELECTRIC CORPORATION MARINE DIVISION HENDY AVENUE SUNNYVALE CA 94088	D F MORGAN MATERIALS MANAGER (408) 735-2001 EXT	MANUFACTUR LAUNCH TUBES TURDINE GENERATOR SETS AND GEARS FOR NAVAL VESSE VESSELS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
ABAM ENGINEERS INC 33301 9TH AVE S FEDERAL WAY WA 98003	MICHAEL W LANIER VICE PRESIDENT (206) 241-2040 EXT	CONSULTING ENGINEERS
BATTELLE PACIFIC NORTHWEST LABORATORIES PO BOX 999 RICHLAND WA 99352	M L GRAGG MGR PROCUREMENT SUPPORT SERVICES (509) 375-3966 EXT	RESEARCH AND DEVELOPMENT LABORATORY
BLUE CROSS OF WASHINGTON AND ALASKA 7001-220TH SW. P O BOX 2847 MOUNTLAKE TERRACE WA 98043	JANET RUSSELL FEDERAL PROGRAMS MANAGER (206) 7100296 EXT	HEALTH INSURANCE
CENTURY CONSTRUCTION CO 1817 SOUTH JACKSON ST SEATTLE WA 98144	PETER SCHNURMAN EQUAL OPPORTUNITY OFFICER (206) 329-5656 EXT	CONSTRUCTION
EG&G IDAHO INC IDAHO DIVISION PO BOX 1625 IDAHO FALLS ID 83415	R L BARNETT SMALL/DISADVANTAGED BUSINESS COORDINATOR (208) 526-1213 EXT	OPERATING CONTRACTOR FOR IDAHO OPERATION
ELDEC CORPORATION 16700 13TH AVENUE WEST LYNNWOOD WA 98046	STEVE T GOVE SMALL BUSINESS LIASON OFFICER (206) 743-8240 EXT	ELECTRONIC EQUIPMENT
EXXON NUCLEAR IDAHO COMPANY INC (AN AFFILIATE OF EXXON CORPORATION) 1955 FREMONT AVENUE PO BOX 2800 IDAHO FALLS ID 83403	FRED R RENZ MANAGER PROCUREMENT (208) 526-3525 EXT	MANUFACTURE OF NUCLEAR COMPONENTS
FISHER MILLS INC 3235 16TH AVE SW SEATTLE WA 98134	C E BOWDEN VP (206) 622-9430 EXT	FLOUR MILLER BULGUR PROCESSOR

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
HONEYWELL INC MARINE SYSTEMS DIVISION 6500 HARBOUR HEIGHTS PARKWAY EVERETT WA 98204	ELI E HAMBLET JR PROCUREMENT ADMINISTRATOR (206) 356-3117 EXT	ELECTRONIC DEVICES
HYSTER COMPANY PO BOX 2902 PORTLAND OR 97208	E H BOLAM SENIOR BUYER CORPORATE PURCHASING (503) 280-7377 EXT	LIFT TRUCKS
J A JONES CONSTRUCTION SERVICES COMPANY 801 FIRST STREET RICHLAND WA 99352	T G CHRISTOPHERSON SMALL BUS LIAISON OFFICER (509) 376-7053 EXT	CONSTRUCTION SERVICES
JOHN FLUKE MFG CO INC PO BOX C9090 MS 116A EVERETT WA 98206	HAROLD LANGSETH CORPORATE PURCHASING MANAGER (206) 356-5185 EXT	ELECTRONIC INSTRUMENTS
LAKESIDE INDUSTRIES PO BOX 1379 BELLEVUE WA 98009	THOMAS B PENTIN DIRECTOR OF SAFETY (206) 641-4600 EXT	CONSTRUCTION
LOCKHEED SHIPBUILDING COMPANY SUBSIDIARY OF LOCKHEED CORPORATION 2929 SIXTEENTH AVENUE SW SEATTLE WA 98134	J B DOUGLASS DIRECTOR OF MATERIEL (206) 292-3382 EXT	SHIPBUILDING + CONSTRUCTION
MK-FERGUSON COMPANY SUBSIDIARY OF MORRISON-KNUDSEN CO INC PO BOX 1745 IDAHO FALLS ID 83403	B B SCHROEDER PROCUREMENT MANAGER (208) 526-2474 EXT	MANAGES CONSTRUCTION PROJECTS FOR DOE HIGH ENERGY PULSE POWERED EQUIPMENT
MORRISON-KNUDSEN COMPANY INC P O BOX 1745 BOISE ID 83403	B B SCHROEDER PROCUREMENT MANAGER (208) 386-6169 EXT	MANAGES CONSTRUCTION PROJECTS FOR DOE

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
NORTHWEST INDUSTRIES INC PO BOX 550 ALBANY OR 97321	JAN BASCUE PURCHASING (503) 926-5517 EXT	MACHINE SHOP
OREGON STATE UNIVERSITY PO BOX 1086 CORVALLIS OR 97330	KEN POTTER PURCHASING AGENT (503) 754-4261 EXT	RESEARCH PROJECTS
PACCAR PCF DEFENSE INDUSTRIES 1800 NORTH FOURTH STREET RENTON WA 98055	DAVID C GILLESPIE SMALL BUSINESS LIAISON OFFICER (206) 251-7587 EXT	RAILROAD CARS MILITARY VEHICLES
PAN AM WORLD SERVICES INC TRIDENT SUPPORT PROJECT TRIDENT SUPPORT PROJECT NAVAL SUBMARINE BASE BANGOR BREMERTON WA 98315	TED KASLOW PROJECT MANAGER (206) 396-6692 EXT	BASE SUPPORT SERVICES
ROCKWELL INTERNATIONAL CORPORATION ROCKWELL HANFORD OPERATIONS ENERGY SYSTEMS GROUP PO BOX 800 RICHLAND WA 99352	J M CAREY DIRECTOR MATERIAL (509) 376-7458 EXT	PURCHASE AND SUPPLY STORES TO RICHLAND LABORATORY CONTRACTORS
ROGERS WALLA WALLA INC PO BOX 998 WALLA WALLA WA 99362	MICHAEL MCELHANEY PURCHASING AGENT (509) 525-8390 EXT	VEGETABLE PACKING
SCOTT PAPER COMPANY NORTHWEST OPERATIONS PACKAGED PRODUCTS DIVISION PO BOX 925 EVERETT WA 98206	J S CHRISTIAN PURCHASING/PACKAGING MANAGER (206) 259-7343 EXT	COMMERCIAL PAPER PRODUCTS
SUNDSTRAND DATA CONTROL INC (SUBSIDIARY OF SUNDSTRAND CORPORATION) OVERLAKE INDUSTRIAL PARK REDMOND WA 98052	A L EMERY SMALL BUSINESS LIAISON OFFICER (206) 885-8742 EXT	ELECTRONIC AIRCRAFT COMPONENTS

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
TACOMA BOATBUILDING CO 1840 MARINE VIEW DRIVE TACOMA WA 98422	CARY POSTON PURCHASING MANAGER (206) 572-0545 EXT	SHIPBUILDING
TEKTRONIX INC PO BOX 500 BEAVERTON OR 97077	SCOTT FOSTER SMALL/MINORITY BUSINESS COORDINATOR (503) 627-2702 EXT	OSCILLOSCOPES & OTHER ELECTRONIC PRODUCT
THE BOEING COMPANY ALL DIVISIONS 20403 68TH S (KENT WAJ SEATTLE WA 98124	T R(TED)MARLEY SB/SD LIASON OFFICER (206) 773-7570 EXT	COMMERCIAL-MILITARY AIRCRAFT SPACE SYSTEMS-MISSILES MARINE & CONSTRUCTION
TODD PACIFIC SHIPYARDS CORPORATION SEATTLE DIVISION SEATTLE DIVISION 1801 SIXTHEENTH AVENUE SW SEATTLE WA 98124	HOYT H STOW BUYER SMALL BUSINESS REPRESENTATIVE (206) 623-1635 EXT 352	SHIP BUILDING & REPAIR
UNC NUCLEAR INDUSTRIES INC PO BOX 490 RICHLAND WA 99352	CAROL SOUTHAM SMALL BUS LIAISON OFFICER (509) 376-6832 EXT	PURCHASE OF EXOTIC FUELS FOR RICHLAND LABORATORY OPERATIONS
UNIVERSITY OF WASHINGTON PURCHASING DEPARTMENT ND-10 3917 UNIVERSITY WAY NE SEATTLE WA 98195	SUSAN WEBERT DIRECTOR PURCHASING & STORES (206) 543-5828 EXT	RESEARCH PROJECTS
WESTINGHOUSE ELECTRIC CORP WESTINGHOUSE IDAHO NUCLEAR CO INC P O BOX 4000 IDAHO FALLS ID 83403	L J WHITING MANAGER SUBCONTRACTS & PURCHASING (208) 526-0619 EXT	DOE OPERATING CONTRACTOR
WESTINGHOUSE HANFORD COMPANY SUBSIDIARY OF WESTINGHOUSE ELECTRIC CORP PO BOX 1970 RICHLAND WA 99352	D K QUIGLEY MANAGER PURCHASING & CONTRACT MANAGEMENT (509) 376-0728 EXT	OPERATOR OF THE HANFORD ENGINEERING DEVELOPMENT LABORATORY_MG CONSTR FFTF

COMPANY	SMALL BUSINESS REPRESENTATIVE	TYPE OF BUSINESS
WESTINGHOUSE IDAHO NUCLEAR COMPANY INC SUBSIDIARY OF WESTINGHOUSE ELECTRIC CORP PO BOX 4000 IDAHO FALLS ID 83403	LYNN J WHITING MANAGER SUBCONTRACTS & PURCHASING (208) 526-0619 EXT	MANAGEMENT OPERATION AND MAINTENANCE OF FACILITIES AND ASSOCIATED ENGINEERING RESEARCH DEVELOPMENT AND SUPPORT SERVICE
ZIMMER GUNSEL FRASCA PARTNERSHIP 320 SW OAK STREET SUITE 500 PORTLAND OR 97204	JANICE FINNEY BUSINESS MANAGER (503) 224-3860 EXT 307	ARCHITECTURAL FIRM

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